FIDELIZADE SEGUROS DESDE 1808

1Q2025 Results

Lisbon, May 28th, 2025

1Q2025 Net Income reached 44M€, up 5.5% YoY, while consolidated gross written premiums (GWP) reached 1,556M€, an 18.7% increase YoY, on the back of strong commercial performances from the Portuguese operations (+22.0%) and the International business (+10.8%).

Key Figures (M€, otherwise noted)	1Q2024	1Q2025	Change YoY
Gross Written Premiums	1,310	1,556	18.7%
Net Income	42	44	5.5%

Rogério Henriques, Fidelidade's Chief Executive Officer, commented on the main highlights of 1Q2025:

"As part of last year's review, we reported significant progress in key components of Fidelidade's long-term strategy: solid technical performance, strong commercial results backed by our multichannel distribution effort, relevant milestones in our capital optimization plan, a profitable international business, and meaningful progress in implementing our ESG ambition."

"At the same time, we understand 2025 brings challenges. Macroeconomic uncertainty and geopolitical reordering, the increasing frequency and severity of climate events, evolving developing cybersecurity risks, and the operational demands of regulatory changes all contribute to a fast-changing outlook for the year."

"We believe it is crucial to maintain focus on five key value-creating initiatives amidst the evolving landscape of 2025. First, we will continue to strengthen underwriting profitability by refining our repricing, portfolio pruning, and claims management efforts. Second, Fidelidade will enhance operational efficiency through effective cost mitigation measures and technology implementation. Third, we will continue our capital optimization efforts by managing our balance sheet structure and the ownership structure of key subsidiaries. Fourth, we will continue reshaping our investment portfolio's asset allocation, specifically by reducing real estate exposure and increasing holdings in high-grade bonds. Finally, we will advance critical ESG strategic initiatives, including Fidelidade's Net Zero transition plan and the development of the Impact Center for Climate Change."



Gross Written Premiums

In 1Q2025, consolidated GWP reached 1,556M€, up 18.7% YoY, driven mainly by the expansion of Portuguese and International Life operations, although the domestic Non-Life business also reported solid, double-digit growth.

Consolidated Life GWP rose 33.7% to 672M€, bolstered by Life Financial Portuguese expansion. The domestic Life business grew 42.0% YoY, with Life Financial serving as the main growth engine, supported by successful capital-light product campaigns through our bancassurance channels and the Fidelidade MySavings app. On the international front, The Prosperity Company's Unit-Linked business was the primary driver of International Life growth.

Consolidated Non-Life premiums reached 884M€, up 9.4% YoY. In Portugal, GWP grew 11.1%, driven by double-digit growth in Workers' Compensation, Health, and Fire & Other Damages, alongside high single-digit increases in Motor. GWP volume growth in Portugal was supported by a combination of repricing and an increase in insured risk units. International Non-Life GWP grew 4.8%, mainly due to the expansion of the Chilean greenfield operation (+58.9% YoY).

At the end of 1Q2025, Fidelidade strengthened its leading market position in the Portuguese market, increasing its overall market share to 26.8%, up 0.8 p.p. from 1Q2024. In the Life segment, market share rose to 23.2%, a 1.9 p.p. YoY increase, while in the Non-Life segment, Fidelidade reached a 30.1% share, up 0.4 p.p. YoY.

Gross Written Premiums (M€)	1Q2024	1Q2025	Change YoY
Non-Life	808	884	9.4%
Workers' Compensation	145	163	12.3%
Health	188	210	12.0%
Motor	232	252	8.4%
Fire and Other Damages	157	175	11.4%
Other	86	85	-1.6%
Life	503	672	33.7%
Risk & Annuities	131	133	1.8%
Life Financial - Guaranteed	190	367	92.9%
Unit-Linked	182	172	-5.3%
Total Gross Written Premiums	1,310	1,556	18.7%



Gross Written Premiums (M€)	1Q2024	1Q2025	Change YoY
Portugal	925	1,129	22.0%
Non-Life	<u>597</u>	<u>663</u>	<u>11.1%</u>
Workers' Compensation	115	133	15.8%
Health	165	187	13.4%
Motor	184	199	8.6%
Fire and Other Damages	93	102	10.0%
Other	41	42	2.1%
<u>Life</u>	<u>328</u>	<u>465</u>	<u>42.0%</u>
Risk & Annuities	51	54	4.7%
Life Financial - Guaranteed	166	332	100.8%
Unit-Linked	111	79	-28.5%
International	386	427	10.8%
Non-Life	<u>210</u>	<u>221</u>	<u>4.8%</u>
Workers' Compensation	30	30	-1.2%
Health	23	23	1.3%
Motor	48	52	7.9%
Fire and Other Damages	64	73	13.4%
Other	45	43	-5.0%
<u>Life</u>	<u>175</u>	<u>207</u>	<u>18.1%</u>
Risk & Annuities	80	80	-0.1%
Life Financial - Guaranteed	25	34	39.4%
Unit-Linked	71	93	31.1%
Total Gross Written Premiums	1,310	1,556	18.7%

Profitability

Net Income reached 44M€ in 1Q2025, up 5.5% YoY.

On the underwriting side, the Insurance Service and Investment Contracts Result grew 47.3% YoY, reaching 76M€, mostly underpinned by enhanced technical profitability of the Life Risk business. The Non-Life segment, however, was adversely affected by storm Martinho in Portugal, the main driver behind the 3.2 p.p. YoY increase in the Non-Life Combined Ratio, which stood at 94.0% in 1Q2025. Ongoing repricing and risk portfolio pruning, claims cost-control efforts, and enhanced operational efficiency through cost management and technology implementation are expected to help mitigate this impact over the course of 2025.

Although the annualized investment yield experienced a 0.4 p.p. YoY decline, reaching 3.0%, Investment Income improved to 107M€, a 6.5% increase compared to 1Q2024. The Investment Result stood at 25M€, up 174.7% YoY, driven by higher investment income, lower investment expenses, and lower technical interest paid to Life Financial product holders.



The YoY increase of the Non-technical Result and Non-attributable expenses influenced the 1Q2025 Net Income, primarily due to the interest expenses from the RT1 debt issued in May 2024.

Profitability (M€, otherwise noted)	1Q2024	1Q2025	Change YoY
Insurance Service and Investment Contracts Result ¹	52	76	47.3%
Non-Life Combined Ratio ²	90.8%	94.0%	3.2 p.p.
Investment Income ³	100	107	6.5%
Investment Yield ³	3.4%	3.0%	-0.4 p.p.
Investment Result ⁴	9	25	174.7%
Net Income	42	44	5.5%

1. Includes Non-Life and Life Risk Insurance Service Result and Life Financial Technical Result, and excludes Luz Saúde's impact. The figure reported in the 1Q2024 results note (under "Insurance Service Result") did not include the technical component of the Unit-Linked and Fixed Rate products and included the impact of Luz Saúde 2. Excludes Luz Saúde's impact

3. Excluding Unit-Linked

4. Includes allocated costs. The figured presented here for 1Q2024 excludes Unit-Linked fees related to the Portuguese business, which were included in the 1Q2024 results note disclosed last year

Recent Developments

ESG ratings

On April 29th, 2025, Sustainalytics announced an upgrade in Fidelidade's ESG rating score. This update, conducted outside the regular annual review calendar, maintains our ESG rating at "Low Risk" and positions Fidelidade as the 9th highest-rated insurance company globally, according to the rating agency.

Real Estate

On May 2nd, 2025, Fidelidade and Banco de Portugal signed a promissory contract for the sale of two office buildings in the Entrecampos project for 191.99M€. These buildings represent about one-third of the total office space of the Entrecampos project, which also includes residential and commercial areas.