# FIDELIDADE – COMPANHIA DE SEGUROS, S.A.

SOLVENCY AND FINANCIAL CONDITION REPORT 2018



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## Summary

The legal framework on the taking-up and pursuit of the business of insurance and reinsurance approved by Law No. 147/2015, of 9 September, requires insurance undertakings to disclose publicly, on an annual basis, a report on their solvency and financial condition.

The qualitative information that insurance undertakings are required to disclose is set out in Chapter XII of Title I of Commission Delegated Regulation (EU) 2015/35, of 10 October 2014.

The quantitative information to be disclosed together with this report is laid down in Articles 4 and 5 of Commission Implementing Regulation (EU) No. 2015/2452, of 2 December 2015, amended and rectified by Commission Implementing Regulation (EU) No. 2017/2190, of 24 November 2017.

In line with the description contained in Article 292 of the Delegated Regulation, a "clear and concise" summary of the items detailed in this report will be presented below.

#### Business and performance

Fidelidade acts globally in the Portuguese insurance market, selling products across all lines of business, adopting a multi-brand strategy and operating through the largest commercial network in the country, including increasing growth of remote channels.

Key indicators in 2018 are:

€ 4,646 million Total Premiums Written (Includes amounts related to investment contracts)	34.3% Market Share (PT)	<b>2,615</b> Employees
Life: € 3,302 million Non-Life: € 1,344 million	Life: 39.1% Non-Life: 26.3%	
€ 16.3 billion Net Assets	€ 278.2 million Net Profits	98.8% Non-Life Combined Ratio

Fidelidade's international business is an important means of sustained growth and pursuit of its medium and long-term goals. The company currently operates in three continents (Europe, Africa and Asia), with several business units, in the form of branches or subsidiaries.

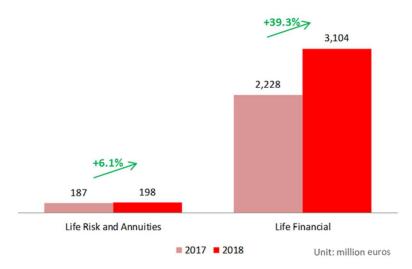
In 2018, Fidelidade had positive performance, recording total premiums written of EUR 4,646 million (+27.2% on the previous year), resulting from growth in premiums in Portugal and abroad.





In the Life segment, of note is the highly positive performance in Life Risk and Annuities products, which was above the market average. These products saw growth of 6.1% to a total of EUR 198 million.







In the Non-Life segment, Fidelidade's commercial performance in Portugal exceeded the positive trend of most of the market, with the company growing above the market average. These results reinforced Fidelidade leadership position, increasing its market share to 26.3%, representing a 0.3 pp increase over 2017.



Premiums Written – Non-Life

Operational performance improved substantially during 2018, with the combined ratio decreased from 101.7% to 98.8%, a decrease of 2.9 pp.

The claims ratio improved by 4.3 pp, from 72.8% in 2017 to 68.5% in 2018, benefiting from several factors.

The expense ratio increased slightly (1.4 pp), from 28.9% to 30.3%, in 2018, reflecting non-recurrent factors that had a positive impact on this indicator in 2017.

Fidelidade's Net Assets were EUR 16.3 billion in 2018, representing a rise of 2.3% compared to 2017.

No activities or other significant events with a material impact on the Company occurred during the period covered by this report.

#### System of governance

The Company has well-defined corporate governance and internal governance structures which are appropriate to its business strategy and operations. There is clear delegation of responsibilities, reporting lines and allocation of functions.

Key functions of risk management, internal audit, actuarial and compliance are defined as part of the risk management and internal control systems.

The Remuneration Policy applicable to Fidelidade's corporate bodies is based on principles which promote the Company's longterm sustainability, effective management and control of the risks assumed by it and alignment with the interests of Fidelidade, its shareholders and also policy holders, insured persons, participants and beneficiaries.

The Company has processes to assess the adequacy requirements of the persons who effectively run the company, supervise it, are its managers or perform key functions within it.



The Company has implemented processes and procedures for managing risk by type of risk – strategic risk, underwriting risk (product design and pricing; underwriting; reserving; claims management processes; reinsurance and alternative risk transfer), market risk, counterparty default risk, concentration risk, liquidity risk and reputational risk.

Operational risk management and internal control processes are implemented to ensure that operations are managed and controlled in a sound and prudent manner.

The Company's ORSA Policy, revised in 2018, aims to establish general principles for the own risk and solvency assessment. The ORSA plays a critical role in company management, and the results obtained from it are taken into consideration in the company's Risk Management, in Capital Management and in Decision Making.

The rules and principles that the Company's internal audit function must comply with are established in the Internal Audit Regulation.

The internal audit function is performed with independence, impartiality and objectivity, and mechanisms have been set up to preserve these principles.

Due to the nature, complexity and scale of the Company's portfolios, the actuarial function is subdivided into life actuarial and non-life and health actuarial. These actuarial functions are independent in functional terms and report directly to the Company's Executive Committee.

The Company approved the creation of the Assets and Liabilities Management Committee (ALCO). The main objectives of this Committee are to supervise the asset / liability situation, the investments portfolio and market risks.

There were no material changes in the Company's governance during the period covered by this report.

However, the following aspects which are mentioned throughout this report should be highlighted:

- Taking into consideration the market changes seen in recent years and the new regulatory framework applicable to the
  insurance business since 2016, in March 2018 the Executive Committee approved the Asset and Liability and Liquidity
  Risk Management Policy which, in conjunction with the Investments Policy, describes the strategy for managing
  financial risks, insurance risks and liquidity risks, in the short, medium and long term, in a context of asset and liability
  management;
- In February 2018 the Company approved the revised Fit & Proper Policy, which basically takes into account the changes introduced by ASF Regulatory Standard no. 3/2017-R, of 18 May;
- The Compliance Division was created in June 2018, and took over the functions previously entrusted to the extinct Compliance Office – management of compliance risks, prevention of money laundering and combat of terrorist financing – as well the new function of personal data protection;
- In August 2018 the Executive Committee approved the creation of the Assets and Liabilities Management Committee (ALCO). The main objectives of this Committee are to supervise the asset / liability situation, the investments portfolio and market risks;
- In December 2018, the Executive Committee approved the Company's revised Investments Policy.

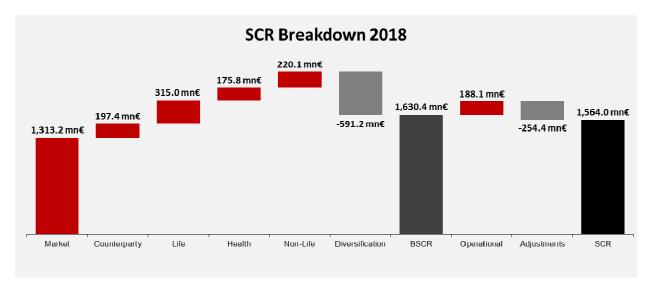
#### Risk profile

Risk management assists the Company in identifying, assessing, managing and monitoring risks, in order to ensure that adequate and immediate measures are adopted in the event of material changes in the Company's risk profile.

Accordingly, to outline its risk profile, the Company identifies the various risks to which it is exposed and then assesses these.



The risk assessment is based on the standard formula used to calculate the solvency capital requirement. For other risks, not included in that formula, the Company has opted to use a qualitative analysis to classify the foreseeable impact on its capital needs.



Hence, the calculation of the Company's solvency capital requirement (SCR) as at 31/12/2018 was as follows:

The market risk is clearly prominent in this requirement, followed by the Life and Non-Life underwriting risks, which are much lower.

Various risk mitigation techniques are in use, or are being studied, for a set of risks to which the Company is exposed.

Risks which do not fall within the standard formula are identified as part of the ORSA process.

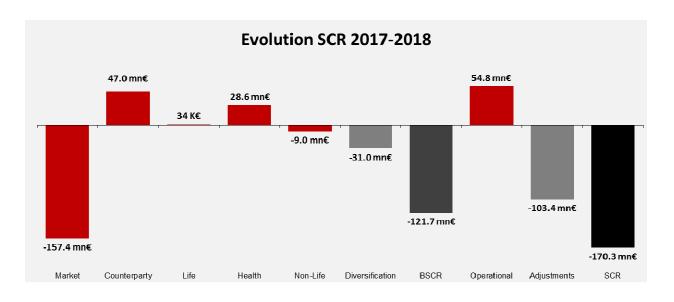
The Company recognises the following risks as potentially material risks: reputational risk, strategic risk, business (continuity) risk and legal risk.

In 2018, the Company concluded the ongoing project to recognise adjustment for the loss-absorbing capacity of deferred taxes, not only relating to the impact on deferred tax liabilities as in previous year, but also the impact on deferred tax assets, using exclusively the effect deriving from temporary differences and not the recovery of tax losses.

The Company also decided to limit the impact of the adjustment for the loss-absorbing capacity of deferred taxes, in the component that would imply an increase in deferred tax assets, as follows: the sum of the net current deferred tax asset and the adjustment cannot be greater than 15% of the SCR, considering that, if in case of underlying scenario occurrence, that would be the eligibility limit since it corresponds to Tier 3 own funds.

During the period covered by this report, there was a decrease in the Company's risk profile, embodied in a decrease in the solvency capital requirement (SCR) of around EUR 164 million, when compared with the figure at 31 December 2017.





This decrease was largely a result of the evolution of the market risk as well as recognition of the adjustment for the lossabsorbing capacity of deferred taxes.

The evolution of the market risk is the result of the decrease in the sub-modules of equity risk, concentration risk and real estate risk, resulting from:

- lower exposure to assets subject to equity risk;
- lower concentration risk, due to the sale of part of the participation in Luz Saúde;
- lower real estate risk, as result of the sale of a significant number of properties.

#### Valuation for solvency purposes

A description is provided of the bases, methods and main assumptions used for the valuation of assets for solvency purposes, and how these compare with those used in the financial statements. This information is divided into financial assets, real estate assets and other assets.

Recoverable amounts from reinsurance contracts and special purpose vehicles are also presented.



Assets	Solvency II	Financial statements	Difference	Solvency II previous year
Financial assets	14,170,944	14,198,188	-27,244	13,878,416
Real estate assets	434,373	432,638	1,735	661,951
Other assets	1,356,807	1,423,670	-66,863	763,223
Reinsurance recoverables	213,853	295,688	-81,835	258,125
Total	16,175,977	16,350,184	-174,207	15,561,715

Amounts in thousand euros

The main differences are in the following classes of assets:

#### Holdings in related undertakings, including participations

This results from the valuation, for solvency purposes, of unlisted subsidiaries using the Adjusted Equity Method (AEM), (net, the total value of these holdings for solvency purposes fell by  $m \in 36,101$ ).

The total difference includes the impact of valuation of Luz Saúde using the Adjusted Equity Method (AEM), (the value of this holding for solvency purposes decreased by m€ 163,766).

#### Other investments

This results from reclassification of an ongoing investment, which in the statutory financial statements is classified on Other investments caption and, due to its nature, is classified as an equity holding under Solvency II.

#### Assets held for index-linked and unit-linked contracts

This results from different times in obtaining the closing quoted prices at 31/12/2018. In the financial statements the valuation at 31/12/2018 was made some hours before the close of some financial markets which have an extended operation. For Solvency II it was possible to consider the final value after the close of all financial markets.

#### Deferred acquisition costs and Intangible Assets

The difference is related to the fact that the value of these assets for solvency purposes is zero.

#### Deferred tax assets

The difference results from the application of the tax rate to losses with taxable temporary differences implicit in the balance sheet for solvency purposes, that is, after adjustments with a negative impact on own funds.

#### Insurance and intermediaries receivables

The difference relates to receivables for reimbursement of amounts paid out in claims. This amount is considered in the best estimate of the Non-Life technical provisions, given that its valuation for solvency purposes is net of these receivables.



#### Reinsurance recoverables

This results from the use of different bases, methods and main assumptions when valuing the assets for solvency purposes and in the financial statements.

The differences between the amounts for solvency purposes in 2017 and those in 2018 reflect the evolution of the Company's activity in the period covered by this report, as no changes were made to the bases, methods and main assumptions used for the valuation of the assets for solvency purposes.

A description is provided of the bases, methods and main assumptions used for the valuation of technical provisions for solvency purposes, and how these compare with those used in the financial statements. This information is segmented into Life, Non-Life, Health – SLT (Similar to Life Techniques) and Health NSLT (Not Similar to Life Techniques).

The Company applied the transitional measure, set out in Article 25 of Law No. 147/2015, of 9 September, on technical provisions for liabilities similar to life regarding the homogeneous risk groups "Capital redemption products", with and without profit sharing, and "Health – SLT", related with liabilities with workers' compensation contracts.

				Amounts in thousand euros
Line of Business	Solvency II	Financial statements	Difference	Solvency II previous year
Life	10,891,113	11,431,726	-540,613	10,064,354
Non-Life	722,579	1,012,138	-289,559	800,655
Health - SLT	898,998	861,827	37,171	830,695
Health - NSLT	188,818	201,970	-13,152	181,199
Total	12,701,508	13,507,661	-806,153	11,876,903

The main differences result, on the one hand, from the use of different bases, methods and main assumptions for the valuation of the technical provisions for solvency purposes and in the financial statements, and, on the other, from the application of the transitional measure mentioned above.

The differences between the amounts for solvency purposes in 2017 and those in 2018 reflect the evolution of the Company's activity in the period covered by this report, as no changes were made to the bases, methods and main assumptions used for the valuation of the technical provisions for solvency purposes.



Pursuant to Article 25 of Law No. 147/2015, of 9 September, the Company applied the transitional deduction on technical provisions on the first day of 2018. The table below shows the amount of that deduction at 31/12/2018:

			Amount	s in thousand euros	
		Transitional Deduction			
	Lines of business / Homogeneous risk groups	Initial amount	Decrease at 1/1/2018 <sup>1</sup>	Amount at 31/12/2018	
29 and 33	Life insurance liabilities - Health – SLT	325,545	-20,347	284,852	
30	Life insurance liabilities - Insurance with profit sharing - Capital redemption products	205,508	-12,844	179,819	
32	Life insurance liabilities - Other liabilities similar to life - Capital redemption products	393,792	-24,612	344,568	
	Total	924.845	-57,503	809,239	

A comparison is also provided between the valuation of other liabilities for solvency purposes and their valuation in the financial statements.

Amounts in thousand euros

Liabilities	Solvency II	Financial statements	Difference	Solvency II previous year
Other liabilities	864,836	609,769	255,067	1,042,468
Total	864,836	609,769	255,067	1,042,468

The main differences are in the following classes of liabilities:

#### Deferred tax liabilities

The difference results from the application of the tax rate to gains with taxable temporary differences implicit in the balance sheet for solvency purposes, that is, after adjustments with a positive impact on own funds;

#### Derivatives

This is largely the result of splitting the heading into assets balance and liabilities balance. The level of detail in Solvency II was greater than that in the financial statements. This effect is also reflected in the corresponding account in liabilities.

The differences between the amounts for solvency purposes in 2017 and those in 2018 reflect the evolution of the Company's activity in the period covered by this report, as no changes were made to the bases, methods and main assumptions used for the valuation of other liabilities for solvency purposes.

<sup>&</sup>lt;sup>1</sup> Same as the decrease at 1 January 2017.



#### Capital management

The table below presents a comparison between the own funds, as these are set out in the Company's financial statements, and the excess of assets over liabilities calculated for the purposes of solvency:

				Amounts in thousand euros
	Solvency II	Financial statements	Difference	Solvency II previous year
Assets	16,175,977	16,350,184	-174,207	15,561,715
Technical Provisions	12,701,508	13,507,661	-806,153	11,876,903
Other liabilities	864,836	609,769	255,067	1,042,468
Excess of assets over liabilities	2,609,633	2,232,754	376,879	2,642,344

Regarding the structure, amount and tiering of basic own funds, the Company does not have any ancillary own funds and all the basic own funds are classified as Tier 1.

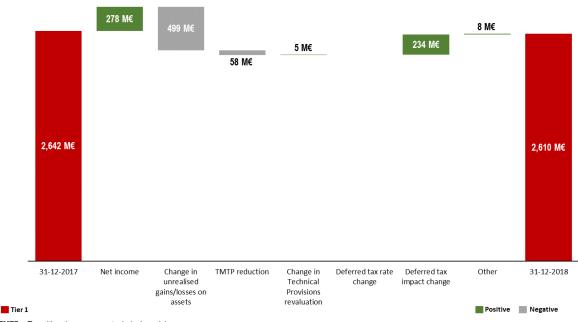
The table below shows the amounts of own funds available and eligible to meet the solvency capital requirement (SCR) and the minimum capital requirement (MCR), classified by tier, relating to 31/12/2018 and 31/12/2017:

	Available own funds to meet				Eligible own f	unds to meet		
	SCR	SCR previous year	MCR	MCR previous year	SCR	SCR previous year	MCR	MCR previous year
Tier 1	2,609,484	2,642,195	2,609,484	2,642,195	2,609,484	2,642,195	2,609,484	2,642,195
Tier 2	0	0	0	0	0	0	0	0
Tier 3	0	0	0	0	0	0	0	0
Total	2,609,484	2,642,195	2,609,484	2,642,195	2,609,484	2,642,195	2,609,484	2,642,195

Amounts in thousand euros



The graph below shows the main changes to the Company's available own funds during the period covered by this report:



TMTP - Transitional measure on technical provisions

When calculating the Solvency Capital Requirement (SCR), the Company uses the standard formula and does not apply any internal model.

On the other hand, the Company applied the transitional measure applicable to the equity risk set out in Article 20(2) and (3) of Law No. 147/2015, of 9 September.

Calculation of capital requirements of the currency risk sub-module and the counterparty default risk module includes the effect of hedging of exchange rate exposure of assets held in portfolio denominated in American dollars (USD), Hong Kong dollars (HKD) and Pounds sterling (GBP), via the use of futures and forwards exchange contracts.

To hedge the exchange rate exposure of assets in portfolio denominated in Yens (JPY) the Company used exchange rate forwards, and the effect of these was also reflected in those capital requirements

When calculating the Solvency Capital Requirement (SCR), the Company uses the standard formula set out in Articles 119 to 129 of the Legal Rules on the Taking-up and Pursuit of the Business of Insurance and Reinsurance, approved by Law No. 147/2015, of 9 September, and does not use simplified calculations or company-specific parameters.

The minimum capital requirement was calculated in line with that set out in Article 147 of the above Rules.



The solvency capital requirement (SCR) and the minimum capital requirement (MCR), and the respective coverage ratios, relating to 31/12/2018 and 31/12/2017, were:

				Amounts in thousand euros
	Capital Requirements	Capital Requirements previous year	Coverage Ratio	Coverage Ratio previous year
SCR	1,564,023	1,734,353	166.84%	152.34%
MCR	442,420	433,588	589.82%	609.38%

This improvement in the coverage ratios is the result of a significant decrease in the solvency capital requirement (SCR) largely due to the evolution of the market risk as well as recognition of the adjustment for the loss-absorbing capacity of deferred taxes.

Lastly, it should be stressed that if the Company did not apply the transitional deduction to the technical provisions, the solvency capital requirement (SCR) and the minimum capital requirement (MCR) would be 118.96% and 398.75%, respectively.



## A. Business and performance

No activities or other significant events with a material impact on the Company occurred during the period covered by this report.

Notwithstanding, comparisons with the information included in the 2017 report are presented throughout this chapter.

## A.1. Business

#### **A.1.1.** Name and legal form of the Company

Fidelidade - Companhia de Seguros, S.A. ("Fidelidade" or "Company"), with its head office in Lisbon, at Largo do Calhariz, 30, is a public limited liability company, resulting from the merger by incorporation of Império Bonança - Companhia de Seguros, S.A. in Companhia de Seguros Fidelidade-Mundial, S.A., in accordance with the public deed dated 31 May 2012.

The operation was authorised by the Portuguese insurance regulator ("Autoridade de Supervisão de Seguros e Fundos de Pensões" or "ASF") by a resolution of its Board of Directors dated 23 February 2012.

From 15 May 2014, with the initial acquisition of Fidelidade share capital, the Company, through Longrun Portugal, SGPS, S.A., became part of Fosun International Holdings Ltd.

The Company is engaged in the performance of the insurance and reinsurance business in all technical lines of business. Traditionally, life insurance, including investment contracts, is the most important in terms of the technical liabilities being managed. Regarding the non-life technical lines of business, those with the greatest expression in volume of premiums are motor, fire and other damage, health and workers' compensation, representing approximately 87.9% and 87.5% of total non-life premiums written during 2018 and 2017, respectively.

In order to perform its activity, Fidelidade has a nationwide branch network, agent centres and client branches. Overseas, the Company operates in Spain, France, Luxembourg, Macao and Mozambique.

#### A.1.2. Supervisory authority responsible for financial supervision of the Company

The Autoridade de Supervisão de Seguros e Fundos de Pensões (ASF, the Portuguese Insurance and Pension Funds Supervisory Authority), with its head office at Av. da República, 76, 1600-205 Lisbon, is the national authority responsible for the regulation and supervision of insurance, reinsurance, pension funds and their management companies and insurance mediation, both from a prudential and a market conduct point of view. For the purposes of Supervision of Insurance Groups, the ASF is also the supervisor of the group to which the Company belongs.

#### **A.1.3.** The Company's Statutory Auditor

The Statutory Auditor, at 31 December 2018, is Ernst & Young Audit & Associados – SROC, S.A., represented by its partner Ricardo Nuno Lopes Pinto, Statutory Auditor no. 1579 and registered with the Portuguese Securities Market Commission under license no. 20161189.

The Statutory Auditor was appointed on 15 May 2014 and reappointed on 31 March 2017 to exercise its duties until the end of the three-year period 2017/2019.

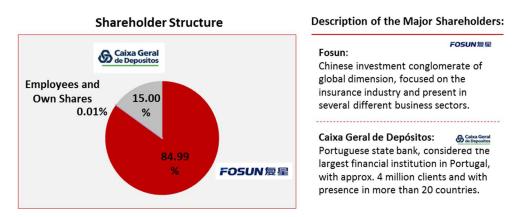


Besides the work required of the statutory audit, Ernst & Young Audit & Associados – SROC, S.A. provide the following legally services required by law:

- Certification of the Solvency and Financial Condition Annual Report pursuant to Regulation No. 2/2017-R, of 24 March;
- Revision of the Annual Report on the Organisational Structure and Risk Management and Internal Control Systems pursuant to Circular No. 1/2017 of the ASF.

#### A.1.4. Holders of qualifying holdings

Fidelidade's current shareholder structure is the result of the privatisation process which took place in 2014. Fosun now holds approximately 84.99% of the capital, and CGD holds a 15.00% share. The complementary relationship and ambition of these two key shareholders provide a guarantee of the stability and dynamism of the Company's operations.



The qualifying shares in Fidelidade's share capital, at 31 December 2018, are set out in the following table:

Shareholder	No. of shares	% share capital	% voting rights
Longrun Portugal, SGPS, S.A.	123,403,140	84.9884%	84.9884%
Caixa Geral de Depósitos, S.A.	21,780,000	15%	15%

At 31 December 2018, the members of the management and supervisory bodies did not hold shares in the Company.

At 31 December 2018, the members of the management and supervisory bodies did not hold bonds in the Company.

**A.1.5.** Position of the Company within the insurance group structure to which it belongs

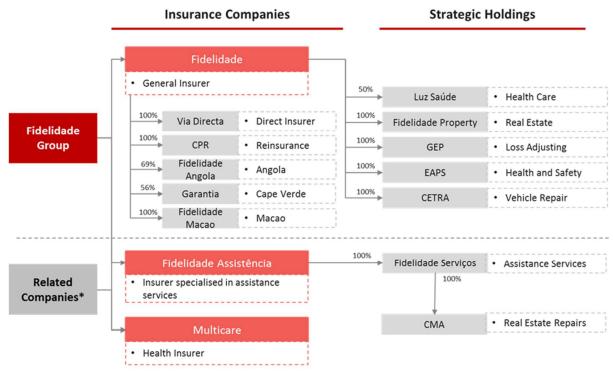
The Fidelidade Group operates in the Portuguese market through its different insurance companies (Fidelidade, Via Directa and Companhia Portuguesa de Resseguros). It also has a presence in the international market through Fidelidade branches (in Spain, France, Luxembourg, Macao-Life Segment, and Mozambique) and through its insurance subsidiaries, Fidelidade Angola, Garantia (Cape Verde) and Fidelidade Macao (Non-Life segment).



Fidelidade also maintains close ties with other insurance companies that have a similar shareholder structure, Multicare and Fidelidade Assistência. In both cases, these insurers operate in a fully coordinated manner with Fidelidade in order to guarantee a robust offer of products and services.

Lastly, the Fidelidade Group also has strategic shares in companies providing related services, for example Luz Saúde, the leading healthcare provider group in Portugal.

These interests are in line with an approach of vertical integration in the insurance sector and fit within the Group's strategy of guaranteeing operational excellence and quality of the service provided throughout the value chain and of increasing the Group's position as a global service provider of people protection.



\* Partner companies with a similar shareholder structure (Fosun: 80% and CGD: 20%), but not owned by Fidelidade

#### A.1.6. Company Business

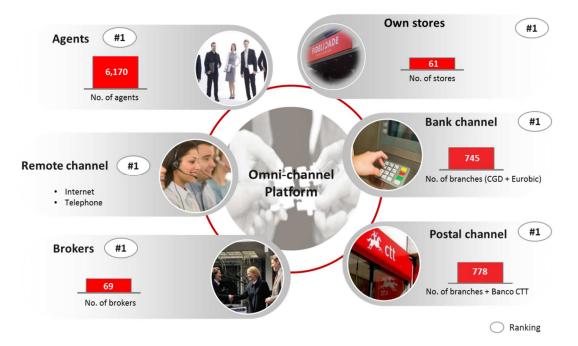
Fidelidade acts globally in the Portuguese insurance market, selling products across all lines of business, adopting a multi-brand strategy and operating through the largest commercial network in the country, including increasing growth of remote channels.

Key indicators in 2018 are:



€ 4,646 million Total Premiums Written (Includes amounts related to investment contracts)	34.3% Market Share (PT)	2,615 Employees
Life: € 3,302 million	Life: 39.1%	
Non-Life: € 1,344 million	Non-Life: 26.3%	
€ 16.3 billion Net Assets	€ 278.2 million Net Profits	98.8% Non-Life Combined Ratio

Fidelidade sells products in all business segments through the largest and most diversified distribution network of insurance products operating in the Portuguese market: Fidelidade own stores; agents; brokers; CGD and Eurobic bank branches; the CTT (postal service and bank); internet and telephone channels.

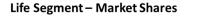


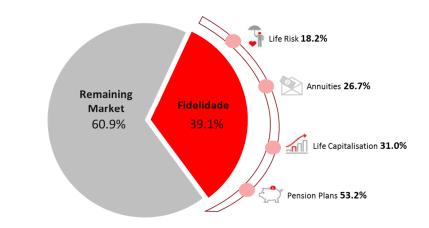
Fidelidade's offer includes Life insurance (Risk, Annuities and Financial) and Non-Life insurance, which includes, among many others, products such as Motor Insurance, Workers' Compensation, Health, and Home Insurance, complemented by a unique range of assistance in the different areas.

In 2018, Fidelidade held its leadership across both the Life and Non-Life segments, recording an overall market share of 34.3%, which corresponds to an increase of 4.1 pp over the previous year.

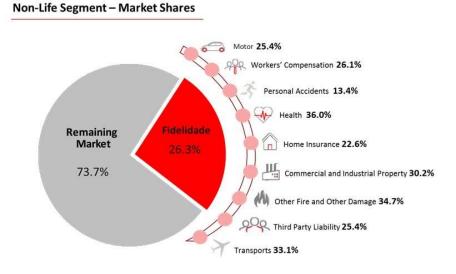
In the Life Segment, Fidelidade strengthened its market share in financial products (capitalisation and retirement savings plans) and risk products. In the case of retirement products, and as a result of continued emphasis in this area, Fidelidade holds a considerable share of the market, reflecting our clients' great confidence in the Fidelidade's robustness.





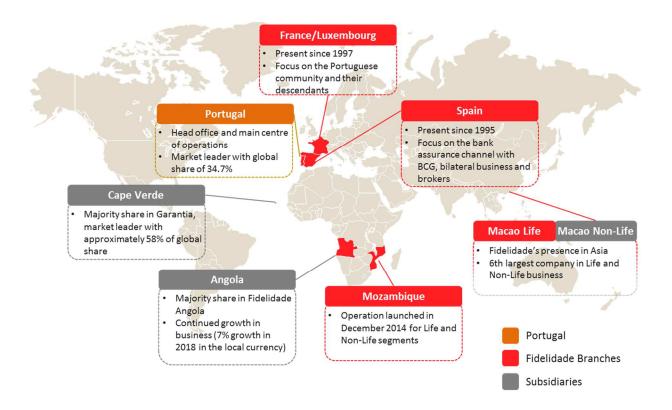


In the Non-Life Segment, Fidelidade grew more than most of its competitors, increasing its market share by 0.3 pp to 26.3%. Noteworthy was the increase in market share in highly competitive lines of business, in particular Workers' Compensation (1.7 pp), Health (0.5 pp) and Motor (0.3 pp).



Fidelidade's international insurance business is an important means of sustained growth and pursuit of its medium and long-term goals. The company currently operates in three continents (Europe, Africa and Asia).





At the end of 2018, Fidelidade had 2,615 employees, 93% based in Portugal and the remaining 7% in international operations, which Fidelidade carries on through its overseas branches

In comparison with 2017, the number of employees rose by 0.1%, reflecting the evolution of the workforce in Portugal (+0.2%), due to the increase in turnover.

# of Employees :	2 615	National: 2,437		Δ2017 = +0.2%
Δ2017 = +0.1	Ĺ_	International: 178		Δ2017 = - <b>1.1%</b>
Condon [	Male: 43%	Δ20	017 = -0.7pp	
Gender:	Female: 57%	Δ20	017 = +0.7pp	



## A.1.7. Events summary 2018

January	<u>Health</u> – New digital functions with impact in transforming policy acceptance processes (example: Individual Health Questionnaire completed by telephone for Multicare 3 insurance and e-mails/text messages sent to clients with the acceptance conditions of their insurance)
February	Single Insurance Document (SID) – Introduction of the SID in the Motor line of business, a digital tool that combines the insurance proposal and specific conditions in a single document, simplifying content for both the Client and the commercial network
March	Digital Desk by Fidelidade – new commercial, relational and analytical solution that introduces new content and functions to improve the client's experience in own stores using tablets
April	<u>New Commercial Platform</u> – Following Fidelidade's Omnichannel strategy, a new Commercial Platform was launched. This simpler and more intuitive tool enables the agents' channel to accompany and advise clients and be pay greater attention to their needs
	Risk Scoring Platform – development began on a Risk Analysis and Scoring digital platform to provide support to all risk assessment and prevention activity at Fidelidade
	<b>Fidelidade Drive App</b> – introduction of new functions enabling clients to win prizes, regardless of the points they have, and new products (for example, tablets) and strategic partnerships developed by Fidelidade (for example: Car Wash)
Мау	National Award for Urban Rehabilitation 2018 – the new Head Office of Abreu Advogados, a Fidelidade Property project, won the main annual awards in the real estate sector
	<u>Multicare – Action Freemium</u> – Marketing action to Fidelidade clients without health insurance, based on offering the " <i>Programa põe-te em forma</i> " [Get-in-shape programme] (included in the Online Medicine cover). Clients were invited to use the nutritional advice service and a personalised exercise plan free of charge
luna	Launch of the 2nd edition of the Fidelidade Comunidade Award – As part of its social responsibility programme, and following the success of the first edition, Fidelidade launched the 2018 edition of this award totalling €500,000, which sought to support projects in the areas of social inclusion, health prevention and ageing
June	<u>Fidelidade Medical Congress</u> – The first Fidelidade Medical Congress was held, with the participation of several recognised professionals in different areas of Health, Law and Management, and different institutions, aiming to find solutions that best meet the needs of accident victims
July	<b>NOS Alive 2018</b> - Fidelidade was the official insurer of the summer festival NOS Alive'18, held in Lisbon. Several brand activation initiatives were carried out to create opportunities for public involvement
August	New partnership agreement with Millennium bim in Mozambique - Fidelidade and Millennium bim signed a new long-term strategic partnership agreement
October	Multicare 60+ - Launch of Multicare 60 +, an innovative health insurance designed specifically for the over-60s, with differentiating advantages

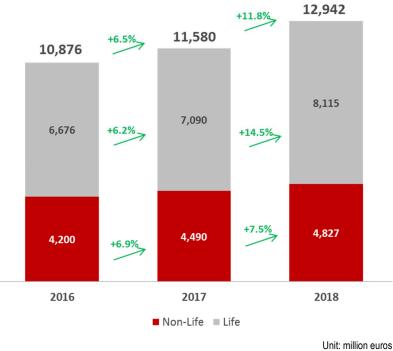


	Fidelidade Pets – Launch of the new Fidelidade Pets on the digital platform, a Health and Civil Liability insurance for pets
November	Proteção Vital da Família – Improvements in the products and service, with increased covers and the launch of new products designed for specific needs
December	<u>Protechting</u> – Protechting, the startups attraction and acceleration programme promoted by Fosun and Fidelidade, won the "Sustainable Development 2018 Enterprise Best Practice" award for the UNGC China Network

## **A.2.** Underwriting performance

A.2.1. Evolution of the Portuguese Insurance Market

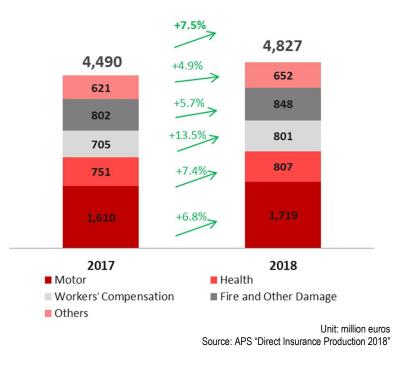
The Portuguese insurance sector recorded total premiums of EUR 12,942 million, corresponding to an increase of 11.8% compared to 2017, reflecting the positive performance of both the Life and Non-Life segments.



Source: APS "Direct Insurance Production 2018"

In 2018 the Life segment recorded total premiums of EUR 8,115 million, an increase of 14.5% compared to the previous year. The main catalyst for this increase was the evolution of financial products. The Non-Life segment displayed positive performance across all lines of business, as a result of improvements in the Portuguese economy. Growth in Workers' Compensation (+13.5%) and in Health (+7.4%) was particularly significant.

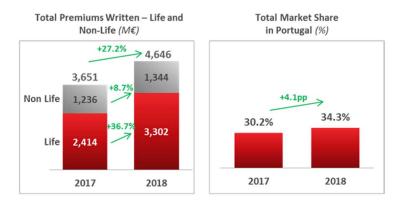




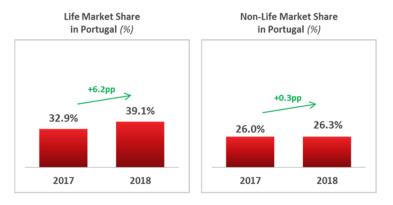
#### A.2.2. Fidelidade's performance

In 2018, a year marked by the trends previously referred to, Fidelidade had positive performance, recording total premiums written of EUR 4,646 million (+27.2% compared to the previous year), as a result of increased premiums in Portugal and abroad.

Regarding the activity in Portugal, Fidelidade registered EUR 4,451 million, which represented an increase of 26.8% compared to 2017, enabling it to strengthen its leadership position, with a total market share of 34.3% (an increase of 4.1 pp compared to the same period due to the performance of the Life and Non-Life segments).



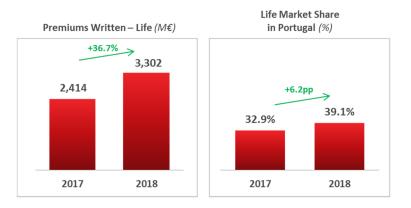




#### Life Segment

In 2018, Fidelidade recorded highly significant growth in premiums in the Life segment, largely as a result of the market conditions for financial products and the appetite that Clients continue to show for products with guaranteed capital and/or rates.

Overall, Fidelidade attained premiums of EUR 3,302 million, an increase of 36.7% compared to 2017, coming both from Portugal and from the international business.

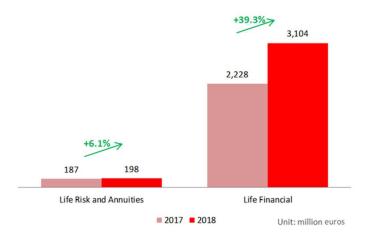


In an environment dominated by low interest rates and a low rate of savings by families, Fidelidade was able to enhance its product range in line with market needs, leverage its distribution network and take advantage of its high levels of trust, reputation and client satisfaction in order to strengthen its position in financial products. In fact, in 2018, premiums in this segment increased 39.3% compared to 2017, from EUR 2.2 billion to EUR 3.1 billion.

Also of note this year is the highly positive performance in Life Risk and Annuities products, which was above the market average. These products saw growth of 6.1% to a total of EUR 198 million.



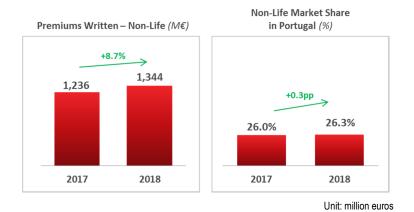
#### Life Segment Premiums



#### Non-Life Segment

In 2018, Fidelidade's performance was notable in the Non-Life segment, with growth of 8.7% compared to the previous year, totalling EUR 1,344 million in premiums written.

Fidelidade's commercial performance in Portugal exceeded the positive trend of most of the market, with the company recording growth above the market average. These results enabled Fidelidade to strengthen its leadership position, increasing its market share to 26.3%, which represents a 0.3 pp increase over 2017.

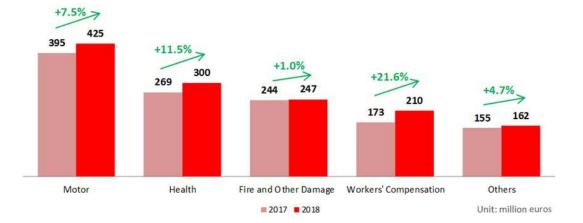


Contributing to Fidelidade's positive performance in the Non-Life segment was the enhancement of the range of products and services, with a strong emphasis on differentiation and innovation, and the creation of integrated solutions supported by the high level of vertical integration within Fidelidade, responding to market expectations.

Most of the Non-Life lines of business displayed positive performance throughout 2018, but particularly significant was the performance of Workers' Compensation, which grew by 21.6%.

The Motor line of business continues to be, clearly, the most significant line of business in the Non-Life segment, representing over 30% of the segment total. Performance in this highly competitive line of business was particularly positive, with Fidelidade growing 7.5%.





#### Premiums Written – Non-Life – By Line of Business

#### International Activity

In 2018, the total direct insurance premiums of the Fidelidade branches reached EUR 194.6 million, up 39.3% compared to the previous year. This evolution reflects the growth across most of the branches, but the Macao branch did particularly well, recording growth in Life premiums of around 400%. Spain branch also benefited from good performance in Life Financial, which made up for the fall in Non-Life premiums.



The table below shows the recent evolution of premiums in the branches:

INTERNATIONAL ACTIVITY	20	18	2017		
(Direct Insurance Premiums)	Value (M€)	Change (%)	Value (M€)	Change (%)	
SPAIN					
Life (Insurance and Investment Contracts)	71.4	49.9%	47.6	39.6%	
Non-Life	12.3	-22.1%	15.7	-14.3%	
Total	83.6	32.0%	63.3	20.8%	
FRANCE					
Life (Insurance and Investment Contracts)	22.4	-15.2%	26.5	-24.5%	
Non-Life	44.1	12.7%	39.1	1.6%	
Total	66.6	1.5%	65.6	-10.9%	
LUXEMBOURG					
Life (Insurance and Investment Contracts)	0.1	-13.8%	0.2	-71.1%	
Total	0.1	-13.8%	0.2	-71.1%	
ΜΑCΑΟ					
Life (Insurance and Investment Contracts)	37.7	390.7%	7.7	-26.7%	
Total	37.7	390.7%	7.7	-26.7%	
MOZAMBIQUE					
Life (Insurance and Investment Contracts)	0.3	56.1%	0.2	279.0%	
Non-Life	6.4	128.5%	2.8	103.7%	
Total	6.6	124.4%	3.0	109.1%	
INTERNATIONAL ACTIVITY - TOTAL					
Life (Insurance and Investment Contracts)	131.9	60.7%	82.1	2.3%	
Non-Life	62.7	8.8%	57.7	-1.0%	
Total	194.6	39.3%	139.7	0.9%	

#### International Activity – Direct Insurance Premiums

#### **Operational performance**

Operational performance improved substantially during 2018, with the combined ratio falling from 101.7% to 98.8%, a decrease of 2.9 pp.

The claims ratio improved by 4.3 pp, from 72.8% in 2017 to 68.5% in 2018, benefiting from several factors. Firstly, the 2017 ratio was heavily impacted by the extraordinary effects of the forest fires in Portugal in June and October. Secondly, the positive development also reflects the significant improvement in the yield of some lines of business that had traditionally made a loss, namely Workers' Compensation, largely as a result of the measures introduced to adjust tariffs and improvements to the underwriting policy and claims management.

The expense ratio increased slightly (1.4 pp), from 28.9% to 30.3%, in 2018, also reflecting non-recurrent factors that had a positive impact on this indicator in 2017.



## A.2.3. Premiums, claims and expenses by line of business

The following tables provide a breakdown of premiums, claims and expenses by line of business.

					Amounts in	thousand euro
Life Line of business	Insurance with profit sharing	Index-linked and unit-linked insurance	Other life insurance	Life reinsurance	Total	Previous year
Premiums written						
Gross	279,429	1,961	3,019,660	591	3,301,641	2,414,470
Reinsurers' share	1,013	0	14,100	250	15,363	13,178
Net	278,416	1,961	3,005,560	341	3,286,278	2,401,292
Premiums earned						
Gross	279,414	1,961	3,019,583	591	3,301,549	2,414,495
Reinsurers' share	1,028	0	13,396	250	14,674	13,185
Net	278,386	1,961	3,006,187	341	3,286,875	2,401,310
Claims incurred						
Gross	184,940	128,533	1,739,288	151	2,052,912	2,050,745
Reinsurers' share	297	0	6,706	76	7,079	7,009
Net	184,643	128,533	1,732,582	75	2,045,833	2,043,736
Changes in other technic	cal provisions					
Gross	141,361	0	14,434	0	155,795	80,215
Reinsurers' share	-37	0	1,935	0	1,898	197
Net	141,398	0	12,499	0	153,897	80,018
Expenses incurred						
Net	19,820	605	98,674	51	119,150	95,701



					Amounts in t	housand euros
Health – SLT Line of business	Health Insurance	Annuities stemming from non-life insurance contracts and relating to health insurance obligations	Annuities stemming from non-life insurance contracts and relating to insurance obligations other than health insurance obligations	Health reinsurance	Total	Previous year
Premiums written						
Gross	0	0	0	0	0	0
Reinsurers' share	0	0	0	0	0	0
Net	0	0	0	0	0	0
Premiums earned						
Gross	0	0	0	0	0	0
Reinsurers' share	0	0	0	0	0	0
Net	0	0	0	0	0	0
Claims incurred						
Gross	0	103,848	0	0	103,848	94,120
Reinsurers' share	0	0	0	0	0	0
Net	0	103,848	0	0	103,848	94,120
Changes in other technic	al provisions					
Gross	0	0	0	0	0	0
Reinsurers' share	0	0	0	0	0	0
Net	0	0	0	0	0	0
Expenses incurred						
Net	0	2,124	0	0	2,124	1,954



				Amounts ir	thousand euros
Health – NSLT Line of business	Medical expense insurance	Income protection insurance	Workers' compensation insurance	Total	Previous year
Premiums written					
Gross - Direct business	299,525	30,193	209,278	538,996	470,669
Gross - Proportional reinsurance accepted	533	102	631	1,266	704
Gross - Non-proportional reinsurance accepted	0	0	0	0	0
Reinsurers' share	293,380	7,618	8,222	309,220	280,616
Net	6,678	22,677	201,687	231,042	190,757
Premiums earned					
Gross - Direct business	296,415	30,847	208,066	535,328	467,097
Gross - Proportional reinsurance accepted	533	100	623	1,256	740
Gross - Non-proportional reinsurance accepted	0	0	0	0	0
Reinsurers' share	290,894	8,193	8,214	307,301	279,247
Net	6,054	22,754	200,475	229,283	188,590
Claims incurred					
Gross - Direct business	230,131	15,707	87,975	333,813	292,890
Gross - Proportional reinsurance accepted	458	-55	438	841	799
Gross - Non-proportional reinsurance accepted	0	0	0	0	0
Reinsurers' share	225,431	3,800	1,658	230,889	210,526
Net	5,158	11,852	86,755	103,765	83,163
Changes in other technical provisions					
Gross - Direct business	3,562	-89	-4,786	-1,313	-9,989
Gross - Proportional reinsurance accepted	0	0	0	0	0
Gross - Non-proportional reinsurance accepted	0	0	0	0	0
Reinsurers' share	0	0	0	0	0
Net	3,562	-89	-4,786	-1,313	-9,989
Expenses incurred					
Net	12,368	12,376	51,665	76,409	62,183

Amounts in th							usand euros				
Non-Life Line of business	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance	Legal expenses insurance	Assistance	Miscellaneous financial loss	Total	Previous year
Premiums written											
Gross - Direct business	259,161	164,363	17,613	240,473	36,575	571	5,013	36,995	34,156	794,920	754,503
Gross - Proportional reinsurance accepted	654	1,031	258	6,084	643	0	0	0	22	8,692	10,420
Gross - Non-proportional reinsurance accepted	0	0	0	0	0	0	0	0	0	0	0
Reinsurers' share	1,669	650	10,940	94,994	9,872	424	3,710	31,385	12,415	166,059	146,683
Net	258,146	164,744	6,931	151,563	27,346	147	1,303	5,610	21,763	637,553	618,240
Premiums earned											
Gross - Direct business	252,211	163,525	17,557	238,153	36,068	575	4,885	35,043	35,382	783,399	746,372
Gross - Proportional reinsurance accepted	693	1,104	267	6,542	681	0	0	0	24	9,311	9,909
Gross - Non-proportional reinsurance accepted	0	0	0	0	0	0	0	0	0	0	0
Reinsurers' share	1,676	656	10,799	96,972	9,909	421	3,710	31,378	13,588	169,109	161,168
Net	251,228	163,973	7,025	147,723	26,840	154	1,175	3,665	21,818	623,601	595,113
Claims incurred											
Gross - Direct business	177,996	93,880	3,973	122,416	11,217	318	0	5	17,473	427,278	490,229
Gross - Proportional reinsurance accepted	1,865	114	-107	-2,527	494	-8	0	0	-8	-177	42,936
Gross - Non-proportional reinsurance accepted	0	0	0	0	0	0	0	0	0	0	0
Reinsurers' share	6,086	374	945	38,524	5,910	1	0	2	9,552	61,394	149,608
Net	173,775	93,620	2,921	81,365	5,801	309	0	3	7,913	365,707	383,557
Changes in other technical provisions											
Gross - Direct business	-6,707	-191	180	-2,559	207	4	67	-242	161	-9,080	14,254
Gross - Proportional reinsurance accepted	0	0	-3	0	-3	0	0	0	0	-6	-1,126
Gross - Non-proportional reinsurance accepted	0	0	0	0	0	0	0	0	0	0	0
Reinsurers' share	0	0	0	0	0	0	0	0	0	0	0
Net	-6,707	-191	177	-2,559	204	4	67	-242	161	-9,086	13,128
Expenses incurred											
Net	89,448	47,367	2,287	64,285	14,875	67	1,350	10,902	10,293	240,874	216,586



## **A.3.** Investment performance

Fidelidade's Net Assets were EUR 16.3 billion in 2018, representing a rise of 2.3% compared to 2017.

In its definition and application, Fidelidade's investment policy considers the challenges currently facing the insurance business:

- The prolonged environment of low interest rates, which means assets must be sought which have a higher return than traditional fixed rate investments, although also ensuring that an appropriate level of risk is maintained;
- The need to optimise the capital structure, in line with the framework of the Solvency II regulations.



#### A.3.1. Income and expenses from investments

At 31 December 2018, the allocation of investments and other assets to insurance contracts or insurance contracts and other operations classified as investment contracts is as follows (amounts for solvency purposes):

				Amounts	in thousand euros
Investments and other assets	Life insurance	Non-Life insurance	Not allocated	Total	Previous year
Property, plant and equipment held for own use	0	79,907	17,459	97,366	97,562
Property (other than for own use)	0	61,951	20,760	82,711	309,519
Holdings in related undertakings, including participations	1,193,557	283,544	265,200	1,742,301	1,695,461
Equities - listed	595,023	391,877	2,489	989,389	1,217,125
Equities - unlisted	0	0	3,774	3,774	1,616
Government bonds	4,684,481	75,543	27,003	4,787,027	5,603,902
Corporate bonds	3,634,362	724,244	181,547	4,540,153	4,000,451
Structured notes	87,336	0	0	87,336	37,523
Collateralised securities	0	0	0	0	0
Collective investment undertakings	215,011	107,323	27,115	349,449	342,776
Derivatives	14,031	3,669	33,220	50,920	81,825
Deposits other than cash equivalents	1,392,848	402,791	38,959	1,834,598	976,915
Assets held for index-linked and unit-linked contracts	40,294	0	0	40,294	175,692
Loans and mortgages	0	0	31,864	31,864	32,342
Cash and cash equivalents	0	0	653,015	653,015	165,388
Total	11,856,943	2,130,849	1,302,405	15,290,197	14,738,097

The investments in the table above include investments allocated to unit-linked contracts, which break down as follows:

	Amounts	in thousand euros
Investments allocated to unit-linked contracts	Total	Previous year
Group companies debt instruments	0	103
Public debt instrument – domestic issuers	621	89,496
Public debt instrument – foreign issuers	9,322	8,443
Debt instrument – other domestic issuers	99	309
Debt instrument – other foreign issuers	4,277	7,694
Equity instruments – domestic issuers	7,593	11,129
Equity instruments – foreign issuers	7,507	7,564
Transactions to be settled	-205	-539
Derivatives	28	12
Sight deposits	10,752	42,441
Term deposits	300	9,040
Total	40,294	175,692



## In 2018, the following income was gained from investments:

Amounts in thousand euro									
Investments	Dividends	Interest	Rents	Total	Previous year				
Investments allocated to technical pro	ovisions – life segment	:							
Government bonds	0	94,777	0	94,777	115,963				
Corporate bonds	0	125,890	0	125,890	91,604				
Equity securities	79,363	-84	0	79,279	21,309				
Collective investment undertakings	6,345	0	0	6,345	13,674				
Structured notes	0	84	0	84	1,112				
Collateralised securities	0	0	0	0	ţ				
Cash and cash equivalents	0	2,296	0	2,296	2,874				
Loans and mortgages	0	1,210	0	1,210	(				
Property	0	0	0	0	(				
Derivatives	0	-1,482	0	-1,482	-1,534				
Subtotal	85,708	222,691	0	308,399	245,007				
Investments allocated to technical pro	ovisions – non-life segi	ment							
Government bonds	0	3,785	0	3,785	5,87				
Corporate bonds	0	16,968	0	16,968	21,51				
Equity securities	6,623	-22	0	6,601	15,67				
Collective investment undertakings	850	0	0	850	4,34				
Structured notes	0	2	0	2	2				
Collateralised securities	0	0	0	0					
Cash and cash equivalents	0	399	0	399	54				
Loans and mortgages	0	0	0	0					
Property	0	0	10,795	10,795	18,06				
Derivatives	0	0	0	0					
Subtotal	7,473	21,132	10,795	39,400	66,03				
nvestments not allocated	· ·								
Government bonds	0	1,293	0	1,293	43				
Corporate bonds	0	15,173	0	15,173	99				
Equity securities	10,901	0	0	10,901	12,44				
Collective investment undertakings	889	0	0	889	5				
Structured notes	0	35	0	35	234				
Collateralised securities	0	0	0	0					
Cash and cash equivalents	0	2,436	0	2,436	474				
Loans and mortgages	0	719	0	719	1,92				
Property	0	0	2,655	2,655	2,67				
Derivatives	0	-115	0	-115					
Subtotal	11,790	19,541	2,655	33,986	19,223				
Total	104,971	263,364	13,450	381,785	330,267				



## In 2018, the financial expenses resulting from investments were as follows:

Amounts in thousand euro								
Investment expenses	Life	Non-Life	Not allocated	Total	Previous year			
Costs allocated	10,048	7,519	14,020	31,587	23,123			
Other investment expenses	541	172	64	777	604			
Total	10,589	7,691	14,084	32,364	23,727			

A.3.2. Information on gains and losses directly recognised in shareholders' equity

In 2018, the net gains and losses in financial instruments were as follows:

			Amounts	s in thousand euros
	As a ch	harge to		
Investments	Income statement	Shareholders' Equity	Total	Previous year
Investments allocated to technical provisions - life segm	ent			
Government bonds	196,517	2,803	199,320	121,910
Corporate bonds	132,955	111,969	244,924	-97,515
Equity securities	91,488	227,608	319,096	27,843
Collective investment undertakings	8,277	-399	7,878	20,183
Structured notes	1,794	-314	1,480	1,369
Collateralised securities	0	0	0	5
Cash and cash equivalents	2,740	-1,646	1,094	-9,907
Loans and mortgages	1,210	0	1,210	0
Property	0	0	0	0
Derivatives	-1,695	-266,623	-268,318	253,830
Others	0	0	0	0
Subtotal	433,286	73,398	506,684	317,718
Investments allocated to technical provisions - non-life s	segment			
Government bonds	4,716	-74	4,642	7,731
Corporate bonds	10,991	17,723	28,714	-19,520
Equity securities	-2,236	90,621	88,385	48,077
Collective investment undertakings	5,950	-530	5,420	7,121
Structured notes	2	0	2	23
Collateralised securities	0	0	0	0
Cash and cash equivalents	446	663	1,109	6,092
Loans and mortgages	0	0	0	0
Property	12,159	117	12,276	36,835
Derivatives	0	-42,949	-42,949	73,536
Others	0	0	0	0
Subtotal	32,028	65,571	97,599	159,895



			Amounts	s in thousand euros
Investments	As a charge to			
	Income statement	Shareholders' Equity	Total	Previous year
Investments not allocated				
Government bonds	1,290	0	1,290	437
Corporate bonds	13,636	5,957	19,593	-2,836
Equity securities	-2,888	9,018	6,130	5,924
Collective investment undertakings	913	325	1,238	405
Structured notes	36	0	36	234
Collateralised securities	0	0	0	0
Cash and cash equivalents	5,936	1,033	6,969	-23,483
Loans and mortgages	719	0	719	1,912
Property	2,598	1,078	3,676	2,434
Derivatives	9,159	-42,975	-33,816	5,786
Others	-3	0	-3	0
Subtotal	31,396	-25,564	5,832	-9,187
Total	496,710	113,405	610,115	468,426

**A.3.3.** Information on investment in securitisations

At 31 December 2018, the value of investment in securitisations is immaterial, and no information is therefore included in this chapter.

## A.4. Performance of other activities

There are no other activities performed by the Company with material relevance for the purposes of disclosure in this report.

## **A.5.** Any other information

There is no other material information relating to the Company's business and performance.



# **B.** System of governance

There were no material changes in the Company's governance system during the period covered by this report.

However, the following aspects which are mentioned throughout this chapter should be highlighted:

- Taking into consideration the market changes seen in recent years and the new regulatory framework applicable to the
  insurance business since 2016, in March 2018 the Executive Committee approved the Asset and Liability and Liquidity
  Risk Management Policy which, together with the Investments Policy, describes the strategy for managing financial
  risks, insurance risks and liquidity risks, in the short, medium and long term, in a context of asset and liability
  management;
- In February 2018 the Company approved the revised Fit & Proper Policy, which basically takes into account the changes introduced by ASF Regulatory Standard no. 3/2017-R, of 18 May;
- In June 2018 the Compliance Division was created, and took over the functions previously entrusted to the then defunct Compliance Office – management of compliance risks, prevention of money laundering and combat of terrorist financing – in addition to the new function of personal data protection;
- In August 2018 the Executive Committee approved the creation of the Assets and Liabilities Management Committee (ALCO). The main objectives of this Committee are to supervise the asset / liability situation, the investments portfolio and market risks;
- In December 2018, the Executive Committee approved the Company's revised Investments Policy.

# **B.1.** General information on the system of governance

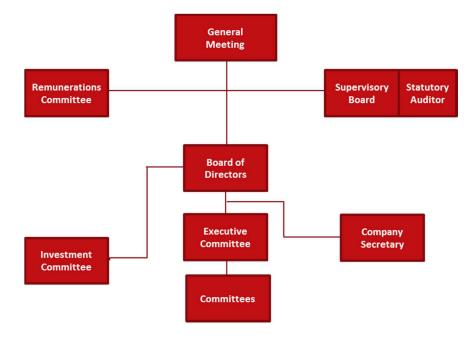
## **B.1.1.** Corporate governance structure

Corporate governance involves a series of relationships between the management of the company, its shareholders and other stakeholders, by means of which the company's objectives are defined, and also the means by which these will be achieved and monitored.

The Company adopts a unitary corporate governance model with a Board of Directors which includes an Executive Committee.



The following table represents the Company's Corporate Governance structure during 2018:



The main competences of the bodies included in the corporate governance structure are:

#### General Meeting

Resolutions of the General Meeting are approved by a majority of votes of the shareholders present or represented at the General Meeting, whenever the law or the Articles of Association do not require a greater number (Article 11(2) of the Articles of Association).

Resolutions concerning any amendments to the Company's Articles of Association, and the appointment of the company's supervisory body and the respective external auditor when this is not one of the four largest international auditing companies, may only be approved if a vote in favour is achieved with a majority of at least 95% of the voting rights representing the entire share capital.

#### Board of Directors

As one of the Company's corporate bodies, the Board of Directors has the broadest of powers to manage and represent the company. Pursuant to Article 15(1) of the Company's Articles of Association, in addition to the general powers given to it by law, the Board of Directors is responsible for:

- Managing the company business and performing all the acts and operations related to the corporate purpose which do
  not fall within the competence of other company bodies;
- Representing the company in and out of court, actively and passively, with the power to withdraw, settle and accept liability in any proceedings, and also entering into arbitration agreements;
- Acquiring, selling or otherwise disposing of or encumbering movable and immovable rights and property;
- Setting up companies, subscribing, acquiring, pledging and disposing of shares;



- Establishing the technical and administrative organisation of the company and the rules of internal operation, namely regarding employees and their remuneration;
- Appointing legal representatives, with the powers it deems appropriate, including those of delegation.

#### Executive Committee

Without prejudice to the possibility of rescinding powers delegated to the Executive Committee, the Board of Directors has delegated the day-to-day management of the Company to this committee, which includes:

- All insurance and reinsurance operations and operations which are connected or complementary to insurance and reinsurance operations, including those which relate to acts and contracts regarding salvage, the rebuilding and repair of real estate, vehicle repair, and the application of provisions, reserves and capital;
- Representation of the Company before the supervisory authorities and associations for the sector;
- Acquisition of services;
- Employees' admissions, definition of levels, categories, remuneration conditions and other benefits, and appointment to management positions;
- Exercise of disciplinary powers and the application of any sanctions;
- Representation of the Company before any bodies which represent the employees;
- Opening and closing of branches or agencies;
- Nomination of the person representing the Company at the general meetings of companies in which it holds shares, with determination of how the vote is to be cast;
- Nomination of the persons who will take up company positions for which the Company is elected, and the persons that the Company will indicate to take up company positions in companies in which it holds a share;
- Issuing of instructions which are binding on the companies which are in a group relationship with the Company involving full control;
- Representation of the Company in and out of court, actively and passively, including initiating and defending any judicial or arbitration proceedings, and accepting liability in, withdrawing from or settling any actions, and assuming arbitration commitments;
- Appointment of legal representatives, with or without power of attorney, to perform certain acts, or categories of acts, with definition of the scope of the respective mandates.

#### Investments Committee

All the Company's investment decisions are subject to supervision by the Investments Committee, and the Executive Committee is required to report the transactions carried out to the Investments Committee.

#### **Remunerations Committee**

The Remunerations Committee is responsible for establishing the remuneration of the members of the Company's corporate bodies.

The mandate of the members of the Remunerations Committee coincides with that of the Board of Directors.



#### Supervisory Board and Statutory Auditor

The supervision of the company is the responsibility of a Supervisory Board and a Statutory Auditor Firm.

The company's Articles of Association establish the duties of the Supervisory Board as those provided for in law.

#### Company Secretary

The Company Secretary is a Corporate Body, appointed by the Board of Directors, which, besides ensuring the legal functions of Company Secretary in companies in which that appointment exists, coordinates, as a Corporate Body, the company's corporate function.

#### Committees

The specific committees operate according to competences delegated by the Executive Committee, without prejudice to the subsequent ratification of their decisions by the management body.

The specific committees are, therefore, structures which report to the Executive Committee, which delegates competences to them, and are intermediary decision-making bodies.

Accordingly, the specific committees are decision-making bodies set up to assess and decide on proposals regarding different areas of the day-to-day management.

Furthermore, the competence delegated to each of the specific committees is limited exclusively to acts of day-to-day management regarding matters which are the responsibility of the structural bodies which include each of the committees, as permanent members.

#### **B.1.2.** Internal governance

Internal governance is the responsibility of the executive management body and its main concerns are to define the company's business objectives and risk appetite, the organisation of the company's business, the granting of responsibilities and authority, the reporting lines and the information that must be provided, and the organisation of the internal control system.

The Company guarantees an adequate separation of functions and delegation of responsibilities, by approving each structural body's organic and functional structure, defining its scope and general aims, the related organisational chart and main functions, and appointing its heads.

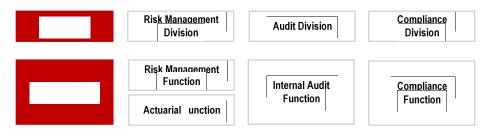
Means of internal communication are defined for transmitting decisions and resolutions of the Executive Committee, for presenting decision-making proposals and for communication between the structural bodies.

To guarantee an adequate connection between corporate governance, personified in the Executive Committee, and the organisational structure, which ensures the greatest consistency and implementation of the Company's executive management, the members of the Executive Committee are given areas of governance, so that each of them is responsible for monitoring a group of structural bodies.



# **B.1.3.** Key functions

The key functions established within the risk management and internal control systems are given to the following bodies:



The following functions are defined for these bodies:

## B.1.3.1. Risk Management Function

- Ensuring information is produced and made available to support decision-making, both by the Executive Committee and by the different Divisions;
- Ensuring the development, implementation and maintenance of a risk management system which enables all material risks to which the Insurers and the group are exposed to be identified, assessed and monitored;
- Drawing up, proposing and revising the Capital Management Policy, the medium-term Capital Management Plan and the respective Contingency Plans;
- Drawing up, proposing and revising the ORSA Policy and coordinating the performance of the annual exercise;
- Assessing and monitoring the current and future solvency situation;
- Drawing up, proposing and revising the Asset and Liability Management and Policy and Liquidity Policy;
- Participating in the drawing up and revision of the Investments Policy;
- Identifying, assessing and monitoring the market risks and counterparty credit risks;
- Monitoring compliance with the defined level of liquidity and coverage of estimated payments by estimated receipts;
- Identifying, assessing and monitoring operational risks incurred in the insurance group, as well as identifying and characterising the existing control tools;
- Diagnosing and identifying improvements in the operational and control systems;
- Assessing and monitoring the risk mitigation instruments, namely Reinsurance;
- Participating in the revision of the Underwriting and Reinsurance Policies;
- Identifying, assessing and monitoring underwriting risks and the credit risk of instruments to mitigate those risks, and preparing information to support decision-making.

## B.1.3.2. Actuarial Function

- Monitoring the accounting Technical Provisions, assessing their level of prudence;
- Undertaking an actuarial assessment of the portfolios, including calculation of the fair value of liabilities of a technical nature;



- Ensuring consultancy and actuarial technical assistance to the bodies and institutions which request it, as part of
  contracts for the provision of actuarial-type services, in particular, on the subject of pension funds, benefits plans or
  any other private pension plan frameworks.
- Drawing up, proposing and revising the Provisioning Policies;
- Coordinating calculation of the technical provisions;
- Assessing the adequacy and quality of the data used in the technical provisions calculation;
- Ensuring that appropriate methodologies, basic models and assumptions are used in the technical provisions calculation;
- Comparing the technical provisions best estimate with the actual amounts;
- Informing the management body of the level of reliability and adequacy of the technical provisions calculation;
- Supervising the technical provisions calculation whenever the insurer does not have sufficient data and with the quality needed to apply a reliable actuarial method and, for that reason, if approximate values are used;
- Issuing an opinion on the global underwriting policy;
- Issuing an opinion on the adequacy of reinsurance agreements;
- Contributing to the effective application of the risk management system, particularly regarding the risk modelling on which the solvency capital requirement and minimum capital requirement are based, and also regarding the own risk and solvency assessment.

## **B.1.3.3.** Internal Audit Function

- Drawing up an Annual Audit Plan based on a methodical analysis of risk, covering all significant activities and the governance system of the Insurers in the Fidelidade Portugal Group, including planned developments regarding activities and innovations;
- Assessing compliance with the principles and rules defined as part of the internal control and operational risk
  management, identifying possible insufficiencies and suggesting action plans to mitigate the inherent risk or optimise
  the control in terms of effectiveness;
- Carrying out audit actions based on a specific methodology which, since it always has risk assessment in mind, can help to determine the probability of the risks occurring and the impact they may have on the Fidelidade Group;
- By means of an IT application, presenting the Executive Committee with audit reports prepared by the Division;
- Drawing up the Annual Audit Report, with a summary of the main deficiencies detected in the audit actions, and
  presenting it to the Executive Committee and the Supervisory Bodies;
- Analysing the level of implementation of recommendations issued;
- Aiding the Executive Committee, when requested by the latter, in uncovering the facts relating to potential disciplinary breaches by employees and irregularities performed by agents or service providers;
- Confirming compliance with the laws and regulations which govern the business;
- Performing ad hoc audits, as requested by the Executive Committee;
- Working with the External Audit and with the Statutory Auditor.



## B.1.3.4. Compliance Function

- Ensuring the coordination and monitoring of compliance issues;
- Ensuring the coordination of the compliance function, with a view to compliance with legislation and other regulations, and with internal policies and procedures, seeking to prevent sanctions of a legal or regulatory nature and financial losses or reputational harm;
- Drawing up and proposing the Companies' Compliance Manual and ensuring it is maintained and disseminated.

## B.1.4. Committees

The management of the risk management and internal control systems is also ensured by the following committees.

## Risk Committee

The Risk Committee is responsible for commenting on Risk Management and Internal Control issues which are submitted to it by the Executive Committee, relying on the definition of the risk strategy to be followed by the Companies. Accordingly, the Risk Committee proposes to the Executive Committee risks policies and global objectives to be considered in the Companies' Risk Management and Internal Control.

#### Underwriting Policy Acceptance and Supervision Committee

The main function of this Committee, which covers all channels and products, is to deliberate on the acceptance of risks which exceed the competences of the Business Divisions or which require its intervention due to their specific nature.

## Products Committee (Life and Non-Life)

The Products Committee's main mission is to coordinate the release of products of all Group companies, ensuring that the offer is consistent with the multi-channel and value creation strategy, ensuring alignment of the new offer and the existing offer with the Company's strategic planning and risk appetite defined by the Executive Committee.

#### Assets and Liabilities Management Committee

The Assets and Liabilities Management Committee (ALCO) was created in August 2018. The main objectives of this Committee are to supervise the asset / liability matching, the investments portfolio and market risks (namely interest rate risk, currency risk and liquidity risk). Another aim is to establish an optimal structure for the Company's balance sheet to allow maximum profitability, limiting the level of risk possible and monitoring the performance of the Company's investments in terms of risk and return and the implementation of the ALM strategy, as well market and liquidity risks.

## **B.1.5.** Remuneration Policy

The Remuneration Policy applicable to Fidelidade's corporate bodies is based on the following guidelines:

- It encourages effective risk management and control, avoiding excessive exposure to risk and potential conflicts of
  interest and ensuring coherence with Fidelidade's long-term objectives, values and interests;
- It is structured in a manner which is clear and transparent in terms of its definition, implementation and monitoring;
- It ensures total remuneration which is competitive and fair, aligned with national and European trends, in particular with Fidelidade's peers;



 It includes a fixed component, adjusted to the functions and responsibility of the directors, which is adequately balanced with a variable component with a short-term portion and a medium-term portion, both subject to the performance of the individual and of the organisation, in line with the achievement of specific objectives, which are quantifiable and aligned with the interests of Fidelidade, its shareholders and also policy holders, insured persons, participants and beneficiaries.

Accordingly, the remuneration of the executive members of the management body comprises a fixed component and a variable component, and the latter is composed of a portion which seeks to remunerate short-term performance and a portion aiming to remunerate medium-term performance. The latter is awarded after the accounts for each financial year have been approved and after fulfilment of the predefined objectives has been confirmed.

The fixed component is a sufficiently sizeable proportion of the total remuneration, and the short and medium-term variable components are flexible proportions of the annual fixed remuneration. The executive members of the management body may not enter into contracts aimed at mitigating the risk inherent to the variable nature of their remuneration.

A range of non-remuneratory benefits are provided for the executive members of the management body, with the same conditions as those applicable to Fidelidade employees.

The complementary pensions and early retirement rules applicable to the members of the management body and other holders of key functions follow the same conditions as those applicable to Fidelidade employees.

Besides those described above, there are no other remuneration mechanisms, and no other payments are provided for in the event of any removal of a director. In the event of termination of functions by agreement, the amounts involved must be approved by the Remunerations Committee.

In line with the Remuneration Policy, the members of the Supervisory Board only receive fixed remuneration. Non-executive members of the Board of Directors do not receive any kind of remuneration for the functions performed.

There are no share allocation or stock option plans for members of the Company's management and supervisory bodies.

The remuneration policy applicable to Fidelidade's employees, as defined by the company's Executive Committee, is based on the following guidelines:

- It is structured in terms of its definition, implementation and monitoring;
- It ensures total remuneration aligned with national and European trends, in particular with Fidelidade's peers;
- It includes a fixed component, adjusted to the functions and responsibility of each employee, which is adequately balanced with a short-term variable component, subject to the performance of the individual and of the organisation, in line with the achievement of objectives which are aligned with Fidelidade's strategic objectives.

Accordingly, the employees' remuneration comprises a fixed component and a variable component, based on a Job Families model.

The short-term variable component seeks to remunerate individual performance. It is awarded after the accounts for each financial year have been approved and after fulfilment of the predefined objectives has been confirmed.

In 2018 the Company began a process of revising the remuneration models for employees, in both the fixed and variable components. This process will culminate in the development of a new remunerations policy adjusted to the Company's current needs.

A range of general non-remuneratory benefits are provided for employees, such as family support mechanisms, meal tickets, special conditions for insurance, and protocols providing access to special conditions at several service providers.



The complementary pensions and early retirement rules in force in the Company are applicable to the all employees in general terms.

Besides those described above, there are no other remuneration mechanisms, and no other payments are provided for.

Employee resignation or termination of employment by the employer is subject to the regulatory mechanisms applicable at any given time.

The variable component of the remuneration of employees involved in performing tasks associated with key functions is determined in accordance with the objectives associated with their functions and not in relation to the Company's financial performance.

#### **B.1.6.** Transactions with related parties

Operations to be performed between the Company and holders of qualifying shares or entities which are in any kind of relationship with them are subject to assessment and a decision of the Board of Directors, and these operations, like all others performed by the Company, are subject to supervision by the Supervisory Board.

Information on business with related parties is in the Notes to the Separate Financial Statements (Note 42) and Notes to the Consolidated Financial Statements (Note 47).

#### **B.1.7.** Assessment of the adequacy of the system of governance

The Company considers that its system of governance is adequate for the nature, scale and complexity of the risks to which it is exposed, and complies with the requirements set out in the Legal Framework on the Taking-up and Pursuit of the Business of Insurance and Reinsurance.

# **B.2.** Fit and proper requirements

The Fit & Proper Policy currently in force, which falls within the Legal Framework on the Taking-up and Pursuit of the Business of Insurance and Reinsurance (RJASR), aims to establish general principles for assessing whether the persons who effectively run the company, supervise it, are its managers or perform key functions within it are fit and proper.

The fit and proper requirements assessed in the terms and for the purposes of this Policy are:

- Integrity;
- Professional Qualification;
- Independence, Availability and Capacity.

Professional qualification is assessed in the light of academic qualifications, specialist training and professional experience.

When assessing academic qualifications and specialist training, value is particularly given to knowledge obtained in the fields of insurance and general finance or any other area which is relevant for the activity to be performed.

When assessing professional experience, the nature, size and complexity of activities previously performed is compared to those that will be performed in the future.



In the specific case of Top Management, meaning management positions with direct reporting to the executive management body, 5 years' previous professional experience is required.

In the case of key functions, the following professional qualifications are required:

	Academic Qualifications	Specialist Training	Professional Experience
Internal Audit (head)	Degree in Business Management, Economics, Auditing or similar	Ongoing training, provided by the Fidelidade Group, to develop technical and behavioural skills to perform the function.	15 years' experience in the area
Internal Audit (team member)	Degree in Economics, Management, Business Management or similar	Ongoing training, provided by the Fidelidade Group, to develop technical and behavioural skills to perform the function. Higher education (at post-graduate level) in Financial Markets or similar areas is also relevant.	2 years' minimum experience in the area or similar, depending on the specific function the employee is performing
Compliance (head)	Law Degree	Ongoing training, provided by the Fidelidade Group, to develop technical and behavioural skills to perform the function.	15 years' experience in the area or similar
<b>Compliance</b> (team member)	Law Degree	Ongoing training, provided by the Fidelidade Group, to develop technical and behavioural skills to perform the function. Higher education (at post-graduate level) in European Studies, Business Management, Compliance or similar areas is also relevant.	5 years' experience in the area or similar
Risk Management (head)	Higher education in Business Organisation and Management, Mathematics, Actuarial Studies, Economics, Statistics or similar	Ongoing training, provided by the Fidelidade Group, to develop technical and behavioural skills to perform the function.	15 years' experience in the area or similar
Risk Management (team member)	Higher education in Mathematics, Management, Actuarial Studies, Finance, Economics, Actuarial Science, Statistics, Sociology, Engineering or similar.	Ongoing training, provided by the Fidelidade Group, to develop technical and behavioural skills to perform the function. Higher education (at post-graduate level) in Banking and Insurance Management and in Markets and Financial Assets is also relevant.	4 years' minimum experience, depending on the specific function the employee is performing
Actuarial Function (head)	Higher education in Mathematics, Actuarial Studies, Economics or Statistics	Ongoing training, provided by the Fidelidade Group, to develop technical and behavioural skills to perform the function. Higher education (at post-graduate level) in Actuarial Science is also relevant.	10 years' experience in actuarial
Actuarial Function (team member)	Higher education in Mathematics, Actuarial Studies, Economics or Statistics	Ongoing training, provided by the Fidelidade Group, to develop technical and behavioural skills to perform the function. Higher education (at post-graduate level) in Actuarial Science is also relevant.	5 years' experience in actuarial

In line with the Fit and Proper Policy, the scope of application of which is singular, covering the various insurance companies within the Longrun, SGPS, S.A., universe and Longrun itself, persons who effectively run the company, supervise it, are its managers or perform key functions within it must possess and demonstrate the capacity to at all times guarantee sound and



prudent management of the insurance company, with a view, in particular, to safeguarding the interests of policyholders, insured persons and beneficiaries.

For this reason, they must comply with the requirements of qualifications (fit), integrity (proper), independence and availability. Additional requirements are provided for collegiate bodies.

The following persons are subject to the assessment: members of the management body, members of the supervisory body, the statutory auditor who is responsible for issuing the statutory auditor's report and the responsible actuary.

The following persons are also subject to the assessment: persons who perform other functions which give them significant influence over the management of the Companies, Top-Level Managers, persons who are responsible for or perform risk management, compliance, internal audit and actuarial functions, representatives of the Companies' branches and, where key functions are outsourced, the internal interlocutor for those functions.

The Companies must confirm that the persons subject to the assessment fulfil the fit and proper requirements to perform their respective functions. The Policy therefore sets out the process for assessing those requirements, divided into three major areas: (1) Assessment; (2) Registration; (3) Appointment.

The Assessment Committee is responsible for assessing the fit and proper requirements of the members of the Management and Supervisory Bodies, the Statutory Auditor and the Responsible Actuary. The Assessment Committee is also responsible for assessing the heads of risk management, compliance and internal audit functions, and also the head of the People and Organisation Division.

The responsibility for assessing other persons – top-level managers, the persons responsible for the actuarial function, branch representatives, staff who perform key functions and those responsible for important or critical functions or activities which are outsourced – lies with the People and Organisation Division.

The assessment is carried out prior to the commencement of functions (initial assessment) and the continuing compliance with the fit and proper requirements is confirmed every three years thereafter (successive assessment), by means of a statement presented for the purpose by the interested party, whenever that compliance continues.

Since the appointed persons must inform the insurance company of any facts subsequent to the appointment or to the registration which change the content of the statement initially presented, an extraordinary assessment will be carried out whenever they become aware of any subsequent circumstances which may lead to the requirements not being fulfilled within the scope of their functions.

## **B.3.** Risk management system including the own risk and solvency assessment

The risk management and internal control systems are managed by the Risk Management Division, the Audit Division, the Compliance Division, the Risk Committee, the Products Committee (Life and Non-Life), the Underwriting Policy Acceptance and Supervision Committee and the Assets and Liabilities Management Committee.

## **B.3.1.** Risk Management Function

The risk management function is part of the risk management system, and is performed by the Risk Management Division, a first-line body in the corporate structure, reporting directly to the Company's Executive Committee. This function is performed across all the Fidelidade Group's insurance companies.



The mission of the risk management function is based on defining, implementing and maintaining a risk management system which enables identification, measuring, monitoring and reporting of risks, individually or collectively, including risks not contemplated in the solvency capital requirement, enabling the Executive Committee and the various Divisions involved to incorporate this knowledge into their decision-making process.

The activities carried out by the Risk Management Division, in 2018, were fundamentally based on the enhancement and consolidation of several matters related with the three solvency pillars, and technical aspects and certification of information produced within this scope.

The following activities can be highlighted:

- Conducting the annual own risk and solvency assessment (ORSA) and reporting the results to the ASF in the respective supervisory report;
- Preparing and sending annual information, with reference to 31 December 2017, incorporated in the Quantitative Report Templates (QRT), which has been subject to certification by the statutory auditor and the responsible actuary pursuant to the regulations issued by the ASF, and also the Regular Supervisory Report;
- Reporting to the ASF and publicly disclosing the Solvency and Financial Condition Report relating to 31 December 2017, accompanied by certification by the statutory auditor and the responsible actuary;
- Preparing and sending the quarterly quantitative reporting under Solvency II.

It is also important to mention the activities related with the review of the governance system, namely, the review and maintenance of risk management policies and the review of processes and data quality, with the implementation of capital optimisation measures, namely improvements in the ALM process and recognition of adjustment for the loss-absorbing capacity of deferred taxes, and the conducting of the ROCI Cycle – 2018.

#### **B.3.2.** Risk management processes

The following sub-paragraphs describe the Company's risk management processes for each category of risk, including how these are identified, monitored and managed.

## B.3.2.1. Strategic Risk

The Company's strategy is attained by means of a chain of responsibilities beginning with the Executive Committee, which defines the high-level strategic objectives (this process falls within a governance model that involves the Board of Directors, Investments Committee and Advisory Board), passing to the heads of each Division, who are responsible for outlining plans to achieve those objectives, and ending with the Company's employees, who seek to achieve the proposed objectives on a daily basis within the scope of their functions.

The strategic decisions taken by the Company are based on well-defined processes of approval and of implementation and monitoring, which have proved to be both effective in terms of implementing the strategy and adequate as a reaction to external factors which may affect the Company's activity.

## **B.3.2.2.** Underwriting Risk – Product Design and Pricing

The Business Divisions are responsible for managing and assessing this risk. The Business Divisions ensure the technical development of new products, or reformulation of existing ones, by defining their technical characteristics and technical documentation, and by establishing their prices, rules for delegation of powers and underwriting policies, and by drawing up technical information to support the sales activity.



For each product, there is a process of identifying the needs which are intended to be met and defining the Company's strategic objectives which are intended to be achieved with its launch / reformulation.

The launch of new products, reformulation of existing ones and pricing updates are approved in advance by the Product Committee (Life and Non-Life).

When a new product is launched, or when significant changes are made to the characteristics of existing products, training programmes and communication plans are scheduled with the aim of introducing the product to the commercial networks, emphasising, in particular, its characteristics and the underwriting policies that have been defined.

Analyses are periodically undertaken of products/prices, and also of the composition and behaviour of the respective portfolios, with the purpose of assessing how adequate they are in terms of contractual conditions versus profitability.

#### **B.3.2.3.** Underwriting Risk – Underwriting

The Business Divisions are responsible for managing and assessing the risks associated with underwriting the Company's products, and the power to give discounts is delegated to the sales areas only in situations where knowledge of the risk is high and the technical risk is low.

The aim of the Company's Underwriting Policy is to classify the risks according to the level of exposure to and knowledge of the risk. This policy takes the form of underwriting rules and delegation of available competences.

The Company has an Underwriting Policy Acceptance and Supervision Committee, the mission of which is to analyse and accept risks the acceptance of which, as defined in the Underwriting Policy, is not delegated to the Business Divisions.

The Business Divisions are responsible for underwriting risks the acceptance of which is not delegated.

In order to guarantee that the underwriting policies are adequately followed, in the products' sales phase, the Operations and Quality Division and the Corporate Business Division, in the case of Non-Life products, and the Life Business Division, in the case of Life products, check compliance with the underwriting rules defined. Besides this check, the Business Divisions and the Statistics and Technical Studies Division, in the case of Non-Life products, regularly monitor the adequacy of the underwriting policies, by means of statistical indicators of the portfolio's development, the drawing up of risk profiles and occasional analyses of contracts.

There is a system of Portfolio Selection and Checking which occurs monthly, aimed at checking and monitoring clients in the portfolio, in order to safeguard profitability of the business.

There is also a process to monitor underwriting quality, which seeks, on one hand, to identify situations of false declarations or omission of declarations in the issue of contracts and, on the other, to rectify these situations, ensuring articulation between all those involved: the Business Divisions, Commercial Divisions and Operations and Quality Division. This monitoring process, which seeks to assess irregular types of behaviour, is performed weekly and is mainly supported by cross-referencing with sources of external or internal historical data and identifying anomalous patterns.

## **B.3.2.4.** Underwriting Risk – Reserving

The Company's Provisioning Policy establishes the methodologies for calculating provisions, broken down by line of business and in accordance with the liabilities to be estimated. Accordingly, different provisions methodologies are defined for each line of business, based on recognised actuarial methods.



In order to guarantee the reliability of the information used in the process for establishing provisions for the Company's liabilities, the quality of the information is validated by reconciling the accounting information with the operational information.

Alongside this process, an analysis is conducted, for the Life segment, of the provisions set up, considering the methodologies used for calculating the provisions and the insurer's historical experience relating to each of the liabilities, and compliance with the rules in force regarding the calculation of provisions is also validated. Forecasts are made annually of the technical results for the different lines of business with the aim of assessing the adequacy of the technical bases in force.

For the Non-Life segment, the Company also regularly assesses compliance of the provisions by analysing the responsibilities in terms of uncertainty, length of contract, nature of claims and expenses with settlement of claims. Compliance with the rules in force regarding the calculation of provisions is also validated. In addition, a range of micro and macro-economic scenarios are used to confirm the adequacy of the amount of the provision

## **B.3.2.5.** Underwriting Risk – Claims Management Processes

The Business Divisions are the main players in the management and assessment of risk associated with the Company's claims processes.

The Company's Claims Management Policy is formalised in procedures manuals of the divisions responsible for its management, namely, the Business Divisions.

In order to promote better following up of claims management, regarding claims which are slow or complex to resolve, time limits are defined for settlement. If these are exceeded, the claims are sent for analysis by specialised sectors.

Regular statistical information is prepared on this matter to ensure control of the time limits for settling claims and supervision of those which are covered by reinsurance treaties.

## B.3.2.6. Underwriting Risk – Reinsurance and Alternative Risk Transfer

The Reinsurance Division negotiates and manages reinsurance treaties, closely accompanied by the Executive Committee, which approves the conditions negotiated prior to their acceptance.

In terms of the Company's Reinsurance Policy, the Reinsurance Division operates in line with the objectives and strategic guidelines defined in conjunction with the Executive Committee and based on an analysis of business needs conducted with the technical and actuarial areas.

The Reinsurance Policy is implemented by the Reinsurance Division, with the drawing-up of proposals, negotiation of treaty conditions, approval of these and their signing and renewal, and monitoring and follow-up of the various reinsurance contracts existing in the Company.

As part of the monitoring of this risk, the Reinsurance Division carries out constant follow-up of the treaties, manages the run-off portfolio, controls risk peaks and periodically analyses the technical results by treaty. In order to study annual and multi-annual trends, these analyses include a comparison with the information relating to previous years (minimum 5 years), thus allowing the evolution of the reinsurance technical results to be monitored. This information is used for subsequent negotiations with the reinsurers.



## B.3.2.7. Market Risk

The Company's objectives, rules and procedures on market risk management are governed by means of its Investments Policy, which was revised in December 2018.

The Investments Policy defines:

- the main guidelines for managing investments and how the Company assesses, approves, implements, controls and monitors its investment activities and the risks resulting from those activities;
- activities related to the Company's investment process, including Strategic Asset Allocation (SAA), Tactical Asset Allocation (TAA), the decision-making process and control and reporting activities;
- the duties and responsibilities of those involved in the investment process.

The Investments Policy aims to ensure alignment between the portfolio objectives and the investment strategy, and to encourage effective and continual monitoring. It is the cornerstone of the Company's investment process.

Considering these aspects, the Company's investment management cycle is composed of the following critical activities:

- Defining Definition and approval of the general investment management cycle, including the global investment strategy, investment policies, asset and liability and liquidity management, and strategic asset allocation (SAA);
- Investing Performance of all investment activities, in line with the strategies and policies defined (identification, assessment and approval of investment opportunities, and placing, settling and allocating investments);
- Monitoring Monitoring the evolution of the assets portfolio in terms of performance, liquidity and credit quality;
- Managing Reviewing the strategies, policies, benchmarks and limits in line with current and future market conditions/expectations and internal risk capacity;
- Controlling Ensuring compliance with all the strategies, policies, procedures and responsibilities assigned.

## B.3.2.8. Counterparty Default Risk

The Company is essentially exposed to Counterparty Default Risk when selecting and accompanying investments in the different classes of assets and also reinsurers.

Securities issuers are assessed in order to measure their credit quality. This assessment uses information on their rating (among others) and evaluates the portfolio's compliance with the limits of exposure to this issuer defined in the Investments Policy.

However, the risk is constantly monitored, and an effort is made to follow the opinions / outlooks of the international ratings agencies so as to prevent a decline in the rating of the securities held. On the other hand, establishing internal limits by class of asset, rating, duration, industry, geography and currency, and not authorising situations of risk accumulation, means that proper spreading of risk can be guaranteed over time.

Regarding reinsurance, decisions concerning the selection of reinsurers are taken in line with the Reinsurance Policy, which only authorises contracts with reinsurers with a minimum credit rating of "A-".

# **B.3.2.9.** Concentration Risk

Management of this risk is connected with the processes for managing other risks, since it is transversal to the different areas.



In order to follow the portfolio's level of exposure to the various sources of concentration risk mentioned, the Business Divisions conduct periodic qualitative analyses of the portfolio.

As part of the Company's underwriting policies, procedures are defined which aim to mitigate Concentration Risk, in particular, when situations are detected in which there are two or more policies which cover risks situated at a location considered to be a common risk, these are classified as situations of risk accumulation and require a specific analysis.

Regarding the Concentration Risk associated with investments, as previously stated, the Investments Policy in force defines different exposure limits namely by industry and geography. These limits are revised periodically and amended when necessary...

Management of this risk associated with reinsurance requires the Reinsurance Division to produce an annual report with a summary of the Company's reinsurance objectives for the following year. The report also includes a summary of the conditions of the reinsurance treaties in force and the percentages of exposure to each reinsurer, organised by lines of business.

#### **B.3.2.10.** Liquidity risk

In a short-term perspective, responsibility for managing investments liquidity is given to the Investments Division.

The company's aim in terms of liquidity is a treasury capable of managing all of the Company's funding needs (cash outflows) in an appropriate timeframe, without resorting to credit or unplanned selling off of assets, and particularly the capacity to generate significant liquidity in a short space of time.

In a medium / long-term perspective, the Company conducts a monthly ALM analysis of the liabilities and assets linked to the Life and Non-Life segments.

The analyses performed cover the interest rate gap, considering the yield to maturity and the modified duration of the liabilities and of the respective assets, including the convexity effect, and short and long-term cash flow matching.

This analysis also includes a comparison between the liquidity-generating capacity and the estimated cash flow.

The articulation between functions related to investment, asset and liability management and liquidity is established in the Company's Investments Policy.

In relation, specifically, to Asset and Liability and Liquidity Management processes, in 2018 the Company approved the Asset and Liability and Liquidity Risk Management Policy (the ALM and Liquidity Policy).

Together with the Investments Policy, this Policy describes the strategy for managing financial risks, insurance risks and liquidity risks, in the short, medium and long term, in a context of asset and liability management.

In this way, the ALM and Liquidity Policy seeks to guarantee alignment between assets and liabilities, with a particular focus on maximising return and minimising interest rate risk and liquidity risk.

Taking these aspects into consideration, asset and liability management must be performed, on the one hand, as a risk mitigation exercise and, on the other, as part of the Company's decision-making structure, formulating strategies related with its assets and liabilities. It is therefore composed of the following critical activities:

- Defining Definition and approval of the asset and liability and liquidity management strategy;
- Monitoring Monitoring the evolution of cash flow matching and different metrics associated with asset and liability management, producing monthly and annual reports;



- Managing Reviewing the objectives and limits set out in the ALM and Liquidity Policy in line with current and future
  market conditions/expectations and internal risk capacity;
- Controlling Ensuring compliance with the asset and liability management strategy, limits, procedures and responsibilities assigned.

## **B.3.2.11.** Reputational risk

Management of the Company's Reputational Risk is fundamentally based on:

- The existence of a function responsible for corporate communication and media relations;
- The existence of a brand communication function;
- The function of clients' complaints management, which includes providing management information to the heads of the different Company Areas and the Executive Committee;
- Planning and monitoring of the Company's Human Resources;
- The Corporate Social Responsibility programme.

In recent years, Fidelidade is proud to have been recognised on several occasions as a brand of reference by the Portuguese. It is the insurance company which has won the most awards in Portugal. These awards are the result of the path that Fidelidade has followed, in choosing to be an insurance company made up of people thinking about people.

## **B.3.2.12.** Operational Risk

Procedures are implemented specifically for managing both operational risk and internal control, namely:

- Documentation and classification of existing control activities, linking them to the risks previously identified in the business processes;
- Decentralised recording of events and subsequent losses, including near misses, resulting from risks associated with the business processes, and also own assessment of risks and control activities.

This risk is discussed further in Chapter B.4.1. Information on the internal control system.

#### **B.3.3.** Own risk and solvency assessment

The Company approved the ORSA Policy with the aim of establishing the general principles for the own risk and solvency assessment regarding:

- Processes and procedures;
- Functions and responsibilities;
- Criteria and methodologies;
- Reporting;
- Articulation with the strategic management process and use of the ORSA results.

According to the Policy, the ORSA aims to provide a level of security which is acceptable to the Company's Executive Committee regarding compliance with the strategic objectives, within the framework of the risk appetite established.



Accordingly, considering the risk appetite defined, the ORSA seeks to provide a prospective vision of the capacity of the Company's available capital to support different levels of risk, resulting both from strategic decisions and from scenarios involving external factors.

The ORSA is, therefore, an integrated process in the Company's strategic management, which enables a global vision to be gained on a regular basis of all the relevant risks which are a threat to the pursuit of the strategic objectives and the consequences of these in terms of (future) capital needs.

This process also contributes to promoting the Company's risk culture, by measuring the risks the Company is exposed to (including those not considered in the capital requirements), introducing the concept of economic capital in the management processes and communicating the risks, thereby allowing those receiving this information to incorporate this knowledge into their decision making.

In order to comply with these objectives, the ORSA process is divided into five major activities: (1) definition of the business strategy and risk appetite; (2) global solvency needs assessment; (3) stress tests and analysis of scenarios; (4) prospective assessment of the global solvency needs; (5) *reporting.* In addition to these five major activities, a further activity is defined: continual monitoring of the Company's solvency position.

The Executive Committee is responsible for steering the entire ORSA process, including approving it. The CRO (the member of the Executive Committee responsible for risk management) and the Risk Committee are responsible for regularly monitoring the ORSA process, by means of regular monitoring meetings. The Risk Management Division and the Strategic Planning and Corporate Performance Division are involved in carrying out the process.

When performing the ORSA, the Company begins by conducting an assessment (which is qualitative and, whenever so justified, quantitative) of the possible differences between the Company's risk profile and the assumptions underlying the calculation of the SCR using the standard formula.

The global solvency needs are then calculated taking into account the Company's risk profile. The concept of Economic Capital is used to produce this calculation, which is based on the standard formula for calculating the solvency capital requirement (SCR), and the changes that the Company deems relevant to better reflect its risk profile are introduced. In this process, all the risks that the Company is or may be exposed to are identified. These risks are assessed quantitatively and/or qualitatively.

As a complement to the assessment of the global solvency needs, a series of stress tests and sensitivity analyses are planned in order to validate the defined strategy in extreme scenarios.

To provide a prospective vision of the Company's risk profile and, consequently, of its global solvency needs, forecasts are produced, for a time period which coincides with the period defined in strategic planning, of the Company's financial position, the result of its operations, the changes in its own funds and its solvency needs.

The ORSA is conducted annually, and may also be carried out extraordinarily in certain situations. Reports are produced both for the supervisor and for internal use.

Also within the scope of the ORSA process, continual assessment is carried out of the regulatory capital requirements and the requirements applicable to the technical provisions. This consists of the production of a monthly report containing the estimated Solvency II position, adjusted by the effect of capital optimisation measures in progress or being studied.

The ORSA plays a key role in the Company's management, and the results obtained from it are taken into consideration in the Company's Risk Management, in Capital Management and in Decision Making.

One of the key elements of the ORSA is to identify and measure the risks to which the Company is exposed and project their evolution for the period under analysis.



Therefore, based on the results obtained, the Company defines possible actions to be taken:

- Assuming the risks;
- Taking additional mitigation measures (controls/ capital, etc.);
- Transferring the risks; or
- Eliminating activities which lead to risks which the Company is not willing to run.

The ORSA also provides support for the main activities related with Capital Management, namely:

- Assessment, together with risk management, of the risk appetite structure in relation to the business strategy and capital management strategy;
- Contributing to the commencement of the strategic planning process, through the performance of a capital adequacy assessment in the most recent period, involving both regulatory capital and economic capital;
- Monitoring capital adequacy.

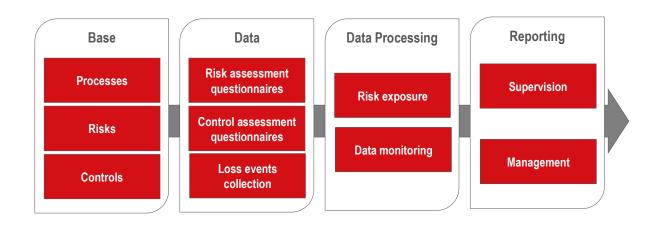
Considering the results obtained in the ORSA, and if the capital requirements are not in line with those defined, both in regulatory terms and in terms of other limits defined internally, the Company defines the corrective actions to be implemented, in order to restore the adequate/intended level of capital.

# **B.4.** Internal control system

B.4.1. Information on the internal control system

The Risk Management Division is responsible for managing operational risk and the Company's internal control system.

In turn, the Audit Division is responsible for assessing the adequacy of the system of operational risk management and the





#### Business processes

All the Company's business processes are documented considering a pre-defined "tree" of processes containing three levels (macroprocess; process; sub-process).

Documentation and updating of the Company's business processes are a necessary condition for the risk management and internal control systems.

#### **Risks and Controls**

For the documented business processes, the most significant risks to which they are exposed are identified (on the basis of a pre-defined risk matrix) and also the existing controls which mitigate these.

The Company controls are thus documented and characterised, in addition to the risks they mitigate.

#### Assessment

To assess the Company's operational risk, quantitative information is collected on the risks previously identified by means of Risk Assessment Questionnaires and the recording of loss events and subsequent losses.

The assessment of the internal control system is supported by a process of own assessment of the controls, which occurs by means of answers to Controls Assessment Questionnaires. These questionnaires aim to assess the effectiveness of the controls in mitigating risk.

It is important to mention that the various Company Structural Bodies are responsible for enhancing the operational risk and internal control management process, in order to ensure that the management and control of operations is performed in a sound and prudent manner. They are also responsible for ensuring that documentation on the business processes, respective risks and control activities exists and is up-to-date.

#### **B.4.2.** Information on activities performed by the Compliance Function

On 18 June 2018 the Compliance Division was created, and took over the functions previously entrusted to the then defunct Compliance Office – management of compliance risks, prevention of money laundering and combat of terrorist financing – in addition to the new function of personal data protection. The Compliance Division is a structural body, with functional independence, which performs key functions within the system of Risk Management and Internal Control.

The Compliance Division's main mission is to contribute so that the management bodies, management structure and staff of the Group Companies comply with the legislation, rules, codes and standards in force at a given time, both externally and internally, in order to avoid situations of non-conformity that may harm the Group companies' image and their reputation in the market, and/or that may give rise to financial losses.

Among the compliance function's processes and controls, carried out by the Compliance Division throughout 2018, the following can be highlighted:

- Analysis of main changes to regulations
- Recording of compliance incidents
- Analysis of new products and advertising and marketing material
- Analysis of internal processes



The Company's compliance policy is duly formalised in the "Compliance Manual". This document, which is disseminated to all employees and is available on the intranet, defines the compliance strategy, the mission and structure of the body responsible for implementation of the compliance function, the work and control processes associated with the performance of the compliance function, and the rules of ethical and professional conduct which, reflecting the values which govern the actions of the Fidelidade group, lead to the behaviour which is expected of and mandatory for all employees.

# **B.5.** Internal Audit Function

As stated above, the internal audit function is given to the Audit Division, which is a first-line body in the corporate structure, reporting directly to the Company's Executive Committee. Its mission is to guarantee assessment and monitoring of the Company's risk management and internal control systems, and to check compliance with the internal rules and the legislation in force. Its general purpose, therefore, is to contribute to creating value and improving circuits and procedures, seeking to increase the effectiveness and efficiency of operations, the safeguarding of assets, trust in the financial reporting and compliance with laws and regulations.

The rules and principles that the internal audit function must obey are established in the Internal Audit Regulation, approved in January 2011.

This Regulation sets out the competence and scope of intervention of the internal audit function, which is performed by the Audit Division within the scope of the Fidelidade Group's insurance undertakings.

Three mechanisms are used to preserve the independence, impartiality and objectivity of the internal audit function. Firstly, persons who perform the internal audit function are not responsible for any other operational functions. Secondly, the internal audit function communicates its conclusions directly and exclusively to the Chairman of the Executive Committee and of the Board of Directors. Lastly, all the audit work carried out, in particular the conclusions obtained and the recommendations issued, is duly documented and filed, and there is a specific IT application to send audit reports to the Directors and to the Heads of the Divisions audited, with no possibility of these being changed.

To perform its function, the Audit Division has access to all the structural bodies, and to all the documentation, and the management bodies, top-level managers and staff of the various insurance companies must cooperate with the Audit Division, providing it with all the information they have and that is requested of them.

The internal auditors, for their part and in the performance of their functions, must follow the deontological principles set out in the Regulation, in particular those of independence, confidentiality, objectivity and diligence. The Regulation also rules on the reporting of conflicts of interest.

Regarding the audit process, there are definitions of the types of internal audit, modes of intervention (in person and at a distance) and the scope of auditing activities (global or sectorial) which must be included in the annual auditing plan to be submitted for the appreciation and approval of the Executive Committee.

When performing the internal audits, the auditors must observe the procedures established in the Regulation regarding the naming of the team, the establishment of the audit schedule and the preparation and conducting of the audit.

In terms of reporting, principles are set out which must govern the drawing up of the reports, their minimum content, the persons to whom they are addressed and the type of reports (preliminary report and final report).

Lastly, there are provisions on internal audit's monitoring of the application of any improvement actions proposed, with the production of follow-up reports whenever justified.



# **B.6.** Actuarial Function

Due to the nature, complexity and scale of the Company's portfolios, the actuarial function is subdivided into life actuarial and non-life and health actuarial.

The actuarial function coordinates and monitors the calculation of the accounting technical provisions, and, for such purpose, assesses both the methodologies applied and the amounts set out in the financial statements.

In the life segment, considering that most of the technical provisions are calculated automatically by policy management systems, configured in line with the technical notes of the products and with the ASF rules, tests are conducted monthly to assess the adequacy of the respective technical provisions.

When calculating the technical provisions of the non-life and health segments, the ASF rules are observed, namely regarding the identification of the provisions to be set up and the calculation rules to be observed in each of the technical provisions.

The actuarial function involves the calculation of the technical provisions for solvency purposes, with calculation of the best estimate and risk margin.

The calculations are made as part of the reporting to the ASF, evolution over time is analysed and comparisons are made with the statutory reporting amounts, and any differences are identified and documented.

The actuarial function reports regularly to the Executive Committee on the results obtained from monitoring the provisions levels.

The Life and Non-Life and Health actuarial functions produce annual actuarial reports related to the annual period being analysed.

The information used by the actuarial function is subject to validation processes which include, among others, comparisons with previous positions and with the statutory reporting amounts, and any divergences are identified and justified, and, if necessary, corrected.

The actuarial function monitors the prospective valuation of the technical provisions for solvency purposes, assessing its reasonableness, taking into account the strategic objectives assumed by the Company, the factors for converting the valuation of the technical provisions in the financial statements to their valuation for solvency purposes and the application of measures, either regulatory (transitional deduction to technical provisions) or management measures (changes in the contract boundaries of group risk life insurance contracts and changes in the characteristics and guarantees of new products sold in the life savings segment).

There is a policy for designing and approving new products and for reformulating existing ones, which sets out the actuarial function's articulation with the business and marketing areas which are responsible for proposals for new products and respective specifications. The same applies to changes to existing products, where the actuarial function intervenes by giving its opinion on the proposed changes.

The actuarial function provides support to the reinsurance area in the negotiation of reinsurance treaties, providing information with risk and profitability metrics and sensitivity analyses and portfolio statistics, and monitoring the evolution of the reinsurance treaties, including their conditions in the actuarial analyses conducted. The adequacy of the treaties for the Company's liabilities is subject to actuarial analysis.



# **B.7.** Outsourcing

# **B.7.1.** Outsourcing Policy

In line with the Outsourcing Policy, the scope of application of which is singular, covering the various insurance companies within the Longrun SGPS, S.A., universe, general principles are established which are applicable to the outsourcing of critical or important functions or activities, and the main process activities leading to their contracting either from within the group or outside of it: (1) Identification and documentation of the critical or important functions or activities, (2) Selection of the service provider; (3) Contract formalisation; (4) Notification to the ASF.

Insofar as the Companies maintain full responsibility for any functions or activities which may be outsourced, definitions are provided of the main aspects to be implemented related with the monitoring inherent to the outsourced function or activity, and the responsibilities of each of the participants are identified, both in the outsourcing process and in the subsequent monitoring of the service provider.

The Outsourcing Policy also establishes the principles and process applicable to new outsourcing of critical or important functions or activities were established.

## **B.7.2.** Outsourced critical or important functions or activities

Of the range of functions or activities considered critical or important that are outsourced in the Company, of note are the activities related with asset management regarding, on the one hand, a Senior Secured Loans portfolio and, on the other, two Investment Grade Fixed Income Securities portfolios. The jurisdictions of the providers of these services are located in the United Kingdom, and Hong Kong.

The Contact Centre management and operation services are provided at the Company's premises in Évora and Lisbon by a service provider with its headquarters in Portugal.

# **B.8.** Any other information

There is no other material information relating to the Company's system of governance.



# **C.** Risk profile

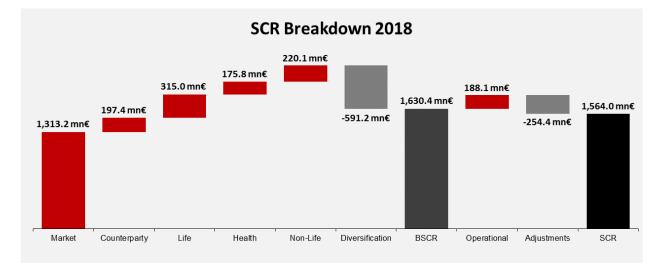
Risk management is an integral part of the Company's daily activities, and an integrated approach is applied in order to ensure that the Company's strategic objectives (clients' interests, financial strength and efficiency of processes) are maintained.

On the other hand, this integrated approach ensures value creation via the identification of adequate balance between risk and return, simultaneously guaranteeing the Company's obligations to its stakeholders.

Risk management assists the Company in identifying, assessing, managing and monitoring risks, in order to ensure that adequate and immediate measures are adopted in the event of material changes in the Company's risk profile.

Accordingly, to outline its risk profile, the Company identifies the various risks to which it is exposed and then assesses these.

The risk assessment is based on a standard formula used to calculate the solvency capital requirement. For other risks, not included in that formula, the Company has opted to use a qualitative analysis to classify the foreseeable impact on its capital needs.

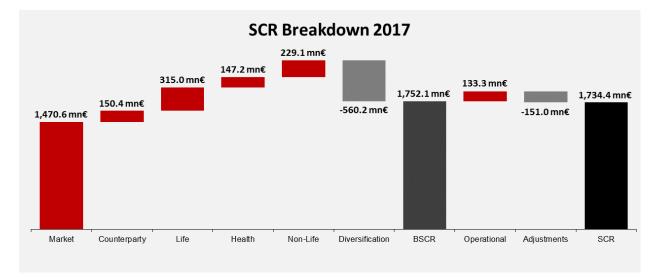


Hence, the calculation of the Company's solvency capital requirement (SCR) with reference to 31/12/2018 was as follows.

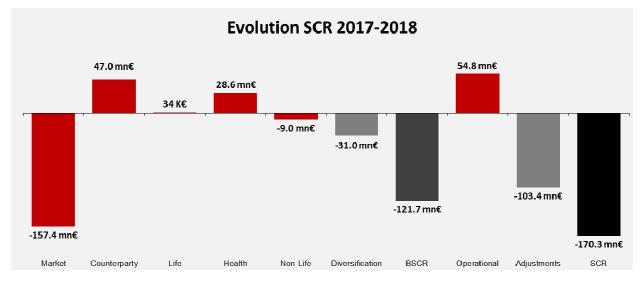
The market risk is clearly prominent in this requirement, followed by the Life and Non-Life underwriting risks, which are much lower.



The same calculation relating to 31/12/2017 was as follows:



The difference, of EUR 170.3 million, is shown in the graph below.



The following elements can be highlighted in this evolution:

- the decrease in market risk, as detailed in point C.2;
- the increase in counterparty default risk, presented in Chapter C.3;
- the increase in operational risk, detailed in Chapter C.5; and
- the decrease in the adjustment amount, as described in point C.7.1.

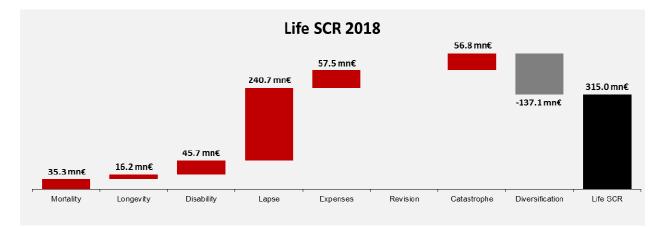
These risks will now be analysed, in particular with regard to their nature and impact on the Company.



# C.1. Underwriting risks

# **C.1.1.** Life underwriting risk

The life underwriting risk is the second most significant for the Company.



Analysing the sub-modules that make up this risk, the lapse risk is the most important within the life underwriting risk module.

Its importance results from the impact of temporary annual renewable contracts linked to mortgages which the Company is not entitled to cancel or change the prices of, so that the contract boundaries considered for the purpose of assessing the technical provisions are, for these contracts, the maturity of the mortgage associated with each of them.

The second most significant sub-module, although carrying much less weight than the lapse risk, is the expense, which basically results from the fact that, when calculating the capital requirements of this risk sub-module, the Company considered as expenses, for the total amount of the Life liabilities, as per the understanding of the ASF, the commissions to be paid for the intermediation activity of brokers, within the scope of Article 31 of Commission Delegated Regulation (EU) 2015/35, of 10 October 2014, and, consequently, these were subject to the shocks applicable to this risk.

The next risk is the catastrophe risk. This risk is significantly related with the mortality risk which results from the significant weight in sums insured associated with life risk contracts.

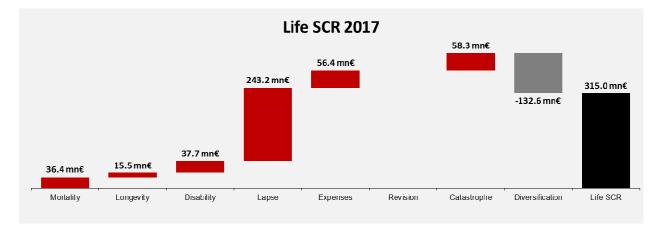
With similar values, not far from the weight of the two previous risks (expense and catastrophe risks), we have the mortality and disability risks, both with their origins in Life Risk insurance contracts

Lastly, there is the longevity risk, the significance of which is relatively low in this risk module, since the Companies' Annuities portfolio is small.

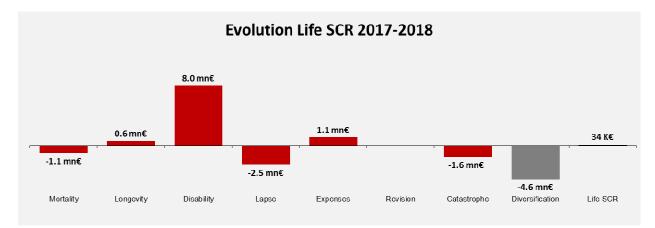
The revision risk is zero, since there is no exposure to this risk in the Portuguese market.



# The Life SCR at 31/12/2017 was:



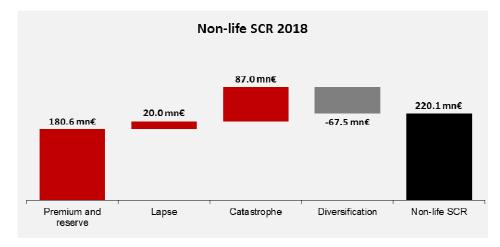
The difference, of EUR 34,000, is shown in the graph below.



As can be seen, although the disability risk percentage increased significantly, due to the increase in the claims amounts relating to this coverage, this did not have a significant impact on this risk module.



# C.1.2. Non-Life underwriting risk



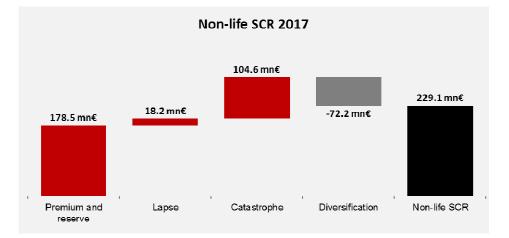
The non-life underwriting risk is the third most significant for the Company.

Within this sub-module, the premium and reserve risk is the most important.

The weight of this risk basically results from the volume of premiums and reserves relating to motor insurance contracts (third party liability and other coverages), fire and other damage insurance and general third-party liability insurance.

With a much lower figure, there is the catastrophe risk, which basically arises from the significant amount of sums insured with seismic phenomena coverage. However, in the event of a seismic phenomenon, because of the existing reinsurance contracts only a part of the liability will be assumed by the Company. The effect of this risk is not significant for this reason. It is also important to state that the mitigating effect of these reinsurance contracts is considered in the counterparty risk module.

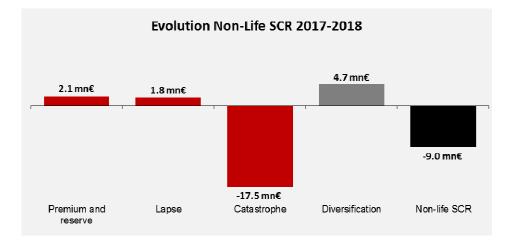
Regarding the lapse risk, its weight is particularly insignificant, given that the insurance contracts have a contract boundary up to the next renewal date.



The Non-Life SCR at 31/12/2017 was:



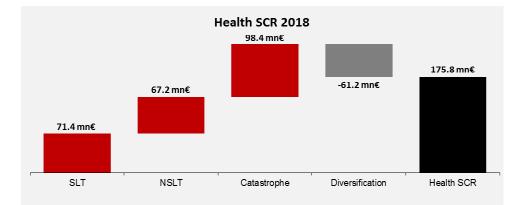
The fall, of EUR 9 million, is shown in the graph below.



The decrease in this module results from the decrease in catastrophe risk, due to more of the risk being transferred via reinsurance ceded.

## **C.1.3.** Health underwriting risk

In terms of weight, this is the third risk in the hierarchy of underwriting risk modules.



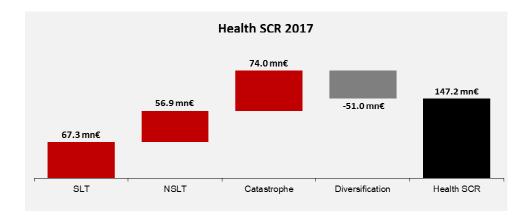
The catastrophe risk is the most significant sub-module, mainly as a result of the concentration of accidents, given the sums insured involved.

The SLT (similar to life techniques) module of health is basically composed of longevity risk resulting from pensions and permanent assistance expenses in the workers' compensation line of business.

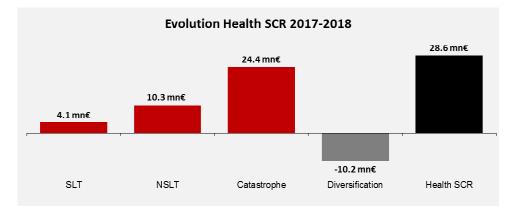
With a lower figure is the NSLT (not similar to life techniques) module of health, the origins of which are in the premiums and reserves risk from the workers' compensation and personal accidents lines of business, given that health insurance is reinsured with Multicare.

The Health SCR at 31/12/2017 was:





The difference, of EUR 28.6 million, is shown in the graph below.



The evolution in this module is basically due to the catastrophe risk resulting from the increased exposure to catastrophe risk in workers' compensation.

## **C.1.4.** Mitigation measures – underwriting risk

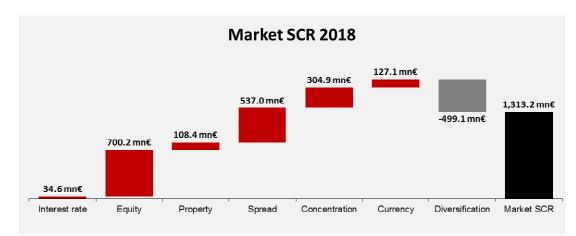
For a number of lines of business, the Company uses reinsurance contracts which guarantee mitigation of underwriting risks for life, non-life and health. This mitigation is taken into account when calculating the respective capital requirements.

Regarding the lapse risk associated with the life segment, the Company is studying ways to mitigate this risk given its relevance fundamentally in relation to temporary annual renewable (TAR) group life insurance contracts in which the contract boundary is linked to the maturity of the underlying mortgages.

The method being studied may involve reinsuring part of the lapse risk, considering the objective of reducing it to the optimal point at which selection of other lapse risk scenarios is avoided.



# C.2. Market risk



Market risk is the Company's most significant risk, and is clearly above the other risk modules.

Within this module, the equity risk is the highest.

The most important sub-module of market risk is equity risk. Reflecting the investment strategy that the Company has followed, exposure to equity markets continues to be important. However, around half of the exposure to equity risk is related to the Company's participations in two property investment vehicles (FPI and FPE) that are considered in the equity risk<sup>2</sup>. Instruments considered alternative investments, such as commodities, funds, private equity, etc., are of very low significance in the whole portfolio.

The second most important sub-module is the spread risk, which is a result of the Company's high exposure to fixed income financial instruments, other than European government bonds.

Concentration risk is the third most important sub-module of market risk. The greatest exposures in this risk are to the Fosun International Limited economic group (influenced by direct participations of Fidelidade), to Caixa Geral de Depósitos and to Bankinter.

With clearly lower values are the property risk, interest rate risk and currency risk. The value of the currency risk reflects the hedging for the most significant exposures to foreign currency. In the case of interest rate risk, its low value is a result of the Asset and Liability management monitoring of the duration gap.

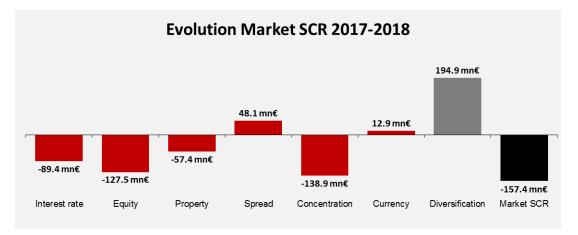
<sup>2</sup> In line with the specification of the standard formula, the look-through approach is not possible for these two participations.



## The Market Risk SCR at 31/12/2017 was:



The difference, of EUR 157.4 million, is shown in the graph below.



The fall in the equity risk is largely explained by the decrease in exposure to assets subject to risk (particularly due to the fact that the look-through approach began to be applied to Fid Loans), since the symmetrical adjustment went from 1.9% to -6.3%

The Company's greater exposure to corporate debt, as against a lower exposure to sovereign debt of EU member states, and other similar debt, which has zero shock, together with the fact that the look-through approach began to be applied to Fid Loans, largely explains the increase in the spread risk.

The decrease in concentration risk is explained predominantly by the sale of part of the participation in Luz Saúde and by the fact that the look-through approach began to be applied to Fid Loans.

The decrease in property risk was a consequence of the sale of a significant number of properties.

The fall in the interest rate risk is essentially due to a reduction in the duration of assets.

No significant changes occurred in the currency risk. In fact, although there was an increase in foreign currency investments, the currency risk exposure not covered by mitigation instruments remained relatively stable.



The Company's investment process, besides guaranteeing compliance with the prudent person principle, seeks to enable both rational and reasoned decisions when selecting assets and an adequate balance between risk and return.

The process, therefore, begins with the identification of investment opportunities, through tracking, identification and analysis of investment opportunities all over the world, which leads to investment proposals being presented. These are based, on the one hand, on qualitative aspects, such as a description of the investment, including different possibilities on how it can be made, and a description of the business rationale, and, on the other, quantitative aspects such as financial indicators or the expected return.

These proposals are analysed, including a preliminary study on capital consumption in the light of the Solvency II rules and calculation of the expected RORAC.

If the investment proposal is accepted, an investment case is prepared, containing a summary of the investment to be made, an analysis of compliance with the legal limits and the limits set out in the Company's Investments Policy, an analysis of the adequacy of the investment in ALM terms (cash flow matching), calculation of the capital consumption associated with the investment in line with the Solvency II rules and calculation of the respective expected RORAC.

This investment case includes an Internal Communication to the Executive Committee which contains the proposal and the grounds for making the investment, as well as other information. When securities transactions are performed, the traders responsible for these are subject to limits defined in the Investments Policy.

The entire process falls within the Company's general investment guidelines.

According to these guidelines, the main objective of the investment portfolio is to generate income for the Company, while considering the associated risks and other restrictions arising from the business strategy defined by the Executive Committee.

Assets are allocated to each investments portfolio in a way which enables the aggregate return from all portfolios and respective cumulative risk to meet the established investment objectives.

## **C.2.1.** Mitigation measures – market risk

#### Market Risk - Currency

Using futures and forwards contracts the Company hedges the currency exposure of its directly or indirectly held assets:

- the exposure to assets denominated in American Dollars (USD) and in Hong Kong Dollars (HKD), given the high correlation between USD and HKD, is mitigated by using futures and forwards contracts in USD;
- the exposure to assets denominated in Pounds Sterling (GBP) is mitigated by using futures and forwards contracts in GBP;
- the exposure to assets denominated in Yens (JPY) is mitigated by using forwards in JPY.

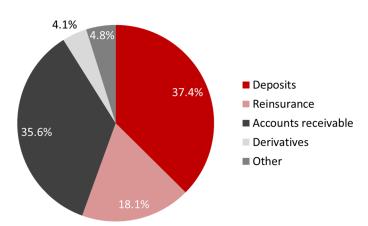
The futures contracts in question have a duration of three months, and the Company intends to replace them with similar contracts, at the end of that period.

# **C.3.** Counterparty Default risk

The counterparty default risk module is the fourth highest of all the risks assessed by the company.



The breakdown of this risk by counterparty type is as follows:



#### **Counterparty Risk Breakdown**

This figure is the result, on the one hand, of the application of sight deposits, with Caixa Geral de Depósitos having a significant weight, and, on the other, the remaining types of exposure to other counterparties, in particular those relating to "accounts receivable" (around 36%) and reinsurance (around 18%).

# **C.4.** Liquidity risk

This risk is managed in the Company so that there is always capacity to meet its obligations and liabilities.

Accordingly, the Company prepares a monthly ALM analysis of the Assets and Liabilities.

The analyses conducted cover the interest rate gap, considering the yield to maturity and modified duration of the liabilities and the respective assets, including the convexity effect, and short and long-term cash flow matching.

This analysis also includes a comparison between the cash flow matching and liquidity-generating capacity of assets without maturity, namely shares, funds and property.

Liquidity-generating needs are analysed following the ALM process. Based on the ALM report, the adequacy of the portfolio size is tested, in particular, compared to the known liabilities, taking into account the movements of liabilities maturities foreseeable in the current month. The result of this diagnosis is the application or generation of liquidity, identifying portfolios and amounts of liquidity to be generated or applied that lead to recommendations on need to purchase or sell assets.

A sensitivity analysis is carried out monthly on different factors, such as changes in the interest rate structures, downturns in the stock market or default of some of the Company's major positions. These analyses lead to recommendations on the liquidity level of the assets held in portfolio.

Given the above, the Company considers that there is adequate mitigation of this risk, which allows it to conclude that this risk is low.

Regarding liquidity risk, "expected profit included in future premiums" (EPIFP) is considered to be the current expected value of future cash flows resulting from the inclusion in the technical provisions of premiums relating to existing insurance and



reinsurance contracts, which should be received in the future, but which may not be received for some reason other than the occurrence of insured events, regardless of the legal or contractual rights of the policy holder to terminate the policy.

The EPIFP, at 31 December 2018, is:

	Amount in thousand euros
Expected profit included in future premiums	593,304

This figure only refers to the life risk line of business, and the methods and main assumptions described in point D.2.1 of this report are used.

Premiums considered when calculating this profit are net of reinsurance liabilities.

Lastly, the valuation referred to in Article 260(1) d) ii) of Commission Delegated Regulation (EU) 2015/35, of 10 October 2014, is not adjusted to the characteristics of the products associated with this line of business.

# **C.5.** Operational risk

This is the risk of losses resulting either from the inadequacy or failure of internal procedures, persons, or systems or from the occurrence of external events.

This is the risk module with least weight of all the risks assessed by the Company. Its increase reflects the evolution of the Company's business in the life segment.

In its management of operational risk and internal control, the Company identifies, within its processes, the most significant operational risks to which these are exposed, and it documents the controls which exist to mitigate these.

To assess the Company's operational risk, quantitative information is collected on the risks previously identified and an assessment is carried out of the internal control system, supported by a process of own assessment of the control activities documented.

# **C.6.** Other material risks

As part of the ORSA process, risks are identified which do not fall within the standard formula.

The following risks are recognised by the Company as possible material risks:

#### C.6.1. Reputational risk

Besides the processes for managing this risk, based on the existence of communication and image and complaints management functions, on the adequate planning and monitoring of the Company's human resources and on the Corporate Social Responsibility Programme, the Company manages its public image by, whenever necessary, issuing press releases and appearing in the media and in publications of interest, which allows it to effectively manage potential reputational effects.

In addition, being aware of the growing importance of reputation for an organisation's standing and success, the Company also set up a Communication Coordination Committee, which meets regularly and is led by the Chairman of the Executive Committee, in order to better articulate all of the Company's internal and external communication flows.



The Company, therefore, considers that there is adequate mitigation of this risk, and this risk is classified as low for that reason.

## **C.6.2.** Strategic risk

The Company's strategy is attained by means of a chain of responsibilities beginning with the Executive Committee, which defines the high level strategic objectives (this process is accommodated within a governance model which involves the Board of Directors, the Investments Committee and the Advisory Board), passing to the first line managers of each Division, who are responsible for outlining plans to achieve those objectives, and ending with the Company's employees, who seek to achieve the proposed objectives on a daily basis within the scope of their functions.

The strategic decisions taken by the Company are based on well-defined processes of approval and of implementation and monitoring, which have proved to be both effective in terms of implementing the strategy and adequate as a reaction to external factors which may affect the Company's activity. This risk is therefore considered to be low.

#### **C.6.3.** Business (continuity) risk

Like any other insurance undertaking operating in Portugal, the Company may be exposed to potential market events. However, this risk is classified as low, given the Company's strong position in the Portuguese insurance market, which has also been increasing.

When analysing this risk, the possibility of the Company suffering losses as a consequence of centralising the development of its business in a given sector, geographical area or specific clients was also considered.

The Company's business concentration risk is considered low, given the high level of diversification in the type of products sold and the sales channels used and in the Company's clients. However, it should be noted that there is a high level of concentration geographically speaking, with most of the business being in Portugal. Nevertheless, the Company is in the process of expanding its business internationally, in particular in markets outside Europe where it is already carrying on its business.

#### C.6.4. Legal risk

Although this risk is included in the definition of operational risk, the decision was made to analyse it separately, given both its importance and the method of assessment / measurement set out in the standard formula for operational risk, which does not allow for it to be highlighted.

The Company is constantly adapting to the rules in force (at both national and international level) and to the impacts that these have on its business. However, there is a risk, which is considered medium, resulting from potential regulatory changes.

Regarding fiscal changes to which the Company may become subject, we may highlight those related with deferred taxes, namely in terms of the tax rate and/or period for reporting tax losses.

Linked to this risk there is also the risk of possible changes to the level of tax benefits related with certain investment products. If these changes occur, some products may lose the competitive advantage associated with them, which leads to a risk related to sales of these products. Although this situation has already occurred in the past with some products, without any significant impact for the Company, this risk must still be considered.

It should also be said that the Company is subject to possible changes to various European rules which are under consultation, such as IMD2, the Insurance Mediation Directive, MiFID 2, the Markets in Financial Instruments Directive, and also regulation on packaged retail and insurance-based investment products (PRIIPs).



In conclusion, and considering all the points covered above, the legal risk associated with the Company is considered medium, due to the impacts which potential changes in the tax legislation would have and due to uncertainties related with the application of the Solvency II rules.

# **C.7.** Any other information

# **C.7.1.** Adjustment for the loss-absorbing capacity of deferred taxes

In 2018, the Company concluded the ongoing project to recognise adjustment for the loss-absorbing capacity of deferred taxes not only relating to the impact on deferred tax liabilities as in previous year, but also the impact on deferred tax assets, using exclusively the effect deriving from temporary differences and not the recovery of tax losses.

The Company also decided to limit the impact of the adjustment for the loss-absorbing capacity of deferred taxes, in the component that would imply an increase in deferred tax assets, as follows: the sum of the net current deferred tax asset and the adjustment cannot be greater than 15% of the SCR, considering that, if in case of underlying scenario occurrence, that would be the eligibility limit since it corresponds to Tier 3 own funds.

# **C.7.2.** Risk sensitivity

The sensitivity of the solvency ratio, at 31 December 2018, to the main risks to which the Company is exposed, expressed as an absolute impact on that ratio (in percentage points), is presented in the table below:

Biek Ture	Effect of c	Total effect	
Risk Type	Eligible funds	Capital Requirement	Total effect
Value of equity -20%	-24.7	-5.1	-29.1
Value of property -10%	-1.9	-0.6	-2.5
Spread +100bps	-15.1	-7.9	-22.2
Interest rate -100 bps increase	+0.7	+0.8	+1.5
Interest rate -50 bps decrease	-1.3	-1.5	-2.7

At 31 December 2017 the solvency sensitivity ratio was:

Risk Type	Effect of	Effect of changes on:		
	Eligible funds	Capital Requirement	Total effect	
Value of equity -20%	-23.8	+9.5	-15.8	
Value of property -10%	-2.6	+0.8	-1.8	
Spread +100bps	-17.5	-0.03	-17.6	
Interest rate –100 bps increase	-3.6	-1.0	-4.6	
Interest rate -50 bps decrease	+1.2	+1.1	+2.4	



Explanation of the Solvency II sensitivity analyses:

Risk	Scenario
Equity	Impact of a 20% decrease in the value of equity, including equity funds.
Property	Impact of a 10% decrease in the value of property, including Real Estate Funds.
Spread	Impact of a 100 bps (basis points) increase in debt securities.
Impact of a parallel increase of 100 bps (basis points) along the curve.	
Interest rate	Impact of a parallel decrease of 50 bps (basis points) along the curve.



# D. Valuation for solvency purposes

In this chapter we present information on the valuation of the assets, technical provisions and other liabilities for solvency purposes and compare this valuation with that used in the financial statements.

The same information, for solvency purposes, is presented in relation to 31 December 2017.

During the period covered by this report, there were no material changes, when compared with the period covered by the previous report, in the bases, methods and main assumptions used for the valuation of the Company's assets or in the relevant assumptions used to calculate its technical provisions.

The following paragraphs describe the bases, methods and main assumptions used for the valuation for solvency purposes, which breaks down as follows:

				Am	ounts in thousand euros
		Solvency II	Financial statements	Difference	Solvency II previous year
Assets					
D.1	Total assets	16,175,977	16,350,184	-174,207	15,561,715
Liabilitie	S				
D.2	Technical Provisions	12,701,508	13,507,661	-806,153	11,876,903
D.3	Other liabilities	864,836	609,769	255,067	1,042,468
	Total liabilities	13,566,344	14,117,430	-551,086	12,919,371
E	xcess of assets over liabilities	2,609,633	2,232,754	376,879	2,642,344

# D.1. Assets

The valuation of the assets for solvency purposes and a comparison with that used in the financial statements is presented in this report, segmented into:

- Financial assets;
- Real estate assets;
- Other assets.

This chapter also includes the amounts recoverable from reinsurance contracts and special purpose vehicles.

The following table summarises the comparison, which is discussed further in the sub-chapters below:



Assets	Solvency II	Financial statements	Difference	Solvency II previous year
Financial assets	14,170,944	14,198,188	-27,244	13,878,416
Real estate assets	434,373	432,638	1,735	661,951
Other assets	1,356,807	1,423,670	-66,863	763,223
Reinsurance recoverables	213,853	295,688	-81,835	258,125
Total	16,175,977	16,350,184	-174,207	15,561,715

Amounts in thousand euros

# **D.1.1.** Financial assets

The following table presents the valuation of the financial assets for solvency purposes, by class of asset.

		Amounts in thousand euros
Assets	Solvency II	Solvency II previous year
Holdings in related undertakings, including participations	1,742,301	1,695,461
Equities - listed	989,389	1,217,125
Equities - unlisted	3,774	1,616
Government bonds	4,787,027	5,603,902
Corporate bonds	4,540,153	4,000,451
Structured notes	87,336	37,523
Collateralised securities	0	0
Collective investment undertakings	95,152	87,906
Derivatives	50,920	81,825
Deposits other than cash equivalents	1,834,598	976,915
Other investments	0	0
Assets held for index-linked and unit-linked contracts	40,294	175,692
Total	14,170,944	13,878,416

For solvency purposes, financial assets are valued in line with the following bases, methods and assumptions.

Financial assets are registered at fair value, which corresponds to the amount for which a financial asset could be sold or a liability settled between independent, knowledgeable parties interested in concluding the transaction in normal market conditions (exit price).



Within the scope of the Solvency II regime, to determine the fair value of financial instruments, assets are classified in line with IFRS 13 (Fair Value Measurement) in the following categories:

# QMP - Quoted market price in active markets for the same assets

In this category, the fair value is determined considering the bid price in the active market available on the electronic platform.

# QMPS - Quoted market price in active markets for similar assets

In this category, fair value is determined by considering the prices obtained from the market maker. The Company's portfolio assets in this situation are essentially private placements.

# AVM - Alternative valuation methods

The Company does not make valuations from financial models.

# AEM - Adjusted equity method

Assets considered in this category are initially recognised at cost and are periodically subjected to revaluation in line with the financial statements disclosure.

# IEM - IFRS equity methods

Not currently applicable.



The following table presents a comparison of the valuation of financial assets for solvency purposes and their valuation in the financial statements.

			Amounts in thousand euros
Assets	Solvency II	Financial statements	Difference
Holdings in related undertakings, including participations	1,742,301	1,778,402	-36,101
Equities - listed	989,389	989,389	0
Equities - unlisted	3,774	1,335	2,439
Government bonds	4,787,027	4,787,006	21
Corporate bonds	4,540,153	4,540,153	0
Structured notes	87,336	87,336	0
Collateralised securities	0	0	0
Collective investment undertakings	95,152	95,594	-442
Derivatives	50,920	28,508	22,412
Deposits other than cash equivalents	1,834,598	1,834,557	41
Other investments	0	15,620	-15,620
Assets held for index-linked and unit-linked contracts	40,294	40,288	6
Total	14,170,944	14,198,188	-27,244

The differences, by class of asset, are:

# Holdings in related undertakings, including participations

This results from the valuation, for solvency purposes, of unlisted subsidiaries using the Adjusted Equity Method (AEM), (net, the total value of these holdings for solvency purposes fell by m€ 36,101).

The total difference includes the impact of valuation of Luz Saúde using the Adjusted Equity Method (AEM), (the value of this holding for solvency purposes fell by m€ 163,766).

# Equities - unlisted

This results from the valuation, for solvency purposes, of unlisted securities using the Adjusted Equity Method (AEM).

# Government bonds

This results from valuation differences in LPS investments from Mozambigue. The main difference come from the applied exchange rate, given that the investment information is received in MZN and converted into EUR at different times for the statutory financial statements and for Solvency II, in addition there is other minimal differences.



# Collective investment undertakings

This results from funds valuation adjustments for which the look-through approach was applied. In the statutory financial statements, the available valuation at the close of accounts date was considered. In some funds this did not correspond to the year end valuation. For Solvency II purposes, it was possible to consider the year end valuation that was made available in the meantime by the collective investment undertakings.

# Derivatives

This is largely the result of splitting the heading into assets balance and liabilities balance. The level of detail in Solvency II was greater than that in the financial statements. This effect is also reflected in the corresponding account in liabilities.

# Deposits other than cash equivalents

This results from valuation differences in LPS investments from Mozambique. The main difference come from the applied exchange rate, given that the investment information is received in MZN and converted into EUR at different times for the statutory financial statements and for Solvency II, in addition there is other minimal differences.

# Other investments

This results from reclassification of an ongoing investment, which in the statutory financial statements is classified on Other investments caption and, due to its nature, is classified as an equity holding under Solvency II.

# Assets held for index-linked and unit-linked contracts

This results from different times in obtaining the closing quoted prices at 31/12/2018. In the financial statements the valuation at 31/12/2018 was made some hours before the close of some financial markets which have an extended operation. For Solvency II it was possible to consider the final value after the close of all financial markets.

# **D.1.2.** Real estate assets

The following table presents the valuation of real estate assets for solvency purposes, by class of asset.

		Amounts in thousand euros
Assets	Solvency II	Solvency II previous year
Property, plant and equipment held for own use	97,366	97,562
Property (other than for own use)	82,711	309,519
Collective investment undertakings	254,296	254,870
Total	434,373	661,951

For solvency purposes, real estate assets are valued in line with the following bases, methods and assumptions.



The Company's real estate assets are accounted for at their Market Value, which is the price for which the property could be sold, at the valuation date, in a private agreement between an independent and interested vendor and purchaser, it being implied that: i) the asset is put up for sale on the market; ii) the conditions of sale permit a regular sale; iii) the period for negotiating the sale is normal, considering the nature of the property.

Following this, one of the following valuation methods is used to determine the Market Value:

# Market Approach

The Market Approach consists of determining the value of a property by comparing it with identical or similar properties, according to the information available on the market regarding transaction values or prices practiced for comparable properties.

In line with this approach, the value of the property is the result of adjustment to the values and prices obtained on the market, in the light of the location and physical characteristics of the property being valued.

# Cost Approach

The Cost Approach consists of applying the principle that a purchaser will not pay more for an asset than the cost of obtaining another with the same level of utility, whether through purchase or construction, unless undue time, inconvenience, risk or other factors are involved.

This approach provides an indication of value by calculating the current replacement or reproduction cost of the asset and deducting for deterioration and all other relevant forms of obsolescence.

# Income Approach

The Income Approach considers information relating to the income and operating expenses of the property being valued, determining the value by a capitalisation process. In this approach, taking into account the principle of replacing the asset, it is assumed that at a given rate of return required by the market, the revenue flow generated by the property will lead to its most probable fair value.

Accordingly, the estimate of the property's value results from converting the income it generates (usually the net revenue) by applying a given capitalisation rate or update rate, or even both, which reflect the expected level of return on the investment.

In order to comply with the regulations applicable to the Portuguese insurance sector, the following methodology is applied to value Fidelidade and its subsidiaries real estate properties:

- It is necessary to follow the property valuation criteria defined for insurance sector entities within the scope of the *Conselho Nacional de Supervisores Financeiros* (CNSF) [National Board of Financial Supervisors], namely as set out in the future regime<sup>3</sup> of the document "A Avaliação e Valorização de Imóveis – Uma Abordagem Integrada para o Sistema Financeiro Português" [Appraisal and Valuation of Property – An Integrated Approach for the Portuguese Financial System];
- Besides being registered with the Portuguese Securities Market Commission and have taken general liability insurance, must be also a RICS member following RICS standards;

<sup>&</sup>lt;sup>3</sup> Or transitional regime, when applicable.



- In the case of estimated properties value greater than EUR 2.5 million, two valuations are performed by different experts, and the lower value prevails;
- It is necessary to use at least two of the three methods in IFRS 13, with the income approach being compulsory;
- The valuation report must itemise the valuation of the land and the valuation of the building(s);
- In the case of buildings under the horizontal property regime, the valuation report must also allocate valuations per unit, that is, it must include a breakdown of the quota share of the land and the building(s) per unit;
- The valuation report must include a sensitivity analysis regarding the most relevant variables in the valuation;
- Following a principle of prudence, real estate assets must be revalued annually.

The following table presents a comparison of the valuation of real estate assets for solvency purposes and their valuation in the financial statements.

Amounts in thousand ouros

	Amounts in thousand			
Assets	Solvency II	Financial statements	Difference	
Property, plant and equipment held for own use	97,366	97,366	0	
Property (other than for own use)	82,711	82,711	0	
Collective investment undertakings	254,296	252,561	1,735	
Total	434,373	432,638	1,735	

The differences, by class of assets, are:

# Collective investment undertakings

This results from funds valuation adjustments to the valuation which the look-through approach was applied. In the statutory financial statements, the available valuation at the close of accounts date was considered. In some funds this did not correspond to the year end valuation. For Solvency II purposes, it was possible to consider the year end valuation that was made available in the meantime by the collective investment undertakings.



# D.1.3. Other Assets

The following table presents the valuation of other assets for solvency purposes, by class of asset.

		Amounts in thousand euros
Assets	Solvency II	Solvency II previous year
Goodwill	0	0
Deferred acquisition costs	0	0
Intangible assets	0	0
Deferred tax assets	327,711	307,427
Pension benefit surplus	7,112	12,132
Loans and mortgages to individuals	1,154	1,582
Other loans and mortgages	26	79
Loans on policies	30,684	30,681
Deposits to cedants	885	673
Insurance and intermediaries receivables	115,743	138,878
Reinsurance recoverables	25,172	49,226
Receivables (trade, not insurance)	172,813	35,474
Own shares (held directly)	149	149
Amounts due in respect of own fund items or initial fund called up but not yet paid in	0	0
Cash and cash equivalents	653,015	165,388
Any other assets, not elsewhere shown	22,343	21,534
Total	1,356,631	763,223

Other assets are generally valued in the financial statements at fair value. Specific situations where that is not the case are explained in the following table, which presents a comparison of the valuation of other assets for solvency purposes and their valuation in the financial statements.



Assets	Solvency II	Financial statements	Difference
Goodwill	0	0	0
Deferred acquisition costs	0	67,858	-67,858
Intangible assets	0	18,086	-18,086
Deferred tax assets	327,711	279,631	48,080
Pension benefit surplus	7,112	7,112	0
Loans and mortgages to individuals	1,154	1,154	0
Other loans and mortgages	26	26	0
Loans on policies	30,684	30,684	0
Deposits to cedants	885	885	0
Insurance and intermediaries receivables	115,743	146,885	-31,142
Reinsurance recoverables	25,172	25,054	118
Receivables (trade, not insurance)	172,813	172,813	0
Own shares (held directly)	149	149	0
Amounts due in respect of own fund items or initial fund called up but not yet paid in	0	0	0
Cash and cash equivalents	653,015	650,990	2,025
Any other assets, not elsewhere shown	22,343	22,343	0
Total	1,356,807	1,423,670	-66,863

Amounts in thousand euros

The differences, by class of asset, are:

# Deferred acquisition costs

The value of these assets for solvency purposes is zero.

#### Intangible assets

In order for these assets to have a value in the balance sheet for solvency purposes, they must be able to be sold separately and, moreover, it would be necessary to demonstrate that there is an active market in which similar intangible assets are traded. Given that the Company's assets considered in this class do not meet these requirements, their value for solvency purposes is zero.

# Deferred tax assets



The difference results from the application of the tax rate to losses with taxable temporary differences implicit in the balance sheet for solvency purposes, that is, after adjustments with a negative impact on own funds.

#### Insurance and intermediaries receivables

The difference relates to receivables for reimbursement of amounts paid out in claims. This amount is considered in the best estimate of the Non-Life technical provisions, given that its valuation for solvency purposes is net of these receivables.

#### Reinsurance recoverables

The difference relates to receivables for reimbursement of amounts paid out in claims. This amount is considered in the best estimate of the Non-Life technical provisions (m€ 118), given that its valuation for solvency purposes is net of these receivables.

# Cash and cash equivalents

This results from the difference, when negative, between the balances of current accounts related with futures contracts and the components relating either to the valuation of unmatured contracts (recorded under the heading "Derivatives") or to the initial margin (collateral), which was considered in the valuation for solvency purposes under the heading "Debts owed to credit institutions" in other liabilities.

# **D.1.4.** Reinsurance and special purpose vehicles recoverables

The following table shows the amounts recoverable from reinsurance contracts and special purpose vehicles, by line of business.

	Amounts in thousand e				
Line of Business	Solvency II	Financial statements	Difference	Solvency II previous year	
Life and accidents and health similar to life, excluding accidents and health insurance and index-linked and unit-linked	17,470	23,324	-5,854	17,055	
Life, index-linked and unit-linked	0	0	0	0	
Non-Life, excluding accidents and health insurance	119,710	161,239	-41,529	171,472	
Accidents and Health similar to life	0	0	0	0	
Accidents and Health similar to non-life	76,673	111,125	-34,452	69,598	
Total	213,853	295,688	-81,835	258,125	

Reinsurance recoverables were calculated according to methodologies in line with those used for the valuation of technical provisions, considering adjustment to reflect the probability of reinsurer default.

Recoverables in the Non-Life, Health SLT and Health NSLT lines of business were obtained based on the following assumptions:

In the Non-Life, Health SLT and Health NSLT lines of business, with the exception of medical expenses, when
calculating the claims provision, the value of the accounting provisions was assumed as the base value, which was
distributed in annual future cash flows calculated on the basis of the future pattern of payments obtained for direct
insurance in each of the lines of business;



- In the medical expenses component of the Health NSLT line of business, since there is a 100% ceding treaty, the weight that the value of the reinsurance ceded accounting provision represents in the direct insurance of the line of business was applied to the best estimate of claims direct insurance;
- The component of the provision for premiums in the Non-Life and Health NSLT lines of business was calculated as described in points D.2.2 and D.2.4.

Recoverables from the Life line of business were obtained based on the following assumptions:

• To calculate Life reinsurance recoverables, projections are obtained of future premiums cash flows, claims, commissions and expenses in line with the reinsurance contracts, considering the contractual limits of the direct insurance contracts. All liabilities cash flows are based on the concept of expected value, insofar as they are linked to probabilities of occurrence of events to which they are subject, taking into account the time value of cash.

The expected inflation and interest rate structures referred to in points D.2.5 and D.2.6, respectively, were applied to the cash flows in the Life, Non-Life, Health SLT and Health NSLT lines of business.

# **D.2.** Technical provisions

The valuation of technical provisions for solvency purposes and a comparison with that used in the financial statements is presented in this report, segmented into:

- Life;
- Non-Life;
- Health:
  - SLT (Similar to Life Techniques);
  - NSLT (Not Similar to Life Techniques).

The following table summarises the comparison, which is discussed further in the sub-chapters below:

Line of Business	Solvency II	Financial statements	Difference	Solvency II previous year				
Life	10,891,113	11,431,726	-540,613	10,064,354				
Non-Life	722,579	1,012,138	-289,559	800,655				
Health - SLT	898,998	861,827	37,171	830,695				
Health - NSLT	188,818	201,970	-13,152	181,199				
Total	12,701,508	13,507,661	-806,153	11,876,903				

Amounts in thousand euros

The valuation of the technical provisions results from applying statistical methods which have a degree of uncertainty resulting from random factors which may not yet be reflected in the base information used, namely, market factors, legal changes and political factors.



However, this degree of uncertainty is lower due to the Company not using simplifications when calculating the technical provisions.

# **D.2.1.** Life

The following table presents the value of the Life technical provisions by line of business, including the value of the best estimate, risk margin and the value of the application of the transitional measure on technical provisions:

				Amoun	ts in thousand euros
Line of Business	Best Estimate	Risk Margin	TMTP <sup>4</sup>	Technical Provisions	Technical Provisions previous year
Index-linked and unit-linked insurance					
Contracts without options or guarantees	36,124	155	0	36,279	87,871
Contracts with options or guarantees	2,971	0	0	2,971	86,006
Capitalisation					
Contracts with profit sharing	1,895,725	12,674	-179,819	1,728,580	1,594,922
Contracts without profit sharing	9,520,509	21,267	-344,568	9,197,208	8,374,185
Risk					
Contracts with profit sharing	40,490	257	0	40,747	41,546
Contracts without profit sharing	-489,834	133,336	0	-356,498	-354,496
Annuities					
Contracts with profit sharing	129,995	6,891	0	136,886	138,751
Contracts without profit sharing	101,150	3,643	0	104,793	95,569
Reinsurance accepted					
Reinsurance accepted	147	0	0	147	0
Total	11,237,277	178,223	-524,387	10,891,113	10,064,354

The Life technical provisions are the result of the sum of the best estimate and the risk margin less the transitional measure on technical provisions.

<sup>&</sup>lt;sup>4</sup> Transitional measure on technical provisions.



The best estimate corresponds to the current value of future projected cash flows related to insurance contracts, including premiums, claims, commissions and expenses, discounted at the relevant interest rate term structures (see point D.2.6). Stochastic techniques were used when determining the time value of the options and guarantees.

Future cash-flow projections are obtained by applying probabilities of events occurring based on a historical analysis of these events in the Company's portfolio, in particular mortality, disability, survival, lapse, expense and inflation.

The risk margin is calculated using the formula mentioned in Article 37(1) of Commission Delegated Regulation (EU) 2015/35, of 10 October 2014, that is, using the cost of capital method with a rate of 6%.

In this method capital corresponds to the solvency capital requirement of the Life Underwriting Risk, Operational Risk and Counterparty Risk (in the part corresponding to the Life segment), allocated by line of business.

The value of the best estimate results from the sum of the claims provision and the value of the best estimate of future cash flows from policies held in portfolio.

The value of the claims provision corresponds to the value reported in the financial statements, at 31 December 2018, since the average payment time is very low so that any reduction caused by the discount effect would be minimal.

All liabilities cash flows are based on the concept of expected value, insofar as they are linked to probabilities of occurrence of events to which they are subject. These probabilities constitute second-order technical bases, and that expected value is therefore the Company's best estimate, following a historical analysis covering several years.

Income to calculate profit sharing, included in the claims estimates, was determined on the basis of assets held in portfolio at 31 December 2018 and their potential gains at that date. For such purpose a "risk neutral" projection was made, in which different securities were subject to the reference interest rates curve (see point D.2.6), added to the recognition of potential gains at that date.

Therefore, in the case of fixed income securities, in order to determine the cash flows default probabilities were calculated so that the current value of those cash flows, discounted at the reference curve, was the same as the market value.

Profit sharing was calculated based on the minimum percentage of allocation, defined contractually.

For insurance with demographic risk, profit sharing was calculated on the technical and financial results, and was distributed by payment in cash. In the case of annuities insurance, the profit-sharing calculation also comes from the technical and financial results, and was allocated by increase in future annuities. For capitalisation products, profit sharing was calculated on the financial results, and was allocated by addition to the mathematical provision, with the consequent increase in sums insured, that is, increase in the amounts paid at maturity, redemption or death.

The Monte Carlo method was used to determine the time value of the options and guarantees.

For unit-linked insurance without guarantees, the technical provision is calculated using the sum of the statutory technical provision (corresponding to the value of the assets) and the corresponding provision for expenses and risk margin. The provisions for expenses are calculated using the current value of the difference between the estimated expenses and the management costs charged at the end of each year.

For unit-linked insurance with guarantees, the best estimate is calculated using the current value of the best estimate of future cash flows, maturities, redemptions, claims, commissions, expenses and less any future premiums. When calculating the maturity cash flow, we consider the higher of the guaranteed value and the estimated value of the assets on the maturity date, with these figures being obtained based on their market value on the valuation date, on the reference curve (see point D.2.6) and net of the products' management costs.



Expenses are estimated using the unit costs calculated based on the total costs charged to unit-linked products in the previous year. Commissions are estimated in line with the distribution agreements for each product. Redemption and death cash flows are estimated based on probabilities calculated in line with the Company's past history.

The following calculation assumptions were used:

# Decreases by Death and Disability

Mortality was analysed by class of products, namely: products in the event of death, in the event of life and the financial component. The disability risk was treated in the same way as the risk of death.

# Decreases by Redemption and Cancellation

Decreases by cancellations and decreases by redemption were determined according to the historical experience for each type.

#### **Technical Management Costs**

Since these come into play in determining the economic value of the existing business, the acquisition costs were removed from the total expenses charged to the Life Line of Business, at 31 December 2018. The total expenses were divided by the seven different classes of products: Individual Risk, Group Risk, Individual Annuities, Group Annuities, Unit Linked, Capitalisation with Profit Sharing and Capitalisation without Profit Sharing.

# Premiums

For products with demographic risk all future premiums were considered, while for capitalisation products it was assumed that, if the policy is in force, the policyholder will comply with the established premiums payment plan, provided that the product's general and specific conditions so permit and only in scenarios in which the reference interest rate (see point D.2.6) is lower than the product's technical rate. For products whose contracts allow for extraordinary payments, the average payments made in the last five years were taken into account.

# Commissions

Commissions cash flows were calculated based on the provision of services/ commissioning agreements in force in the Company, defined in the technical specifications and notes of the different types.

#### Future management measures

Regarding future management measures, it was agreed to maintain the portfolio's asset mix at the valuation date. Thus, the proportion of each class of assets and the structure of securities within each class will tend to remain the same over time in the representation in the mathematical provisions.

# Policyholders' behaviour

Policyholders' behaviour in terms of redemptions and cancellations is that described in the point on Decreases by Redemption and Cancellation.

For capitalisation products the payment plans are dealt with in line with that set out in the point on Premiums.



# Risk margin

The risk margin is calculated using the formula mentioned in Article 37(1) of Commission Delegated Regulation (EU) 2015/35, of 10 October 2014, that is, using the cost of capital method with a rate of 6%.

The following table presents a comparison of the valuation of Life technical provisions for solvency purposes and their valuation in the financial statements.

Amounts in thousand euros					
Line of Business	Technical Provisions	Financial statements	Difference		
Index-linked and unit-linked insurance					
Contracts without options or guarantees	36,279	37,317	-1,038		
Contracts with options or guarantees	2,971	2,971	0		
Capitalisation					
Contracts with profit sharing	1,728,580	1,774,668	-46,088		
Contracts without profit sharing	9,197,208	9,239,303	-42,095		
Risk					
Contracts with profit sharing	40,747	41,648	-901		
Contracts without profit sharing	-356,498	140,573	-497,071		
Annuities					
Contracts with profit sharing	136,886	97,688	39,198		
Contracts without profit sharing	104,793	97,411	7,382		
Reinsurance accepted					
Reinsurance accepted	147	147	0		
Total	10,891,113	11,431,726	-540,613		

For risk products the differences are justified, on one hand, by the use of more prudent technical bases (mortality table, discount rate, etc.) when calculating the technical provisions in the financial statements, so that the technical provisions for solvency purposes are lower.

On the other hand, the difference stems from the fact that the contract boundaries of a series of temporary annual renewable (TAR) group life insurance contracts linked to mortgages are linked to the maturity of the underlying mortgage contract, as described in point D.5.1. This change to the contract boundaries has a positive impact on the Company's solvency capital requirement coverage ratio of around 23 pp.



The differences in the index-linked and unit-linked class arise from the current value of the difference between the estimated technical management costs and the future management costs.

For capitalisation products, without profit sharing, the differences are a result, on the one hand, of the application of the transitional technical provisions measure and, on the other, of the difference between the rates guaranteed to clients and the rates contained in the reference interest rates curve (see point D.2.6).

# D.2.2. Non-Life

The following table presents the value of the Non-Life technical provisions by line of business, including the value of the best estimate and the risk margin.

Amounts in thousand euros							
Line of Business	Best Estimate	Risk Margin	Technical Provisions	Technical Provisions previous year			
Third party liability insurance - motor	330,720	9,464	340,184	338,064			
Other motor vehicle insurance	62,606	3,756	66,362	67,243			
Marine, aviation and transport insurance	10,146	379	10,525	13,141			
Fire and other damage insurance	196,563	3,583	200,146	267,495			
Third party liability - general	82,684	2,361	85,045	93,605			
Credit and suretyship insurance	1,219	58	1,277	2,697			
Legal protection insurance	275	23	298	235			
Assistance	-1,523	160	-1,363	-1,245			
Miscellaneous pecuniary losses	18,869	1,236	20,105	19,420			
Non-proportional reinsurance accepted	0	0	0	0			
Total	701,559	21,020	722,579	800,655			

The Non-Life technical provisions are the result of adding the value of the best estimate of the claims and premiums provisions and the risk margin.

The best estimate of the provisions corresponds to the current value of future projected cash flows related to insurance contracts, including premiums, claims, commissions and expenses, discounted using the relevant interest rate term structures (see point D.2.6)

Future cash-flow projections are obtained by applying probabilities of events occurring based on a historical analysis of these events in the Company's portfolio, in particular claims, lapse, expense and inflation.

The risk margin is calculated using the formula mentioned in Article 37(1) of Commission Delegated Regulation (EU) 2015/35, of 10 October 2014, that is, using the cost of capital method with a rate of 6%.

In this method capital corresponds to the solvency capital requirement of the Non-Life Underwriting Risk, Operational Risk and Counterparty Risk (in the part corresponding to the Non-Life segment), allocated by line of business.



The following table presents a comparison of the valuation of Non-Life technical provisions for solvency purposes and their valuation in the financial statements.

			Amounts in thousand euros
Line of Business	Technical Provision	Financial statements	Difference
Third party liability insurance - motor	340,184	476,218	-136,034
Other motor vehicle insurance	66,362	87,902	-21,540
Marine, aviation and transport insurance	10,525	13,427	-2,902
Fire and other damage insurance	200,146	250,381	-50,235
Third party liability - general	85,045	111,522	-26,477
Credit and suretyship insurance	1,277	608	669
Legal protection insurance	298	2,112	-1,814
Assistance	-1,363	18,599	-19,962
Miscellaneous pecuniary losses	20,105	24,146	-4,041
Non-proportional reinsurance accepted	0	0	0
Other technical provisions	0	27,223	-27,223
Total	722,579	1,012,138	-289,559

The main differences identified result from:

- The provisions calculated on the basis of economic principles include the associated estimate of reimbursements, while the accounting provisions presented are gross of reimbursements, as previously stated in the paragraph entitled "insurance and intermediaries receivables" in point D.1.3. Other Assets;
- A prudent provisioning policy, associated with good claims management and follow-up;
- The statutory provisions reflect:
  - Provision for premiums and provision for unexpired risks calculated using a different method to that applied to obtain the provision for premiums under Solvency II;
  - The estimate of payables not discounted.

The heading Other technical provisions, which only appears in the financial statements with the value of m€ 27,223, mostly corresponds to amounts allocated to the equalisation provision.



# D.2.3. Health - SLT

The following table presents the value of the Health-SLT technical provisions by line of business, including the value of the best estimate, the risk margin and the value of the application of the transitional measure on technical provisions:

				Amou	ints in thousand euros		
Line of Business	Best Estimate	Risk Margin	TMTP⁵	Technical Provisions	Technical Provisions previous year		
Health insurance (direct insurance)							
Contracts without options or guarantees	0	0	0	0	0		
Contracts with options or guarantees	0	0	0	0	0		
Health insurance (reinsurance accepted)							
Health insurance (reinsurance accepted)	0	0	0	0	0		
Annual payments resulting from non-li	fe insurance contra	acts					
related with accident and health insurance liabilities	1,090,757	93,093	-284,852	898,998	830,695		
related with insurance liabilities other than accidents and health	0	0	0	0	0		
Total	1,090,757	93,093	-284,852	898,998	830,695		

The Health - SLT technical provisions are the result of adding the value of the best estimate of the claims provisions and the risk margin, adjusted by the transitional measure on technical provisions.

The best estimate of the provisions corresponds to the current value of future projected cash flows related to insurance contracts, including claims and expenses, discounted using the relevant interest rate term structures (see point D.2.6).

Future cash-flow projections are obtained by applying probabilities of events occurring based on a historical analysis of these events in the Company's portfolio, in particular survival, expense and inflation.

The risk margin is calculated using the formula mentioned in Article 37(1) of Commission Delegated Regulation (EU) 2015/35, of 10 October 2014, that is, using the cost of capital method with a rate of 6%.

In this method capital corresponds to the solvency capital requirement of the Health - SLT Underwriting Risk and Operational Risk (in the part corresponding to the Health - SLT segment).

The following table presents a comparison of the valuation of Health - SLT technical provisions for solvency purposes and their valuation in the financial statements.

<sup>&</sup>lt;sup>5</sup> Transitional measure on technical provisions.



			Amounts in thousand euros
Line of Business	Technical Provisions	Financial statements	Difference
Health insurance (direct insurance)			
Contracts without options or guarantees	0	0	0
Contracts with options or guarantees	0	0	0
Health insurance (reinsurance accepted)			
Health insurance (reinsurance accepted)	0	0	0
Annual payments resulting from non-life insurance co	ntracts		
related with accident and health insurance liabilities	898,998	861,827	37,171
related with insurance liabilities other than accidents and health	0	0	0
Total	898,998	861,827	37,171

Considering the adjustment of the transitional measure on technical provisions, the impact of revaluing the provisions results fundamentally from the evolution of the interest rates term structure referred to in point D.2.6.

# D.2.4. Health - NSLT

The following table presents the value of the Health – NSLT technical provisions by line of business, including the value of the best estimate and the risk margin.

Amounts in thousand euros							
Line of Business	Best Estimate	Risk Margin	Technical Provisions	Technical Provisions previous year			
Medical expenses insurance	66,292	80	66,372	56,973			
Income protection insurance	37,785	611	38,396	34,169			
Workers' compensation insurance	80,472	3,578	84,050	90,057			
Total	184,549	4,269	188,818	181,199			

The Health – NSLT technical provisions are the result of adding the value of the best estimate of the claims and premiums provisions and the risk margin.

The best estimate of the provisions corresponds to the current value of future projected cash flows related to insurance contracts, including premiums, claims, commissions and expenses, discounted using the relevant interest rates term structures (see point D.2.6).



Future cash-flow projections are obtained by applying probabilities of events occurring based on a historical analysis of these events in the Company's portfolio, in particular claims, lapse, expense and inflation.

The risk margin is calculated using the formula mentioned in Article 37(1) of Commission Delegated Regulation (EU) 2015/35, of 10 October 2014, that is, using the cost of capital method with a rate of 6%.

In this method capital corresponds to the solvency capital requirement of the Health - NSLT Underwriting Risk, Operational Risk and Counterparty Risk (in the part corresponding to the Health - NSLT segment), allocated by line of business.

The following table presents a comparison of the valuation of Health - NSLT technical provisions for solvency purposes and their valuation in the financial statements.

Amounts in thousand ouros

Amounts in trousand edros						
Line of Business	Technical Provisions	Financial statements	Difference			
Medical expenses insurance	66,372	92,438	-26,066			
Income protection insurance	38,396	41,009	-2,613			
Workers' compensation insurance	84,050	68,523	15,527			
Total	188,818	201,970	-13,152			

The main differences identified between the figures for the accounting provisions and the provisions calculated on the basis of economic principles result from:

- The provisions calculated on the basis of economic principles include the associated estimate of reimbursements, while the accounting provisions presented are gross of reimbursements, as previously stated in the paragraph entitled "insurance and intermediaries receivables" in point D.1.3 Other Assets;
- A prudent provisioning policy, associated with good claims management and follow-up;
- The statutory provisions reflect:
  - Provision for premiums and provision for unexpired risks calculated using a different method to that applied to obtain the provision for premiums under Solvency II;
  - The estimate of payables not discounted.

# D.2.5. Inflation rate

The harmonised index of prices, three-year forecast, disclosed by Banco de Portugal in December 2018 is used to calculate the best estimate.

In the best estimate projections, 1.4% was considered in 2019, 1.5% in 2020 and 1.6% in subsequent years.

# **D.2.6.** Reference interest rates

When valuing the technical provisions, the Company used the relevant risk-free interest rate structures established in Commission Implementing Regulation (EU) 2019/228, of 7 February 2019, without volatility adjustment.



# **D.3.** Other liabilities

The following table presents a comparison of the valuation of other liabilities for solvency purposes and their valuation in the financial statements.

Amounts in thousand euros						
Liabilities	Solvency II	Financial statements	Difference	Solvency II (previous year)		
Contingent liabilities	0	0	0	0		
Provisions other than technical provisions	47,063	47,063	0	102,092		
Pension benefit obligations	83	83	0	83		
Deposits from reinsurers	130,779	130,779	0	130,053		
Deferred tax liabilities	346,364	101,166	245,198	502,626		
Derivatives	52,237	29,799	22,438	19,677		
Debts owed to credit institutions	2,025	0	2,025	8,450		
Financial liabilities other than debts owed to credit institutions	0	0	0	0		
Insurance and intermediaries payables	62,134	70,031	-7,897	76,711		
Reinsurance payables	46,024	52,721	-6,697	33,911		
Payables (trade, not insurance)	72,454	72,454	0	80,684		
Subordinated liabilities	0	0	0	0		
Any other liabilities, not elsewhere shown	105,673	105,673	0	88,181		
Total	864,836	609,769	255,067	1,042,468		

Other liabilities are generally valued in the financial statements at fair value. Specific situations where that is not the case are the following:

The differences, by class of liability, are:

# **Deferred tax liabilities**

The difference results from the application of the tax rate to gains with taxable temporary differences implicit in the balance sheet for solvency purposes, that is, after adjustments with a positive impact on own funds.

# **Derivatives**

This is largely the result of splitting the heading into assets balance and liabilities balance. The level of detail in Solvency II was greater than that in the financial statements. This effect is also reflected in the corresponding account in liabilities.



# Debts owed to credit institutions

This results from the difference, when negative, between the balances of current accounts related with futures contracts and the components relating either to the valuation of unmatured contracts (recorded under the heading "Derivatives") or to the initial margin (collateral), which was considered in the financial statements valuation under the heading "Cash and cash equivalents" in other assets.

# Insurance and intermediaries payables

The difference relates to payables for reimbursement of amounts paid out in claims. This amount is considered in the Non-Life technical provisions, given that its valuation for solvency purposes is net of these payable.

# Reinsurance payables

The difference relates to reinsurance ceded payables for reimbursement of amounts paid out in direct insurance claims. For solvency purposes these payables are included in the Health – NSLT ( $\in$ 6,697m) technical provisions, the valuation of which was net of these.

# **D.4.** Alternative valuation methods

As mentioned in point D.1.1 of this report, the Company does not make valuations from financial models.

# **D.5.** Any other information

# **D.5.1.** Changing the contractual limits of temporary annual renewable insurance contracts

When calculating the best estimate of the Life liabilities relating to temporary annual renewable (TAR) life insurance contracts, the contract boundary considered is the date of the next renewal except for contracts for which the Company has provenly waived the unilateral right to terminate the contract and to reject or amend the tariffs in force.

For these contracts, which are all linked to mortgages, for the purpose of valuing their technical provisions, the Company considered their contract boundary to be the maturity of mortgage agreement associated with each adhesion, taking into account lapse probabilities. Although the reinsurance treaty associated with these contracts is of annual duration, when calculating the reinsurance recoverables the Company assumed a time limit consistent with the insurance contract limits to which they relate, according to the understanding of the ASF.

# **D.5.2.** Application of the transitional deduction to technical provisions

Pursuant to Article 25 of Law No. 147/2015, of 9 September, the Company applied the transitional deduction to technical provisions for liabilities similar to life, in the following groups of homogeneous risks:

- Capital redemption products, with and without profit sharing;
- Health SLT, related with liabilities with workers' compensation insurance contracts.



Accordingly, the following table contains the respective amounts of the gross technical provisions and of the reinsurance recoverables, for solvency purposes, with the reference date of 1/1/2016, and in the financial statements, with the reference date of 31/12/2015. The initial amount of the transitional deduction applied is also shown:

	Amounts in thousand euro							
		Gross 1	echnical Provis	ions	Reinsurance re	ecoverables		
	nes of business / geneous risk groups	Financial	Solver	ncy II	Financial	Caluman II	Transitional Deduction	
nomo	geneous nak groups	Statements	Best Estimate	Risk Margin	Statements	Solvency II	Deduction	
29 and 33	Life insurance liabilities - Health – SLT	793,788	1,033,799	85,534	0	0	325,545	
30	Life insurance liabilities - Insurance with profit sharing - Capital redemption products	1,482,854	1,676,417	11,945	0	0	205,508	
32	Life insurance liabilities - Other liabilities similar to life - Capital redemption products	7,505,455	7,883,284	15,963	0	0	393,792	
	Total	9,782,097	10,593,500	113,442	0	0	924,845	



Pursuant to Article 25 of Law No. 147/2015, of 9 September, the Company applied the transitional deduction to the technical provisions on the first day of 2018. The table below shows the amount of that deduction at 31/12/2018:

Amounts in thousand euros						
		Transitional Deduction				
Lines of business / Homogeneous risk groups		Initial amount	Decrease at 1/1/2018 <sup>6</sup>	Amount at 31/12/2018		
29 and 33	Life insurance liabilities - Health – SLT	325,545	-20,347	284,85		
30	Life insurance liabilities - Insurance with profit sharing - Capital redemption products	205,508	-12,844	179,81		
32	Life insurance liabilities - Other liabilities similar to life - Capital redemption products	393,792	-24,612	344,56		
	Total	924,845	-57,803	809,23		

The following table quantifies the impact on the Company's financial condition, at 31/12/2018, of not applying this transitional deduction, namely the impact on the amount of the technical provisions, solvency capital requirement, minimum capital requirement, basic own funds and eligible own funds to meet the minimum capital requirement and the solvency capital requirement:

			Amounts in thousand euros						
	Transitional measure applicable to technical provisions								
	Amount with the transitional measure	Amount without the transitional measure	Impact of the transitional measure						
Technical provisions	12,701,508	13,510,747	-809,239						
Basic own funds									
Excess of assets over liabilities	2,609,633	2,055,304	554,329						
Eligible own funds to meet SCR	2,609,484	2,055,154	554,330						
Solvency Capital Requirement (SCR)	1,564,023	1,727,671	-163,861						
SCR coverage ratio	166.84%	118.96%							
Eligible own funds to meet MCR	2,609,484	1,818,897	790,586						
Minimum Capital Requirement (MCR)	442,420	456,145	-13,725						
MCR coverage ratio	589.82%	398.75%							

ASF imposed that for 2019 the transitional deduction to the technical provisions must be recalculated, based on 31/12/2018 information, and the reduction resulting from that calculation (if greater than the normal gradual reduction) must be reported on the first day of 2019. As a consequence of that recalculation, the impact of the decrease in the transitional deduction to technical provisions, on the first day of 2019, is approximately 1.8% of the total amount of the Company's technical provisions and reducing SCR coverage ratio by 15.6 pp.

<sup>&</sup>lt;sup>6</sup> Same as the decrease at 1 January 2017.



# E. Capital management

During the period covered by this report, there were no significant changes related to the objectives, policies and processes adopted by the Company to manage its own funds.

The changes which occurred in 2018, both in the Company's own funds and in its solvency capital requirement are explained in this chapter.

# **E.1.** Own funds

# E.1.1. Management of own funds

The new legal framework on the taking-up and pursuit of the business of insurance requires insurance undertakings to have an effective risk management system.

Accordingly, the own risk and solvency assessment, normally identified by the acronym ORSA, is considered a central element in this system, since it relates, from a prospective view, risk, capital and return, in the context of business strategy established by the insurance undertaking.

The ORSA exercise, which coincides with the Company's strategic planning timeframe (never less than 2 years), therefore plays a key role in the Company's Capital Management, supporting its main activities, namely:

- Assessment, together with risk management, of the risk appetite structure in relation to the business strategy and capital management strategy;
- Contributing to the commencement of the strategic planning process, through the performance of a capital adequacy assessment in the most recent period;
- Monitoring of capital adequacy in line with the regulatory capital requirements and the internal capital needs.

Considering the results obtained in the ORSA, and if the capital requirements are not in line with those defined, both in regulatory terms and in terms of other limits defined internally, corrective actions to be implemented are detailed, in order to restore the adequate/intended level of capital.

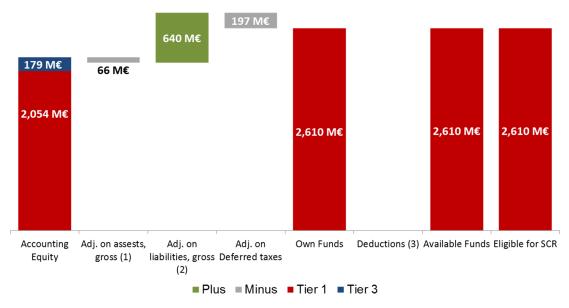


# E.1.2. Structure, amount and tiering of own funds

The following table presents a comparison of the own funds as set out in the Company's financial statements and the excess of assets over liabilities calculated for solvency purposes.

		Amounts in thousand euros			
	Solvency II	Financial statements	Difference	Solvency II previous year	
Assets	16,175,977	16,350,184	-174,207	15,561,715	
Technical Provisions	12,701,508	13,507,661	-806,153	11,876,903	
Other liabilities	864,836	609,769	255,067	1,042,468	
Excess of assets over liabilities	2,609,633	2,232,754	376,879	2,642,344	

The difference is explained by the graph below (amounts in million euros).



(1) Own Funds of difference between market value and book value of assets

(2) Own Funds impact of difference between fair value plus risk margin and book value of liabilities (net of reinsurance)

(3) Own Funds deductions for participations (>20%) in financial and credit institutions



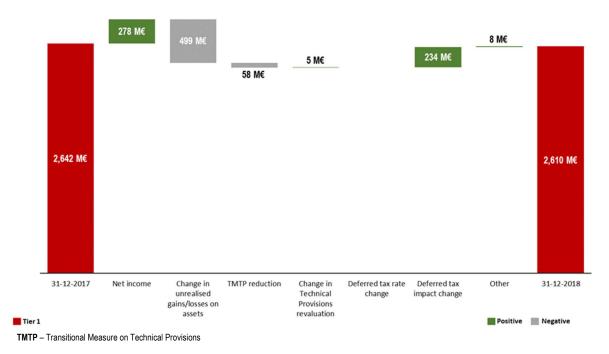
The following table provides information on the structure, amount and quality of the basic own funds and ancillary own funds, at 31/12/2018 and 31/12/2017.

				Amounts ir	n thousand euros
	Own Funds - Structure	Amount	Tier	Amount previous year	Tier previous year
	Ordinary share capital (gross of own shares)	457,380	1	381,150	1
	Share premium account related to ordinary share capital	182,379	1	115,103	1
	Initial funds, members' contributions or the equivalent basic own - fund item for mutual and mutual-type undertakings	0		0	
	Subordinated mutual members accounts	0		0	
	Surplus funds	0		0	
spu	Preference shares	0		0	
Basic own funds	Share premium account related to preference shares	0		0	
ic ov	Reconciliation reserve	1,591,705	1	1,624,411	1
Bas	Subordinated liabilities	0		0	
	An amount equal to the value of net deferred tax assets	0		0	
	Other items approved by the supervisory authority as basic own funds not specified above	378,020	1	521,531	1
	Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds	0		0	
	Deductions for participations in financial and credit institutions	0		0	
	Total basic own funds	2,609,484		2,642,195	
	Unpaid and uncalled ordinary share capital callable on demand	0		0	
	Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual	0		0	
	- type undertakings, callable on demand	0		0	
spu	Unpaid and uncalled preference shares callable on demand	0		0	
Ancillary own funds	A legally binding commitment to subscribe and pay for subordinated liabilities on demand	0		0	
illary	Letters of credit and guarantees under Article 96(2) of Directive 2009/138/EC	0		0	
Anc	Letters of credit and guarantees other than under Article 96(2) of Directive 2009/138/EC	0		0	
	Supplementary members calls under first subparagraph of Article 96(3) of Directive 2009/138/EC	0		0	
	Supplementary members calls - other than under first subparagraph of Article 96(3) of Directive 2009/138/EC	0		0	
	Total ancillary own funds	0		0	
	Total available funds	2,609,484		2,642,195	
Own	shares (held directly and indirectly)	149		149	
	Excess of assets over liabilities	2,609,633		2,642,344	

Amounts in thousand euros



The graph below shows the main changes to the Company's available own funds during the period covered by this report:



The table below shows the amounts of own funds available and eligible to meet the solvency capital requirement (SCR) and the minimum capital requirement (MCR), classified by tier, relating to 31/12/2018 and 31/12/2017:

	Amounts in thousand											
		Available own	funds to meet		Eligible own funds to meet							
	SCR	SCR previous year	MCR		MCR		SCR	SCR previous year	MCR	MCR previous year		
Tier 1	2,609,484	2,642,195	2,609,484	2,642,195	2,609,484	2,642,195	2,609,484	2,642,195				
Tier 2	0	0	0	0	0	0	0	0				
Tier 3	0	0	0	0	0	0	0	0				
Total	2,609,484	2,642,195	2,609,484	2,642,195	2,609,484	2,642,195	2,609,484	2,642,195				

No restrictions were identified which affect the availability and transferability of the company's own funds.

# E.2. Solvency capital requirement and minimum capital requirement

To calculate the solvency capital requirement, the Company applies the standard formula set out in Articles 119 to 129 of the Legal Framework on the Taking-up and Pursuit of the Business of Insurance and Reinsurance, approved by Law No. 147/2015, of 9 September, and does not use simplified calculations or specific company parameters.



Calculation of the minimum capital requirement is in line with that set out in Article 147 of the aforementioned Legal Framework.

Information is presented below on the solvency capital requirement (SCR) and the minimum capital requirement (MCR) and also the respective coverage ratio, at 31/12/2018 and 31/12/2017.

				Amounts in thousand euros
	Capital Requirements	Capital Requirements previous year	Coverage Ratio	Coverage Ratio previous year
SCR	1,564,023	1,734,353	166.84%	152.34%
MCR	442,420	433,588	589.82%	609.38%

The table below provides a breakdown of the SCR by risk modules, with reference to 31/12/2018 and 31/12/2017, focusing, in particular, on the breakdown of the BSCR and the adjustments for the loss-absorbing capacity of the technical provisions and of deferred taxes.

		Amounts in thousand euros
	SCR Breakdown	SCR Breakdown previous year
Market risk	1,313,196	1,470,588
Counterparty default risk	197,447	150,438
Life insurance specific risk	315,014	314,980
Accidents and health insurance specific risk	175,803	147,205
Non-Life insurance specific risk	220,143	229,094
Diversification	-591,222	-560,179
Intangible assets risk	0	0
Basic Solvency Capital Requirement	1,630,381	1,752,126
Operational risk	188,078	133,260
Loss-absorbing capacity of technical provisions	-1,180	-6,532
Loss-absorbing capacity of deferred taxes	-253,256	-144,501
Solvency Capital Requirement	1,564,023	1,734,353

Information on the main changes to the solvency capital requirement in the period covered by this report, and the reasons for those changes, are included in Chapter C.



# **E.3.** Use of the duration-based equity risk sub-module in the calculation of the solvency capital requirement

The Company does not use the duration-based equity risk sub-module, set out in Article 125(5) of the Legal Framework on the Taking-up and Pursuit of the Business of Insurance and Reinsurance, approved by Law No. 147/2015, of 9 September.

# **E.4.** Differences between the standard formula and any internal model used

As previously stated, the Company uses the standard formula, and does not apply any internal model.

# E.5. Non-compliance with the minimum capital requirement and non-compliance with the solvency capital requirement

There was no failure to comply with the minimum capital requirement or the solvency capital requirement during the period covered by this report.

# **E.6.** Any other information

# **E.6.1.** Transitional measure on equity risk

The Company applied the transitional regime applicable to the equity risk set out in Article 20(2) and (3) of Law No. 147/2015, of 9 September.

# **E.6.2.** Futures and forwards contracts

Calculations of the currency risk sub-module and the counterparty default risk module include the effect of hedging of exchange rate exposure of assets denominated in American dollars (USD), Hong Kong dollars (HKD) and Pounds sterling (GBP), via the use of futures and forwards contracts.

To hedge the exchange rate exposure of assets denominated in Yens (JPY) the Company used exchange rate forwards in JPY, and the effect of these was also reflected in those capital requirements.



# Appendices

- Quantitative information
- Responsible Actuary's Report
- Statutory Auditor's Report



Appendix – Quantitative Information\*

<sup>\*</sup> Amounts in thousand euros

#### Annex I S.02.01.02

Goodwill

Balance sheet

Assets R0010 R0020

		C0010
Liabilities		
Technical provisions – non-life	R0510	911,398
Technical provisions – non-life (excluding health)	R0520	722,58
Technical provisions calculated as a whole	R0530	
Best Estimate	R0540	701,55
Risk margin	R0550	21,020
Technical provisions - health (similar to non-life)	R0560	188,81
Technical provisions calculated as a whole	R0570	
Best Estimate	R0580	184,54
Risk margin	R0590	4,26
Technical provisions - life (excluding index-linked and unit-linked)	R0600	11,750,86
Technical provisions - health (similar to life)	R0610	898,99
Technical provisions calculated as a whole	R0620	
Best Estimate	R0630	805,90
Risk margin	R0640	93,09
Technical provisions – life (excluding health and index-linked and unit-linked)	R0650	10,851,86
Technical provisions calculated as a whole	R0660	
Best Estimate	R0670	10,673,79
Risk margin	R0680	178,06
Technical provisions – index-linked and unit-linked	R0690	39,249
Technical provisions calculated as a whole	R0700	37,31
Best Estimate	R0710	1,77
Risk margin	R0720	15
Other technical provisions	R0730	
Contingent liabilities	R0740	
Provisions other than technical provisions	R0750	47,06
Pension benefit obligations	R0760	8
Deposits from reinsurers	R0770	130.77
Deferred tax liabilities	R0780	346,36
Derivatives	R0790	52.23
Debts owed to credit institutions	R0800	2,02
Financial liabilities other than debts owed to credit institutions	R0810	_,
Insurance & intermediaries payables	R0820	62.13
Reinsurance payables	R0830	46.02
Payables (trade, not insurance)	R0840	72.45
Subordinated liabilities	R0850	.2,10
Subordinated liabilities not in Basic Own Funds	R0860	
Subordinated liabilities in Basic Own Funds	R0870	
Any other liabilities, not elsewhere shown	R0880	105.673
Total liabilities	R0900	13.566.344

Excess of assets over liabilities

2,609,633

R1000

# Solvency II value

Solvency II value C0010

Goodwill	R0010	
Deferred acquisition costs	R0020	
Intangible assets	R0030	0
Deferred tax assets	R0040	327,711
Pension benefit surplus	R0050	7,112
Property, plant & equipment held for own use	R0060	97,366
Investments (other than assets held for index-linked and unit-linked contracts)	R0070	14,467,658
Property (other than for own use)	R0080	82,711
Holdings in related undertakings, including participations	R0090	1,742,301
Equities	R0100	993,163
Equities - listed	R0110	989,389
Equities - unlisted	R0120	3,774
Bonds	R0130	9,414,516
Government Bonds	R0140	4,787,027
Corporate Bonds	R0150	4,540,153
Structured notes	R0160	87,336
Collateralised securities	R0170	0
Collective Investments Undertakings	R0180	349,449
Derivatives	R0190	50,920
Deposits other than cash equivalents	R0200	1,834,598
Other investments	R0210	0
Assets held for index-linked and unit-linked contracts	R0220	40,294
Loans and mortgages	R0230	31,864
Loans on policies	R0240	1,154
Loans and mortgages to individuals	R0250	26
Other loans and mortgages	R0260	30,685
Reinsurance recoverables from:	R0270	213,853
Non-life and health similar to non-life	R0280	196,382
Non-life excluding health	R0290	119,710
Health similar to non-life	R0300	76,673
Life and health similar to life, excluding health and index-linked and unit-linked	R0310	17,470
Health similar to life	R0320	0
Life excluding health and index-linked and unit-linked	R0330	17,470
Life index-linked and unit-linked	R0340	
Deposits to cedants	R0350	885
Insurance and intermediaries receivables	R0360	115,743
Reinsurance receivables	R0370	25,172
Receivables (trade, not insurance)	R0380	172,813
Own shares (held directly)	R0390	149
Amounts due in respect of own fund items or initial fund called up but not yet paid in	R0400	
Cash and cash equivalents	R0410	653,015
Any other assets, not elsewhere shown	R0420	22,343
Total assets	R0500	16,175,977

#### Annex I S.05.01.02

Premiums, claims and expenses by line of business

		Line of Business for: non-life insurance and reinsurance obligations (direct business and accepted proportional reinsurance)										Line of Business for: accepted non-proportional reinsurance						
		Medical expense insurance	Income protection insurance	Workers' compensation insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance	Legal expenses insurance	Assistance	Miscellaneous financial loss	Health	Casualty	Marine, aviation, transport	Property	Total
		C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110	C0120	C0130	C0140	C0150	C0160	C0200
Premiums written																		
Gross - Direct Business	R0110	299,525	30,193	209,278		164,363	17,613			571	5,013	36,995	34,156					1,333,918
Gross - Proportional reinsurance accepted	R0120	533	102	631	654	1,031	258	6,084	643				22					9,958
Gross - Non-proportional reinsurance accepted	R0130																	
Reinsurers' share	R0140	293,380	7,618	8,222		650	10,940		9,872	424		31,385	12,415					475,280
Net	R0200	6,678	22,677	201,687	258,146	164,743	6,932	151,563	27,346	147	1,303	5,610	21,763					868,595
Premiums earned																		
Gross - Direct Business	R0210	296,415	30,847	208,066	252,211	163,525	17,557	238,153	36,068	575	4,885	35,043	35,382					1,318,728
Gross - Proportional reinsurance accepted	R0220	533	100	623	693	1,104	267	6,542	681	C	0	0	24					10,567
Gross - Non-proportional reinsurance accepted	R0230																	
Reinsurers' share	R0240	290,894	8,193	8,214	1,676	656	10,799	96,972	9,909	421	3,710	31,378	13,588					476,410
Net	R0300	6,053	22,754	200,475	251,229	163,973	7,025	147,723	26,840	154	1,175	3,665	21,818					852,884
Claims incurred																		
Gross - Direct Business	R0310	230,131	15,707	87,975	177,996	93,880	3,973	122,416	11,217	318	0	5	17,473					761,092
Gross - Proportional reinsurance accepted	R0320	458	-55	438	1,865	114	-107	-2,527	494	-8	0	0	-8					664
Gross - Non-proportional reinsurance accepted	R0330																	
Reinsurers' share	R0340	225,431	3,800	1,658	6,086	374	945	38,524	5,910	1		2	9,552					292,282
Net	R0400	5,159	11,853	86,755	173,775	93,621	2,921	81,365	5,801	309	0	3	7,912					469,474
Changes in other technical provisions																		
Gross - Direct Business	R0410	3,562	-89	-4,786	-6,707	-191	180	-2,559	207	4	67	-242	161					-10,391
Gross - Proportional reinsurance accepted	R0420						-3	0	-3				0					-6
Gross - Non- proportional reinsurance accepted	R0430																	
Reinsurers'share	R0440											0						0
Net	R0500	3,562	-89	-4,786	-6,707	-191	178	-2,559	204	4	67	-242	161					-10,397
Expenses incurred	R0550	12,368	12,376	51,665		47,367	2,287		14,875	67	1,350	10,902	10,293					317,283
Other expenses	R1200																	44,969
Total expenses	R1300																	362,251

				Life reinsura						
		Health insurance	Insurance with profit participation	Index-linked and unit-linked insurance	Other life insurance	Annuities stemming from non- life insurance contracts and relating to health insurance obligations	Annuities stemming from non-life insurance contracts and relating to insurance obligations other than health insurance obligations	Health reinsurance	Life reinsurance	Total
		C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	C0300
Premiums written										
Gross	R1410		279,429	1,961					591	3,301,641
Reinsurers' share	R1420		1,013		14,100				250	15,363
Net	R1500		278,416	1,961	3,005,561				341	3,286,278
Premiums earned Gross										
Gross Reinsurers' share	R1510		279,414	1,961	3,019,583				591	3,301,549
Net	R1520		1,028	1.001	13,396				250	14,674
Claims incurred	R1600		278,386	1,961	3,006,187				341	3,286,875
Gross	Biaia		101.010	400 500	4 700 000	100.010			151	0 450 700
Reinsurers' share	R1610 R1620		184,940 297	128,533	1,739,288 6,706	103,848			151 76	2,156,760 7,079
Net	R1620		184.643	128.533		103.848			76	
Changes in other technical provisions	R1700		104,043	120,033	1,/32,002	103,040			/0	2,149,681
Gross	R1710		141,361		14.434					155,795
Reinsurers' share	R1710		-37		1,935					1,897
Net	R1800		141,399		12,499				0	153,898
Expenses incurred	R1900		19,820	605		2,124			51	121,275
Other expenses	R2500		13,020	005	50,074	2,124			51	121,273
Total expenses	R2600									121,469

#### Annex I S.12.01.02 Life and Health SLT Technical Provisions

			Index-linke	d and unit-linke	d insurance	0	ther life insuran	се				Health in	surance (direct	business)			
		Insurance with profit participation		Contracts without options and guarantees	Contracts with options or guarantees		Contracts without options and guarantees	Contracts with options or guarantees	Annuities stemming from non-life insurance contracts and relating to insurance obligation other than health insurance obligations	Accepted reinsurance	Total (Life other than health insurance, incl. Unit-Linked)		Contracts without options and guarantees	Contracts with options or guarantees	Annuities stemming from non life insurance contracts and relating to health insurance obligations	Health reinsurance (reinsurance accepted)	Total (Health similar to life insurance)
		C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0150	C0160	C0170	C0180	C0190	C0200	C0210
Technical provisions calculated as a whole	R0010	0	37,317			0			0	C	37,317	C	)		0	0	0
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP as a whole	R0020		0			0			0	C	0	C	)		0	0	0
Technical provisions calculated as a sum of BE and RM																	
Best Estimate																	
Gross Best Estimate Total Recoverables from reinsurance/SPV and Finite	R0030	2,066,210		-1,194	2,971		-388,684	9,520,509	0	147	11,199,960		0	0	1,090,757	0	1,090,757
Re after the adjustment for expected losses due to counterparty default	R0080	329		0	0		17,068	0	0	74	17,470		0	0	0	0	0
Best estimate minus recoverables from reinsurance/SPV and Finite Re - total	R0090	2,065,881		-1,194	2,971		-405,751	9,520,509	0	74	11,182,490		0	0	1,090,757	0	1,090,757
Risk Margin	R0100	19,823	155			158,246			0	C	178,223	C	)		93,093	0	93,093
Amount of the transitional on Technical Provisions																	
Technical Provisions calculated as a whole	R0110	0	0			0			0	C	0	C	)		0	0	0
Best estimate	R0120	-179,819		0	0		0	-344,568	0	C	-524,388		0	0	-284,852	0	-284,852
Risk margin	R0130	0	0			0			0	C	0	C	)		0	0	0
Technical provisions - total	R0200	1,906,213	39,249			8,945,503			0	147	10,891,113	0	) 0	0	898,998	0	898,998

#### Annex I S.17.01.02 Non-life Technical Provisions

						Direct busin	ess and accept	ed proportional	reinsurance					Acce	epted non-prop	ortional reinsur	ance	
		Medical expense insurance	Income protection insurance	Workers' compensation insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance	Legal expenses insurance	Assistance	Miscellaneous financial loss	Non- proportional health reinsurance	Non- proportional casualty reinsurance	Non- proportional marine, aviation and transport reinsurance	Non- proportional property reinsurance	Total Non-Life obligation
		C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110	C0120	C0130	C0140	C0150	C0160	C0170	C0180
Technical provisions calculated as a whole Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole	R0010 R0050																	
Technical provisions calculated as a sum of BE and RM																		
Best estimate																		
Premium provisions																		
Gross	R0060	15,624	5,310	27,953	87,596	38,876	-1,701	45,179	3,349	144	252	-1,700	4,761					225,643
Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0140	5,301	427	28	62	146	-1,120	6,920	151	-1	-2,212	-18,934	1,620	0	0	0	0	-7,612
Net Best Estimate of Premium Provisions	R0150	10,322	4,883	27,925	87,534	38,730	-582	38,260	3,198	145	2,464	17,235	3,141	0	0	0	0	233,255
Claims provisions																		
Gross	R0160	50,668	32,475	52,520	243,124	23,730	11,847	151,383	79,335	1,075	23	177	14,107					660,466
Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0240	47,726	19,718	3,473	4,385	104	7,423	94,574	16,978	12	0	C	9,602	0	0	0	0	203,994
Net Best Estimate of Claims Provisions	R0250	2,943	12,756	49,047	238,740	23,626	4,424	56,809	62,357	1,063	23	177	4,506	0	0	0	0	456,471
Total Best estimate - gross	R0260	66,292	37,785	80,472	330,720	62,606	10,146	196,563	82,685	1,219	275	-1,523	18,869	0	0	0	0	886,108
Total Best estimate - net	R0270	13,265	17,640	76,972	326,273	62,356	3,842	,	65,555	1,208	2,487	17,412	7,647	0	0	0	0	689,726
Risk margin	R0280	80	611	3,578	9,464	3,756	379	3,583	2,361	58	23	160	1,237					25,289
Amount of the transitional on Technical Provisions																		
Technical Provisions calculated as a whole	R0290																	
Best estimate	R0300																	
Risk margin	R0310																	
Technical provisions - total Technical provisions - total	R0320	66.372	38.396	84.050	340.184	66.362	10.525	200.145	85.045	1.277	298	-1.362	20.105	0	0	0	0	911,398
recinical provisions - total	10320	00,372	30,390	04,050	340,184	00,302	10,923	200,145	00,045	1,277	290	-1,302	20,105	U	0	0	U	511,390
Recoverable from reinsurance contract/SPV and Finite Re after the adjustment for expected losses due to counterparty default - total	R0330	53,027	20,145	3,500	4,447	250	6,304	101,494	17,129	10	-2,212	-18,934	11,222	0	0	0	0	196,382
Technical provisions minus recoverables from reinsurance/SPV and Finite Re - total	R0340	13,345	18,250	80,550	335,738	66,112	4,222	98,651	67,916	1,266	2,510	17,572	8,883	0	0	0	0	715,015

#### Annex I S.19.01.21 Non-life Insurance Claims Information

#### Total Non-Life Business

Accident year / Underwriting year

Z0020

1

## Gross Claims Paid (non-cumulative)

	(absolute amount)											
						Dev	velopment yea	ar				
	Year	0	1	2	3	4	5	6	7	8	9	10 & +
		C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110
Prior	R0100											7,218
N-9	R0160	440,982	189,728	59,593	24,793	22,918	7,113	9,051	4,623	1,690	1,278	
N-8	R0170	425,459	177,294	27,767	13,411	9,559	5,642	3,063	2,939	1,679		
N-7	R0180	411,504	147,373	22,294	16,250	5,071	5,213	5,116	3,268			
N-6	R0190	387,157	155,538	18,702	10,787	8,305	5,754	4,895				
N-5	R0200	401,326	149,235	25,063	16,960	9,618	5,746					
N-4	R0210	385,547	147,663	31,670	14,601	7,496						
N-3	R0220	398,873	167,655	30,993	13,163							
N-2	R0230	450,539	181,255	68,519								
N-1	R0240	494,920	211,910									
N	R0250	535,184										

	In Current year	Sum of years (cumulative)
	C0170	C0180
R0100	7,218	7,218
R0160	1,278	761,769
R0170	1,679	666,812
R0180	3,268	616,088
R0190	4,895	591,138
R0200	5,746	607,949
R0210	7,496	586,978
R0220	13,163	610,684
R0230	68,519	700,312
R0240	211,910	706,830
R0250	535,184	535,184
R0260	860,357	6,390,963

.

#### Gross undiscounted Best Estimate Claims Provisions

(absolute amount)

						De	velopment ye	ar				
	Year	0	1	2	3	4	5	6	7	8	9	10 & +
		C0200	C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	C0290	C0300
Prior	R0100											85,636
N-9	R0160								12,267	10,467	7,329	
N-8	R0170							17,149	9,338	7,715		
N-7	R0180						18,834	17,580	11,093			
N-6	R0190					24,150	18,149	13,204				
N-5	R0200				36,466	27,648	17,267					
N-4	R0210			51,269	36,414	25,184						
N-3	R0220		80,636	45,476	30,586							
N-2	R0230	296,736	150,302	74,529								
N-1	R0240	316,643	103,559									
Ν	R0250	286,192										

		Year end (discounted data)
		C0360
	R0100	84,792
	R0160	7,343
	R0170	7,722
	R0180	11,077
	R0190	13,190
	R0200	17,202
	R0210	25,029
	R0220	30,412
	R0230	74,331
	R0240	103,137
	R0250	286,230
Total	R0260	660,466

Total

### Annex I S.22.01.21 Impact of long term guarantees and transitional measures

		Amount with Long Term Guarantee measures and transitionals	Impact of transitional on technical provisions	Impact of transitional on interest rate	Impact of volatility adjustment set to zero	Impact of matching adjustment set to zero
		C0010	C0030	C0050	C0070	C0090
Technical provisions	R0010	12,701,508	809,239	0	0	0
Basic own funds	R0020	2,609,484	-554,329	0	0	0
Eligible own funds to meet Solvency Capital Requirement	R0050	2,609,484	-554,329	0	0	0
Solvency Capital Requirement	R0090	1,564,023	163,648	0	0	0
Eligible own funds to meet Minimum Capital Requirement	R0100	2,609,484	-790,586	0	0	0
Minimum Capital Requirement	R0110	442,420	13,725	0	0	0

		Total	Tier 1 - unrestricted	Tier 1 - restricted	Tier 2	Tier 3
		C0010	C0020	C0030	C0040	C0050
Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation 2015/35						
Ordinary share capital (gross of own shares)	R0010	457,380	457,380			
Share premium account related to ordinary share capital	R0030	182,379	182,379			
Initial funds, members' contributions or the equivalent basic own - fund item for mutual and mutual-type undertakings	R0040					
Subordinated mutual member accounts	R0050					
Surplus funds	R0070					
Preference shares	R0090					
Share premium account related to preference shares	R0110					
Reconciliation reserve	R0130	1,591,705	1,591,705			
Subordinated liabilities	R0140					
An amount equal to the value of net deferred tax assets	R0160	0				
Other own fund items approved by the supervisory authority as basic own funds not specified above	R0180	378,020	378,020			
Own funds from the financial statements that should not be represented by the reconciliation reserve and do						
not meet the criteria to be classified as Solvency II own funds						
Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds	R0220					
Deductions						
Deductions for participations in financial and credit institutions	R0230					
Total basic own funds after deductions	R0290	2,609,484	2,609,484	0	1	0
Ancillary own funds						
Unpaid and uncalled ordinary share capital callable on demand	R0300					
Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type undertakings, callable on demand	R0310					
Unpaid and uncalled preference shares callable on demand	R0320					
A legally binding commitment to subscribe and pay for subordinated liabilities on demand	R0330					
Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC	R0340					
Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC	R0350					
Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC	R0360					
Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC	R0370					
Other ancillary own funds	R0390	0				

		Total	Tier 1 - unrestricted	Tier 1 - restricted	Tier 2	Tier 3
		C0010	C0020	C0030	C0040	C0050
Total ancillary own funds	R0400				0	0
Available and eligible own funds						
Total available own funds to meet the SCR	R0500	2,609,484	2,609,484	0	0	0
Total available own funds to meet the MCR	R0510	2,609,484	2,609,484	0	0	J
Total eligible own funds to meet the SCR	R0540	2,609,484	2,609,484	0	0	0
Total eligible own funds to meet the MCR	R0550	2,609,484	2,609,484	0	0	
SCR	R0580	1,564,023				
MCR	R0600	442,420				
Ratio of Eligible own funds to SCR	R0620	166.84%				
Ratio of Eligible own funds to MCR	R0640	589.82%				

		C0060	
Reconciliation reserve			
Excess of assets over liabilities	R0700	2,609,633	
Own shares (held directly and indirectly)	R0710	149	
Foreseeable dividends, distributions and charges	R0720		
Other basic own fund items	R0730	1,017,779	
Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds	R0740		
Reconciliation reserve	R0760	1,591,705	
Expected profits			
Expected profits included in future premiums (EPIFP) - Life business	R0770	593,304	
Expected profits included in future premiums (EPIFP) - Non- life business	R0780	0	
Total Expected profits included in future premiums (EPIFP)	R0790	593,304	

### Annex I S.25.01.21 Solvency Capital Requirement - for undertakings on Standard Formula

		Gross solvency capital requirement	USP	Simplifications
		C0110	C0090	C0120
Market risk	R0010	1,313,196		
Counterparty default risk	R0020	197,447		
Life underwriting risk	R0030	315,014		
Health underwriting risk	R0040	175,803		
Non-life underwriting risk	R0050	220,143		
Diversification	R0060	-591,222		
Intangible asset risk	R0070	0		
Basic Solvency Capital Requirement	R0100	1,630,381		

### **Calculation of Solvency Capital Requirement**

		C0100
Operational risk	R0130	188,078
Loss-absorbing capacity of technical provisions	R0140	-1,180
Loss-absorbing capacity of deferred taxes	R0150	-253,256
Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC	R0160	0
Solvency capital requirement excluding capital add-on	R0200	1,564,023
Capital add-on already set	R0210	0
Solvency capital requirement	R0220	1,564,023
Other information on SCR		
Capital requirement for duration-based equity risk sub-module	R0400	0
Total amount of Notional Solvency Capital Requirement for remaining part	R0410	0
Total amount of Notional Solvency Capital Requirements for ring fenced funds	R0420	0
Total amount of Notional Solvency Capital Requirement for matching adjustment portfolios	R0430	0
Diversification effects due to RFF nSCR aggregation for article 304	R0440	0

#### Annex I S.28.02.01 Minimum Capital Requirement - Both life and non-life insurance activity

	Non-life activities	Life activities
	MCR(NL,NL) Result	MCR(NL,L)Result
	C0010	C0020
R0010	137,964	0

Linear formula component for non-life insurance and reinsurance obligations

Non-life activities

Life activities

		Net (of reinsurance/ SPV) best estimate and TP calculated as a whole		Net (of reinsurance/SPV) best estimate and TP calculated as a whole	
		C0030	C0040	C0050	C0060
Medical expense insurance and proportional reinsurance	R0020	13,265	6,678		
Income protection insurance and proportional reinsurance	R0030	17,640	22,677		
Workers' compensation insurance and proportional reinsurance	R0040	76,972	201,687	0	C
Motor vehicle liability insurance and proportional reinsurance	R0050	326,273	258,146		
Other motor insurance and proportional reinsurance	R0060	62,356	164,743		
Marine, aviation and transport insurance and proportional reinsurance	R0070	3,842	6,932		
Fire and other damage to property insurance and proportional reinsurance	R0080	95,068	151,563		
General liability insurance and proportional reinsurance	R0090	65,555	27,346		
Credit and suretyship insurance and proportional reinsurance	R0100	1,208	147		
Legal expenses insurance and proportional reinsurance	R0110	2,487	1,303		
Assistance and proportional reinsurance	R0120	17,412	5,610		
Miscellaneous financial loss insurance and proportional reinsurance	R0130	7,647	21,763		
Non-proportional health reinsurance	R0140				
Non-proportional casualty reinsurance	R0150				
Non-proportional marine, aviation and transport reinsurance	R0160				
Non-proportional property reinsurance	R0170				

		Non-life activities	Life activities
		MCR(L,NL) Result	MCR(L,L) Result
		C0070	C0080
Linear formula component for life insurance and reinsurance obligations	R0200	27,910	276,545

Non-life activities

Life activities

		Net (of reinsurance/SPV) best estimate and TP calculated as a whole		Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance/SPV) total capital at risk
		C0090	C0100	C0110	C0120
Obligations with profit participation - guaranteed benefits	R0210			1,898,123	
Obligations with profit participation - future discretionary benefits	R0220			7,761	
Index-linked and unit-linked insurance obligations	R0230			39,094	
Other life (re)insurance and health (re)insurance obligations	R0240	898,998		8,928,435	
Total capital at risk for all life (re)insurance obligations	R0250		12,901,805		27,067,797

#### Overall MCR calculation

		C0130
Linear MCR	R0300	442,420
SCR	R0310	1,564,023
MCR cap	R0320	703,810
MCR floor	R0330	391,006
Combined MCR	R0340	442,420
Absolute floor of the MCR	R0350	7,400
		C0130
Minimum Capital Requirement	R0400	442,420

Notional non-life and life MCR calculation		Non-life activities	Life activities
		C0140	C0150
Notional linear MCR	R0500	165,875	276,545
Notional SCR excluding add-on (annual or latest calculation)	R0510	586,392	977,630
Notional MCR cap	R0520	263,877	439,934
Notional MCR floor	R0530	146,598	244,408
Notional Combined MCR	R0540	165,875	276,545
Absolute floor of the notional MCR	R0550	3,700	3,700
Notional MCR	R0560	165,875	276,545



Appendix – Responsible Actuary's Report

# FIDELIDADE - COMPANHIA DE SEGUROS, S.A.

## CERTIFICATION REPORT ON SOLVENCY AND FINANCIAL CONDITION AND INFORMATION TO BE DISCLOSED TO THE ASF FOR SUPERVISORY PURPOSES

CONDITION AT 31 DECEMBER 2018

Lisbon, April 16, 2019

www.actuarial.pt

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3. Responsibilities	6
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## **1. Introduction**

This report was produced by the Appointed Actuary certified by the Insurance and Pension Funds Supervisory Authority, aiming to provide an independent opinion on the solvency and financial condition of Fidelidade - Companhia de Seguros, S.A. at December 31, 2018.

The company's situation is summarised in the following tables:

## Technical Provisions

## Life

Best Estimate (after Transitional Deduction to the Technical Provisions)	10,712,889,425
Risk Margin	178,223,201
Total	10,891,112,626

### Non-Life

	Total	722,579,795
Risk Margin		21,020,475
Best Estimate		701,559,320

### Health SLT

Tot	al 898,998,020
Risk Margin	93,093,152
Best Estimate	805,904,868

### **Health NSLT**

	Total Technical Provisions	12,701,508,305
	Total	188,817,864
Risk Margin		4,268,777
Best Estimate		184,549,087

U: Euros

## Amounts Recoverable

Life		17,470,490
Non-Life		119,709,577
Health SLT		-
Health NSLT		76,672,678
	<b>Total Amounts Recoverable</b>	213,852,745
		U. Furos

U: Euros

## Future Discretionary Benefits

Future Discretionary Benefits	7,761,165
	U: Euros

## Underwriting Risks

	Net Capital Requirement	Gross Capital Requirement
Life Underwriting Risks	314,312,614	315,014,073
Non-Life Underwriting Risks	220,142,663	220,142,663
Health Underwriting Risks	175,803,090	175,803,090
Technical Provisions Loss Adjustment	-701,459	]

U: Euros

# Total own funds

Solvency Capital Requirement (SCR)	1,564,022,507
Minimum Capital Requirement (MCR)	442,419,817
Ratio of eligible own funds to SCR	167%
Ratio of eligible own funds to MCR	590%
Total available own funds to meet the SCR	2,609,483,698
Total available own funds to meet the MCR	2,609,483,698
Total eligible own funds to meet the SCR	2,609,483,698
Total eligible own funds to meet the MCR	2,609,483,698
	II. Euroa

U: Euros

# 2. Scope

This report is the certification of the solvency and financial condition report and the information to be disclosed to the ASF for supervisory purposes, set out in Regulatory Standard No.2/2017-R, of 24<sup>th</sup> March, a key element in strengthening the quality and transparency of the report and disclosure of information, one of the pillars of the Solvency II regime.

This report has been produced in accordance with the structure presented in Annex II of Regulatory Standard No.2/2017-R, of 24<sup>th</sup> March.

It is the function of the appointed actuary to certify the adequacy with the legal, regulatory and technical regulations applicable to the calculation of the technical provisions, the amounts recoverable from reinsurance contracts and special purpose vehicles for securitisation of insurance risks and the capital requirement components related with those items.

The elements to be certified by the appointed actuary are defined in a regulatory standard of the Insurance and Pension Funds Supervisory Authority (ASF), which must also establish the content, terms, frequency, principles and presentation methods of the certification report and the terms and methods of reporting and publishing, as per the regulations in paragraphs 1, 3 and 11 a) to c) of Article 77 of Law No. 147/2015, of 9<sup>th</sup> September.

The certification covers confirmation of the adequacy with the legal, regulatory and technical regulations applicable to calculating the following elements:

a) The technical provisions, including the application of the volatility adjustment, the matching adjustment and the transitional measures set out in Articles 24 and 25 of Law No. 147/2015, of 9<sup>th</sup> September;

b) The amounts recoverable from insurance contracts and special purpose vehicles for securitisation of insurance risks;

c) The categories of life insurance underwriting risk, non-life insurance underwriting risk, health underwriting risk, and adjustment for the loss-absorbing capacity of the

technical provisions of the solvency capital requirement, disclosed in the solvency and financial condition report.

In this report, we have aimed to provide sufficient information for another Actuary to be able to recognise the methodology and the assumptions used and to understand the reasons upon which the opinion of the Appointed Actuary is based on, in what concerns the adequacy of the calculation of the elements subject to certification and the level of underlying uncertainty.

This report may only be analysed as a whole and considering the context and purpose for which it has been drawn up, and its conclusions cannot be used with other aims and/or within any other scope.

It must be understood that the results after applying statistical methods always have an implicit degree of uncertainty due to random factors, structural changes not yet reflected in the Company's information system and possibly in the market, and legal, judicial and political changes which may have an impact on the models applied.

## 3. Responsibilities

This report has been produced in line with the provisions of Regulatory Standard No. 2/2017-R, of  $24^{th}$  March.

Approval of the solvency and financial condition report is the responsibility of the company's administration.

The issue of an independent actuarial opinion on the elements mentioned in the previous chapter is the responsibility of the appointed actuary.

On the date this statement is made, we do not have information from the external auditor on the conclusions it has reached on the risks which it is responsible for certifying. Our conclusions have been sent to the external auditors.

# 4. Opinion

The calculations of the technical provisions, amounts recoverable from reinsurance contracts, underwriting risks and solvency capital requirement components related with those risks are considered adequate, in line with the legal, regulatory and technical regulations applicable.

Lisbon, April 16, 2019

Actuarial - Consultadoria Lda.

Luís Portugal



Appendix – Statutory Auditor's Report



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(Translation of a report originally issued in Portuguese)

Statutory Auditor's Opinion on Solvency and Financial Condition annual Report in the terms set out in subparagraph a) of No. 1 of article 3° of Regulatory Standard No. 2/2017-R of 24 March issued by Supervisory Authority for Insurance and Pension Funds

То The Board of Directors of Fidelidade - Companhia de Seguros, S.A.

### INTRODUCTION

Under the terms of subparagraph a) of No. 1 of article 3° of Regulatory Standard No. 2/2017-R, of 24 March ("Regulatory Standard"), issued by Supervisory Authority for Insurance and Pension Funds ("ASF"), we examined the Solvency and Financial Condition Annual Report ("Report"), established in subparagraph a) of article 26° from Regulatory Standard No. 8/2016-R, of 16 August (republished by Regulatory Standard No. 1/2018, of 11 January) including the guantitative information to be disclosed with that Report ("Quantitative Information"), according to articles 4° and 5° of the Commission's Implementing Regulation (EU) No. 2015/2452, of 2 December 2015 of Fidelidade - Companhia de Seguros, S.A. ("The Company"), with reference to 31 December 2018.

Our report comprises the reporting of the following matters:

- A. Report on the adjustments between the statutory statement of financial position and the balance sheet for solvency purposes and the classification, availability and eligibility of own funds and on the calculation of the solvency capital requirement and minimum capital requirement;
- B. Report on the implementation and effective application of the governance system; and
- C. Report on the remaining information disclosed in the Solvency and Financial Condition report and the jointly submitted quantitative information.
- REPORT ON THE ADJUSTMENTS BETWEEN THE STATUTORY STATEMENT OF FINANCIAL Α POSITION AND THE BALANCE SHEET FOR SOLVENCY PURPOSES AND THE CLASSIFICATION, AVALABILITY AND ELIGIBILITY OF OWN FUNDS AND ON THE CALCULATION OF THE SOLVENCY CAPITAL REQUIREMENT AND MINIMUM CAPITAL REQUIREMENT

#### Responsibilities of the Management Board

It is the responsibility of the Company's Board of Directors the calculation of the adjustments between the statutory statement of financial position and the balance sheet for solvency purposes and the classification and the availability evaluation and eligibility of own funds and the calculation of the solvency capital requirement and minimum capital requirement submitted to ASF, under the terms of Commission Implementing Regulation (EU) No. 2015/35, of 10 October 2014, that completes the Directive 2009/138/EC of the European Parliament and of the Council of 25 November 2009, relating to the Taking-up and Pursuit of the Business of Insurance and Reinsurance ("Regulation").

### Auditor's responsibilities

Our responsibility, as defined in subparagraph a) of No.1 of article 4° of Regulatory Standard, consists in expressing, based on the work performed, a reasonable assurance conclusion, as to whether the adjustments between the statutory statement of financial position and the balance sheet for solvency purposes and that classification, availability and eligibility of own funds and the calculation of the solvency capital requirement and minimum capital requirement, are free from material misstatements, are complete and reliable and, in all materially relevant respects, are presented in accordance with the applicable legal and regulatory requirements.



Fidelidade - Companhia de Seguros, S.A. Statutory Auditor's Opinion on Solvency and Financial Condition Annual Report 31 December 2018

According to No. 2 of article 3° of Regulatory Standard, it is not our responsibility to verify the adequacy of legal requirements, applicable regulatory and calculation techniques (i) of the elements included within the certification by the Company's responsible actuary, as established in the article 7° of same Regulatory Standard, and (ii) of the elements of solvency capital requirement included within the certification by the Company's responsible actuary, as established in the article 10° of same Regulatory Standard.

### Scope of Work

Our procedures were carried out in accordance with International Standard on Assurance Engagements (ISAE) 3000 (Revised) "Assurance Engagements Other than Audits or Reviews of Historical Financial Information", and other applicable technical guidance and ethical standards of the Institute of Statutory Auditors (Ordem dos Revisores Oficiais de Contas - "OROC") and consists in obtaining sufficient and appropriate audit evidence to conclude, with reasonable assurance, as to whether the adjustments between the statutory financial position statement and the balance sheet for solvency purposes, and that the classification, availability and eligibility of own funds and the calculation of the solvency capital requirement and minimum capital requirement, are free of material misstatements, are complete and reliable and, in all materially relevant respects, are presented in accordance with applicable legal and regulatory requirements.

The procedures carried out included, among other procedures, the following:

- the reconciliation of the base information used for the calculation of the adjustments with the Company's information systems and the respective statutory financial position statement as of 31 December of 2018, object of the Statutory Audit whose Report was issued on 13 March 2019 without qualifications or emphases;
- (ii) the review of subsequent events that occurred between the date of the Statutory Audit Report and the date of this report;
- (iii) an understanding of the adopted criteria;
- (iv) the recalculation of the adjustments made by the Company, except for those referred to in the next paragraph that are excluded from the scope of this certification;
- (v) the reconciliation of the base information used for the calculation of the solvency capital requirement and minimum capital requirement as of 31 December 2018, with the financial position statement for solvency purpose, with book records and other information maintained in the Company's systems with reference to the same date;
- (vi) the review, on a sample basis, of the correct classification and characterization of assets in accordance with regulation requirements;
- (vii) the review of the calculation of the solvency capital requirement and minimum capital requirement as of 31 December 2018, performed by the Company; and
- (viii) reading the documentation prepared by the Company under the regulation requirements.

The procedures carried out did not include the examination of the adjustments to technical provisions and the amounts recoverable from reinsurance contracts which, according to article 7° of Regulatory Standard, were subject to actuarial certification by the Company's responsible actuary.

Regarding the deferred taxes adjustments, as result of the adjustments referred to above, the procedures carried out only comprised the verification of the impact on deferred taxes, taking as the basis the referred adjustments made by the Company.

The selection of the procedures performed depends on our professional judgment, including the procedures related to risk assessment of material misstatement on the information subject to analysis, due to fraud or error. In making these risk assessments we considered the internal control relevant for the preparation and presentation of the referred information, in order to plan and execute the appropriate procedures for the circumstances.

We applied the International Standard of Quality Control 1 (ISQC 1) and, as such, we maintain an extensive quality control system which includes policies and documented procedures related to the compliance of ethical requirements, professional standards and applicable legal and regulatory requirements.

We believe that the audit evidence obtained is sufficient and appropriate to provide an acceptable basis for our conclusion.



### Conclusion

Based on the procedures carried out and which are included in the previous section "Scope of Work", which were planned and performed in order to obtain a reasonable level of assurance, we concluded that the adjustments between the statutory statement of financial position and the balance sheet for solvency purposes and that the classification, availability and eligibility of own funds and the calculation of the solvency capital requirement and minimum capital requirement, with reference to the Report of the Solvency and Financial Condition date (31 December 2018), are free from material misstatements, complete and reliable and, in all materially respects, are in accordance with the applicable legal and regulatory requirements.

# B. REPORT ON THE IMPLEMENTATION AND EFECTIVE APPLICATION OF THE GOVERNANCE SYSTEM

### Responsibilities of the Management Board

It is the responsibility of the Company's Board of Directors to:

- Prepare the annual Report of the Solvency and Financial Condition and the information to report to ASF for regulatory purposes, under the terms of Regulatory Standard No. 8/2016-R, of 16 August, issued by ASF (republished in the Regulatory Standard No. 1/2018-R, of 11 January); and
- Define, approve, periodically review and document the main policies, strategies and processes that define and regulate the Company governance, management and control, including the risk management and internal control systems ("Governance System"), which should be described on chapter B of the report, under the terms of article 294° of Commission Implementing Regulation (EU) No. 2015/35 of 10 October 2014 (Regulation).

### Auditor's responsibilities

Our responsibility, as defined in subparagraph a) of No. 1 of article 4° of Regulatory Standard, consists in expressing, based on the work performed, a limited assurance conclusion about the implementation and effective application of the governance system.

### Scope of Work

Our procedures were carried out in accordance with International Standard on Assurance Engagements (ISAE) 3000 (Revised) "Assurance Engagements Other than Audits or Reviews of Historical Financial Information", and other applicable technical guidance and ethical standards of the Institute of Statutory Auditors (Ordem dos Revisores Oficiais de Contas - "OROC") consists in obtaining sufficient and appropriate audit evidence to conclude, with moderate assurance, as to whether the content of the "Governance System" chapter of the report about solvency and financial position reflects, in all materially respects, the description of the implementation and effective application of the Governance System of the Company at 31 December 2018.

The procedures were carried out included, among others procedures, the following:

- the assessment of the information included on Company's Report relating to the Governance System with respect to the following main aspects: general information; qualification and integrity requirements; risk management system with the inclusion of risk and solvency self-evaluation; internal control system; internal audit function; actuarial function; subcontracting and eventual additional information;
- (ii) reading and assessing of the documents which sustain the main policies, strategies and processes described in the Report, which regulate how Company is governed, managed and controlled and obtaining supporting evidence of its implementation;
- (iii) discussing the conclusions with the Company's management.

The selection of the procedures performed depends on our professional judgment, including the procedures related to risk assessment of material misstatement on the information subject to analysis, due to fraud or error. In making these risk assessments we considered the internal control relevant for the preparation and presentation of the referred information, in order to plan and execute the appropriate procedures for the circumstances.

We applied the International Standard of Quality Control 1 (ISQC 1) and, as such, we maintain an extensive system of quality control which includes policies and documented procedures related to the compliance of ethical requirements, professional standards and applicable legal and regulatory requirements.



We believe that the audit evidence obtained is sufficient and appropriate to provide an acceptable basis for our conclusion.

### Conclusion

Based on the procedures carried out and described in the previous section "Scope of Work", which were planned and performed t in order to obtain a moderate degree of assurance, nothing has come to our attention which causes us to believe that at the date to which Solvency and Financial Condition Report refers to (31 December 2018), the content of the chapter "Governance System", is not fairly present, in all materially respects, the description of the implementation and effective application of the Company's Governance System.

### C. REPORT ON THE REMAINING INFORMATION DISCLOSED IN THE SOLVENCY AND FINANCIAL CONDITION REPORT AND THE JOINTLY DISCLOSED QUANTITAVE INFORMATION

### Responsibilities of the Management Board

It is the responsibility of the Board of Directors to prepare the Solvency and Financial Condition annual Report and the information to report to ASF for supervisory purposes, under the terms of Regulatory Standard No. 8/2016-R, of 16 August, issued by ASF (republished by Regulatory Standard No. 1/2018, of 11 January), including the quantitative information to be jointly disclosed with that report, as established in the articles 4° e 5° of the Commission's Implementing Regulation (UE) No. 2015/2452, of 2 December 2015.

### Auditor's responsibilities

Our responsibility, as defined in subparagraph c) of No. 1 of article 4° of Regulatory Standard, consists in expressing, based on the procedures carried out, a limited assurance conclusion as to whether the remaining disclosed information in the report and in the jointly disclosed quantitative information, is in agreement with the information subject to the work carried out and with the knowledge we obtained during its execution.

### Scope of Work

Our procedures were carried out in accordance with International Standard on Assurance Engagements (ISAE) 3000 (Revised) "Assurance Engagements Other than Audits or Reviews of Historical Financial Information ", and other applicable technical guidance and ethical standards of the Institute of Statutory Auditors (Ordem dos Revisores Oficiais de Contas - "OROC") and consists in obtaining sufficient and appropriate audit evidence to conclude, with moderate assurance, that the remaining disclosed information in Solvency and Financial Condition report is in agreement with the information that was subject to auditor review and with the knowledge obtained during the certification.

The procedures carried out included, among others procedures, the complete reading of the referred report and the evaluation of the agreement as referred above.

The selection of the procedures performed depends on our professional judgment, including the procedures related to risk assessment of material misstatement on the information subject to analysis, due to fraud or error. In making these risk assessments we considered the internal control relevant for the preparation and presentation of the referred information, in order to plan and execute the appropriate procedures for the circumstances.

We applied the International Standard of Quality Control 1 (ISQC 1) and, as such, we maintain an extensive system of quality control which includes policies and documented procedures related to the compliance of ethical requirements, professional standards and applicable legal and regulatory requirements.

We believe that the audit evidence obtained is sufficient and appropriate to provide an acceptable basis for our conclusion.

### Conclusion

Based on the procedures carried out and described in the previous section "Scope of Work", which were planned and performed in order to obtain a moderate degree of assurance, nothing has come to our attention which causes us to believe that, with reference to the Report of the Solvency and Financial Condition date (31 December 2018), the



information disclosed in Solvency and Financial Condition Report is not in agreement with the information which was subject to the work carried out by us with the knowledge obtained during its execution.

### D. OTHERS MATTERS

Considering the normal dynamics of any internal control system, the conclusions presented related to the governance system of the Company should not be used for any projection of future periods, since there could be changes of the processes and controls analyzed and their degree of efficiency. On the other hand, given the limitations of the internal control system, there could be undetected irregularities, frauds or mistakes.

Lisbon, 22 April 2019

Ernst & Young Audit & Associados - SROC, S.A. Sociedade de Revisores Oficiais de Contas (No. 178) Represented by:

(Signed)

Ricardo Nuno Lopes Pinto - (ROC No. 1579) Registered with the Portuguese Securities Market Commission under license No. 20161189